

### LEARNING RENDEZVOUS LTD.

#### VIDEO\*AUDIO\*MULTI-MEDIA Your Knowledge Partner

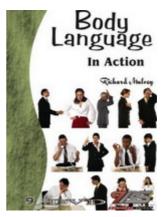
# **English Programs Catalogue**











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#### **NEW RELEASES**

# EMOTION IN PSYCHOTHERAPY: COMPARING MODELS OF EMOTION IN THERAPY

With Leslie S. Greenberg, PhD, Norka T. Malberg, PsyD, and Michael A. Tompkins, PhD

Emotion is central to all forms of therapy, yet each has a distinct model for working with it.

In this program, guest experts Leslie S. Greenberg, Norka T. Malberg, and Michael A. Tompkins discuss the common as well as differentiating factors across their respective approaches to emotion in an effort to understand both why such different models developed and whether there is the potential for a shared model.

After examining video clips to compare and contrast the different approaches, the guest experts highlight common factors, such as the importance of emotional arousal and therapist awareness of emotion, as well as differences in areas such as the origin of emotion and how it is conceptualized.

This candid conversation is intended to spark further discussion and expand viewers' understanding of this therapeutically central phenomenon.

Item no. : VL08310258
Format : DVD (Closed Captioned)

**Duration** : DVD (Closed Control Closed Control Control Closed Control Closed Control C

Copyright : 2017 StdBkNo : 9781433827037 Price : USD 99.95

# EMOTION IN PSYCHOTHERAPY: WORKING WITH EMOTION IN COGNITIVE BEHAVIORAL THERAPY

With Michael A. Tompkins, PhD Accompanied by Norka T. Malberg, PsyD, and Leslie S. Greenberg, PhD

In cognitive behavioral therapy, emotion stands with thought and behavior as one of the interacting elements that make up a person's inner life.

In this approach, all three are seen as connected and influencing one another: Emotion may signal the presence of important therapeutic material in the cognitive or behavioral realm, and similarly, behaviors and thoughts could contribute to developing unhelpful emotions such as chronic anxiety.

In this program, Dr. Michael A. Tompkins explores the ways that cognitive behavioral therapy works with emotion, and guest experts Norka T. Malberg and Leslie S. Greenberg ask Dr. Tompkins

questions as he discusses excerpts from previously published videos that illustrate aspects of this approach to working with emotion.

Item no. : JH08310257

Format : DVD (Closed Captioned)

**Duration** : 100 minutes **Copyright** : 2017

**StdBkNo** : 9781433827020 **Price** : USD 99.95

# EMOTION IN PSYCHOTHERAPY: WORKING WITH EMOTION IN EMOTION-FOCUSED THERAPY

With Leslie S. Greenberg, PhD Accompanied by Michael A. Tompkins, PhD, and Norka T. Malberg, PsyD

Emotion-focused therapy looks beyond a client's symptomatic behavior to the role that emotion plays in its formation. Emotion-focused therapists view emotion as our primary meaning system and as such emotion is used as the path to greater awareness of what is important in any given situation. Emotion-focused therapy reaches past awareness and acceptance of emotion by helping clients make sense of their feelings as well as transforming their core painful emotions.

In this program, Dr. Leslie S. Greenberg, the primary originator of emotion-focused therapy, discusses how it works with emotion, and guest experts Norka T. Malberg and Michael A. Tompkins ask questions as they watch clips from previously published videos that illuminate this model

**Item no.** : DJ08310260

Format : DVD (Closed Captioned)
Duration : 100 minutes

Copyright : 2017

**StdBkNo** : 9781433827006 **Price** : USD 99.95

# EMOTION IN PSYCHOTHERAPY: WORKING WITH EMOTION IN PSYCHODYNAMIC THERAPY

With Norka T. Malberg, PsyD Accompanied by Leslie S. Greenberg, PhD, and Michael A. Tompkins, PhD

Psychodynamic and psychoanalytic therapies see emotion as a gateway to meaning, and emotion often provides the initial motivation leading to therapeutic change.

In this approach, emotion serves as both a container of memory and as an experiential process occurring in the moment, and therapists work with emotion in both forms to help uncover recurring patterns and resolve issues.

In this program, Dr. Norka T. Malberg discusses the mainstream psychodynamic and psychoanalytic model of emotion as well as that of mentalization-based therapy, a recent approach within this tradition. Guest experts Leslie S. Greenberg and Michael A. Tompkins ask questions as Dr. Malberg discusses excerpts from previously published videos that show emotional expression.

**Item no.** : HU08310259

Format : DVD (Closed Captioned)

 Duration
 : 100 minutes

 Copyright
 : 2017

 StdBkNo
 : 9781433827013

**Price** : USD 99.95

# MULTICULTURAL COUNSELING: CULTURALLY INFORMED PSYCHOANALYTIC PSYCHOTHERAPY

With Pratyusha Tummala-Narra, PhD

In Culturally Informed Psychoanalytic Psychotherapy, Dr. Pratyusha Tummala-Narra demonstrates her approach to psychotherapy that involves an integration of contemporary psychoanalytic theory, multicultural psychology, and feminist psychology.

Her theoretical understanding of clients' presenting issues is based on the idea that individual development is shaped by interpersonal, sociocultural, and systemic factors and circumstances. She presents a model for a psychoanalytic, culturally informed psychotherapy which extends existina conceptualizations within psychoanalysis and psychology to a deeper understanding of the interplay between the individual and his/her sociocultural world, and its influence on identity, relationships, and psychological well-being.

In this video, Dr. Tummala-Narra demonstrates this approach to therapy with a Caucasian woman who is coming into therapy to deal with deep-rooted feelings regarding race and racial tension.

This video features a client portrayed by an actor on the basis of actual case material.

Item no. : HK08310261

Format : DVD (Closed Captioned)

**Duration**: 100 minutes

**Copyright** : 2017 **StdBkNo** : 9781433827259

**Price**: USD 99.95

2

#### SYSTEMS OF PSYCHOTHERAPY: INTERPERSONAL RECONSTRUCTIVE THERAPY

With Lorna Smith Benjamin, PhD, ABPP

Interpersonal reconstructive therapy incorporates aspects of biological and psychoanalytic attachment theories into a case formulation model that explains symptoms in relation to client views of safety and threat.

Therapy follows a set series of steps, and the therapist chooses treatment and specific interventions on the basis of the case formulation and at what point in the therapeutic process the client may be. The client's sense of safety is a central concern, as this core mental schema will change as a result of the therapy process.

In this program, Dr. Lorna Smith Benjamin works with a 19-year-old single woman with severe anxiety who was hospitalized after attempting suicide. Dr. Smith-Benjamin works to understand the worldview of the client and help her begin to move from feeling hopeless and unseen toward a sense of agency.

The client in this video is portrayed by an actor on the basis of a composite of case descriptions.

Item no. : WR08310262
Format : DVD (Closed Captioned)

**Duration**: 100 minutes

Copyright : 2017

**StdBkNo** : 9781433827266 **Price** : USD 99.95

#### SYSTEMS OF PSYCHOTHERAPY: THE HUMAN AND RELATIONAL CORE OF PSYCHOTHERAPY

With David N. Elkins, PhD

The Human and Relational Core of Psychotherapy is a demonstration and discussion of Dr. David N. Elkins's approach to helping clients overcome unresolved issues.

In this approach, the therapeutic work focuses on employing the human factors of psychotherapy in order to facilitate change. Such human elements include fostering a firm therapeutic alliance and de-emphasizing modalities and techniques that are commonly used in traditional paradigms of psychotherapy.

In this video, Dr. Elkins works with a young woman who is coming into therapy to address fears and anxieties surrounding her recently discovered pregnancy.

This video features a client portrayed by an actor on the basis of actual case material.

**Item no.** : MH08310263

Format : DVD (Closed Captioned)

Duration : 100 minutes Copyright : 2017

**StdBkNo** : 9781433827242 **Price** : USD 99.95

# ACTIVISTS, THE: WAR, PEACE, AND POLITICS IN THE STREETS



Directed by Melody Shemtov

The story of activists who opposed the wars in Iraq and Afghanistan, including their lives, the tactics they used, and the historical context.

Activists and activism have long been a part of the struggle for peace and justice in American politics and society. Activists have fought battles for civil rights, voter enfranchisement, collective bargaining, and an end to wars. While these struggles have sometimes yielded significant victories, and at other times resulted in disappointing defeats, activism has always been driven by ordinary people who give freely of their time and resources to try to bring about their visions for a new world. However, activists -- as well as how they fit into the political process -- are often overlooked or misunderstood by their fellow citizens.

The Activists: War, Peace, and Politics in the Streets brings to life the stories of ordinary people who tried to stop and end the U.S. wars in Iraq and Afghanistan. At best, activists had limited influence over the conduct of military policy after 9/11. Yet, their experiences in the antiwar movement helped them to learn about speaking out in the face of injustice. They inspired others to do the same during the Arab Spring and Occupy Wall Street movements. Indeed, democracy requires more than just one vote every four years. It requires continued pressure by citizens on their government. This is what democracy looks like!

Featuring leading activists and scholars including Tom Hayden, Leslie Cagan, Medea Benjamin, and Michael Heaney.

Item no. : KY02790924
Format : DVD
Duration : 60 minutes

Audience : Grades 9-12, College,

Adults

 Copyright
 : 2017

 StdBkNo
 : 1941545750

 Price
 : USD 295.00

#### **CULTIVATING KIDS**



Directed by Melissa Young, Mark Dworkin

On South Whidbey Island, WA, a school farm shows that a garden can be a valuable addition to the curriculum while encouraging a healthy diet.

On South Whidbey Island in the state of Washington, a school farm involves children from kindergarten through high school in every phase of raising organic vegetables as part of their school experience. Supported by local non-profits, community volunteers, and the school district, it shows that a garden can be a valuable addition to a school curriculum, while encouraging children to eat healthy food. The school farm sells local, organic produce to the school cafeterias and also supplies the local food bank and community nutrition programs with fresh organic produce throughout the growing season.

Item no. : SM01110922 Format : DVD Duration : 23 minutes

Audience : Grades 4-12, College,

Adults

Copyright : 2016

StdBkNo : 1941545653

Price : USD 195.00

#### **DISTURBING THE PEACE**



Directed by Stephen Apkon, Andrew Young

A film about people born into conflict, sworn to be enemies, Palestinians and Israelis, who challenged their fate and joined together to say "enough."

In a world torn by conflict--in a place where the idea of peace has been abandoned--an energy of determined optimism emerges. When someone is willing to disturb the status quo and stand for the dream of a free and secure world, who will stand with them?

DISTURBING THE PEACE is a story of the human potential unleashed when we stop participating in a story that no longer serves us and, with the power of our convictions, take action to create new possibilities. DISTURBING THE PEACE follows former enemy combatants--Israeli soldiers from elite units and Palestinian

fighters, many of whom served years in prison--who have joined together to challenge the status quo and say "enough."

The film reveals their transformational journeys from soldiers committed to armed battle to nonviolent peace activists, leading to the creation of Combatants for Peace. While based in the Middle East, DISTURBING THE PEACE evokes universal themes relevant to us all and inspires us to become active participants in the creation of our world.

Item no. : PN02560923 Format : DVD Duration : 86 minutes

Audience : Grades 9-12, College

Adults

 Copyright
 : 2016

 StdBkNo
 : 1941545661

 Price
 : USD 350.00

#### VIOLENCE IN THE LONG-TERM CARE WORKPLACE: PROTECTING OURSELVES AND OUR RESIDENTS

A Video for staff in long-term care

As caregivers in long-term care, we seek a workplace where we feel safe. In the facilities where we work, we are also charged to help safeguard our residents. Yet violence can occur -- no one knows the day or the hour it might happen, but it is our responsibility to identify the threat of violence and to be prepared should an incident occur.

This educational program and any accompanying in-service training will help viewers:

- AWARENESS: Recognize dierent forms of potential workplace violence and the risk factors that can increase the likelihood of an occurrence
- PREVENTION: Understand what you can do to help prevent violence -against yourself, your co-workers and the residents under your care
- RESPONSE: Know how to protect yourself and those around you in the event that violence does occur

 Item no.
 : PZ27830039

 Format
 : DVD

 Price
 : USD 189.00

# BEST AND MOST BEAUTIFUL THINGS



Director: Garrett Zevgetis

Off a dirt road in rural Maine, a precocious 20-year-old woman named Michelle Smith lives with her mother Julie. Michelle is quirky and charming, legally blind and diagnosed on the autism spectrum, with big dreams and varied passions. Searching for connection, Michelle explores love and empowerment outside the limits of "normal" through a provocative sex-positive community. Michelle's joyful story of self-discovery celebrates outcasts everywhere.

 Item no.
 :
 PG10800465

 Format
 :
 DVD

 Duration
 :
 91 minutes

 Copyright
 :
 2016

 Price
 :
 USD 295.00

#### **UNLOCKING THE CAGE**



Director: Chris Hegedus and DA Pennebaker

Unlocking the Cage follows animal rights lawyer Steven Wise in his unprecedented challenge to break down the legal wall that separates animals from humans. Arguing that cognitively complex animals such as chimpanzees, whales, dolphins and elephants have the capacity for limited personhood rights, Steve and his legal team are making history by filing the first lawsuits that seek to transform a chimpanzee from a "thing" with no rights to "person" with legal protections. Unlocking the Cage captures monumental shift in our culture, as the public and judicial system show increasing receptiveness to Steve's impassioned arguments. It is an intimate look at a lawsuit that could forever transform our legal system, and one man's lifelong quest to protect "nonhuman" animals.

Item no.: TC10800466Format: DVDDuration: 91 minutes

**Copyright** : 2016 **Price** : USD 345.00

## ASPECTS OF NEO-CLASSIC THEATRE RACINE'S PH

In this film, actor-director Paul-Emile Deiber, of the Comedie Francaise, demonstrates the French neo-classic style of theatre: melding rhythms of spoken verse and physical movement with the rhythms of inner truth and emotion.

 Item no.
 : GK25570005

 Format
 : DVD (Color)

 Duration
 : 13 minutes

 Price
 : USD 109.00

#### **MOLI**

The Comedie Francaise is a model theatrical institution. The film provides an overview of the any facets of the Comedie Francaise, as well as scenes of Jaques Charon directing of Moliére. Shows Scenes from The Misanthrope and Tartuffe.

 Item no.
 :
 MD25570034

 Format
 :
 DVD (Color)

 Duration
 :
 17 minutes

 Price
 :
 USD 109.00

#### SPANISH GOLDEN AGE OF THEATRE, THE - PT. II: THE PHANTOM LADY

Calderon's The Phantom Lady, filmed at a location appropriate to this Spanish comedy, show the ruse by which a beautiful young widow defies her tradition-bound brothers and marries a handsome caballero of her choice. Jack Eddleman has directed the scenes for this film. The costumes were inspired by the paintings of Velasquez and made in Spain; the music and the commentary highlight the comedic style of Calderon.

 Item no.
 : DH25570035

 Format
 : DVD (Color)

 Duration
 : 38 minutes

 Price
 : USD 129.00

#### AGING WELL: EXERCISE AND NUTRITION AS MEDICINE

By Nick Delgado

Featuring are the world's most renowned anti-aging experts, Aging Well: Exercise and Nutrition as Medicine offers an overview of how the myths, misinformation, and misconceptions concerning animal-based protein have had dire consequences on the wellness and lifestyle efforts of human beings. In that regard, the DVD discusses the dangers of over-consuming animal-based protein. In addition, the DVD points out that in reality, individuals, including serious exercisers,

have a relatively limited need for protein in their diet.

Among the topics covered:

- Milk proteins
- Global diets
- Plant vs. meat proteins
- Testosterone and other hormones

Solutions

 Item no.
 :
 WR08501981

 Format
 :
 DVD

 Duration
 :
 61 minutes

 Copyright
 :
 2015

 Price
 :
 USD 79.95

#### CRUSH CRAVING & CUT OUT THE SUGAR (YOU'RE SWEET ENOUGH!)

By Roseann Borucki-Zaft

Craving & Cut Out Sugar...(You're Sweet Enough!) offers a compelling overview of the fact that sugar is an addictive, destructive substance. The DVD explores the concept that sugar is a sweet poison that puts the health of individuals at risk. The DVD also details why people crave sugar. In that regard, the DVD points out that when a person consumes sugar, the brain releases "good mood" chemicals (serotonin, dopamine, norepinephrine, endorphins, phenylethylamine) that help make an individual more relaxed, calm, and alert, as well as serve as a natural tranquilizer and have an enhanced sense of well-being. In addition, the DVD reviews seven sure ways that people can kick their craving for sugar.

Among the topics covered:

- Ready to kiss your sugar cravings goodbye?
- Why do we crave chocolate or sugar?
- Sugar is an addictive, destructive substance
- Sugar example
- Your brain has a cue-urge-reward cycle for survival
- Discover seven sure ways to kick your sugar cravings

 Item no.
 :
 FC08501982

 Format
 :
 DVD

 Duration
 :
 73 minutes

 Copyright
 :
 2015

 Price
 :
 USD 79.95

# **ENERGY MEDICINE FOR HEALTH AND WELLNESS**

By Silvia Binder

Energy Medicine for Health and Wellness presents an overview of energy medicine and explains how and why energy stimulates the innate healing ability within a person's body to jump-start body regulation. The DVD discusses the role of Albert Einstein in understanding how energy impacts the world. The DVD also points out how energy healing is separated into two distinct categories by the U.S. National Center for

Complementary and Alternative Medicine, as well as discusses how each type differs from the other. As such, the DVD reviews how one or more specific aspects of energy medicine are currently being utilized by the medical community, both diagnostically and as a tool for enhancing health and wellness.

Among the topics covered:

- Therapeutic frequencies
- ONDAMED
- Technical data
- Revealing the patient's patterns
- Case studies
- Integrative personalized medicine

 Item no.
 :
 CJ08501983

 Format
 :
 DVD

 Duration
 :
 58 minutes

 Copyright
 :
 2015

 Price
 :
 USD 79.95

### SPORT MEDICINE PEDIATRICS

By Amanda Weiss Kelly, Mark Halstead, Kelsey Logan, Andrew Gregory

Sport Medicine Pediatrics presents the latest research and developments in the areas of youth body image disorders, concussions, attention deficit hyperactivity disorder (ADHD or ADD), and osteochondroses. Initially, the DVD looks at the issue of body dissatisfaction in both young boys and girls, noting risk factors, social influences, and consequences associated with a negative body image. The DVD also presents the published research on medication options for concussion treatment, including statistics on usage, to help reduce the severity of symptoms of a concussion and shorten the recovery period for young athletes. In addition, the DVD explores the prevalence ADHD/ADD in the young athlete population, including incidence by gender and group, symptoms and challenges for those with the condition, pathophysiology, effect on motor skills and development, and how treatment affects movement and balance. Finally, the DVD discusses the various osteochondroses that affect the growth of bones and joints in children and adolescents, including the evidence-based medicine of diagnosis, treatment, and return to play.

 Item no.
 :
 HE08501984

 Format
 :
 DVD

 Duration
 :
 74 minutes

 Copyright
 :
 2015

 Price
 :
 USD 79.95

# DIVERSITY AND INCLUSION: A STEP-BY-STEP GUIDE FOR EMPLOYEES

Creating an inclusive environment in the workplace can be a challenge. Employees sometimes clash and don't work together as well as they should, even when they come from the same background. Add

differences to the mix and this friction can get even worse, damaging teamwork and hurting the productivity of the group as a whole.

Fortunately, there are specific skills that can help us smooth workplace interactions and resolve issues that might come up, whether they involve ethnicity, age, gender, sexual orientation, disabilities or anything else that makes people feel different.

Employees learn how to:

- Overcome resistance
- Welcome newcomers
- Make small gestures of support and acceptance
- Meet in the middle
- Look for opportunities to connect

These skills make it easier for everyone to be more open, more respectful in our behavior, and more willing to help others get the job done.

Filmed on location in a variety of settings, from healthcare to manufacturing, this video features dramatic scenes, first-person interviews, and research grounded in scientific studies that both provide new information and model the kind of behavior that contributes to a more positive workplace—for everyone.

 Item no.
 : NN00300396

 Format
 : DVD

 Duration
 : 20 minutes

 Price
 : USD 289.00

# DIVERSITY AND INCLUSION: A STEP-BY-STEP GUIDE FOR MANAGERS

Assembling the right people for the right job is hard enough. But once you have your people in place, how do you get them to work together and form a cohesive team?

This hands-on guide shows you specific steps you can take as a manager or supervisor to improve communication, minimize friction, and reduce unconscious biases that could lead to unfairness and resistance.

These steps help resolve issues around ethnicity, age, gender, sexual orientation, disabilities and more.

Develop techniques for:

- Setting the tone
- Preventing discriminatory behavior
- Accepting each individual
- Being a mentor
- Extending yourself

Filmed on location in a variety of settings, from healthcare to manufacturing, this video features dramatic scenes, first-person interviews, and research grounded in scientific studies that both provide new information and model the kind of behavior that contributes to a more positive workplace—for everyone.

This practical guide to establishing an inclusive workplace will help you head off problems, build morale and productivity, and maximize the success of your workgroup by maximizing the success of each individual.

 Item no.
 :
 BY02460397

 Format
 :
 DVD

 Duration
 :
 20 minutes

 Price
 :
 USD 289.00

# HIPAA ESSENTIALS - WHAT EVERYONE NEEDS TO KNOW

This comprehensive overview of the Health Insurance Portability and Accountability Act (HIPAA) introduces viewers to the who, what, and why of HIPAA. It addresses the specific definitions and rules that govern how health information is protected, and when it may be used, accessed, or disclosed.

What you will learn:

- The HIPAA pre-emption, privacy, and minimum necessary rules, with clear examples that help explain their application.
- The two categories of required disclosures ("musts") and the four categories of permissive disclosures ("mays") – how to legally and safely handle health information in order to do your job and respond to requests for that information by outsiders.
- Patients' rights under HIPAA, including the right to a Notice of Privacy Practices, confidential communications, access to records, accounting of disclosures, and the right to make corrections to their own records.
- The need for security in the age of electronic health records, and HIPAA-required safeguards that protect health information in all its forms from inappropriate and even criminal attempts to access it.

 Item no.
 : AB02500398

 Format
 : DVD

 Duration
 : 14 minutes

 Price
 : USD 379.00

#### HIPAA FOR MANAGERS: MEETING YOUR RESPONSIBILITIES UNDER THE LAW

This detailed review of the Health Insurance Portability and Accountability Act (HIPAA) provides administrators, supervisors, and managers with the tools they need for developing and reviewing their HIPAA privacy and security programs. This course also explains and illustrates the basic legal requirements for implementation, with examples and scenarios in a variety of settings.

What you will learn:

 How to create policies and procedures, and the role of the Privacy Officer.

- Definition of HIPAA-related terms, such as business associate agreements, the minimum necessary rule, and the six categories of "must" and "may" disclosures.
- How to conduct a security assessment and analysis.
- Explanation of patient rights.
- How to identify a reportable breach and requirements for reporting.
- The three exceptions to a reportable breach.

 Item no.
 : FJ00300399

 Format Duration
 : DVD

 Price
 : USD 379.00

#### RESPONDING TO HIPAA BREACHES: A STEP-BY-STEP GUIDE

This in-depth course on the HIPAA/HITECH Act breach regulations provides detailed information for developing a breach response plan. It includes scenarios that illustrate how breaches typically occur, ranging from staff carelessness or lack of knowledge to deliberate criminal acts that specifically target health care facilities and plans.

What you will learn:

- The HIPAA definition of a "Breach" and guidance on determining whether Protected Health Information (PHI) has in fact been compromised.
- How to investigate, document and respond whenever PHI may have been used, accessed, or disclosed in violation of the HIPAA Privacy Rule.
- Mitigation, sanctions, notification, and reporting requirements.
- Three exceptions to a reportable breach.
- How breaches can hurt your patients, your reputation, and your bottom line.

 Item no.
 : JU02460400

 Format
 : DVD

 Duration
 : 16 minutes

 Price
 : USD 379.00

### HOMELAND: IRAQ YEAR 7FRO

Directed by Abbas Fahdel

In February 2002 - about a year before the U.S. invasion - Iraqi filmmaker Abbas Fahdel traveled home from France to capture everyday life as his country prepared for war. He concentrated on family and friends, including 12-year-old nephew, Haider, as they went about their daily lives, which had come to include planning for shortages of food, water and power. No strangers to war, the Iragis thought they understood what was coming, and could even manage to be grimly humorous about what they felt would likely be a major and lengthy inconvenience. And then, the war began.

When Fahdel resumed filming in 2003,

two weeks after the invasion, daily activities have come to a near standstill, the city is overrun with foreign soldiers, and many areas of Baghdad had been closed off to ordinary citizens. Iraqis endure, seemingly as unwitting as Americans themselves about what further tragedy awaits. Fahdel's epic yet intimate film paints a compelling portrait of people struggling to survive while their civilization, dating back to ancient times, is destroyed around them.

**Item no.** : JM11990349

Format : DVD (Region 1, Arabic, Color, With English

Subtitles)

Duration: 334 minutesCopyright: 2015Price: USD 419.00

# CHATEAU MARGAUX, FRANCE



Norman Foster is one of the world's pre-eminent architects. With his practice Foster + Partners, Lord Foster has designed every possible building type and worked in every corner of the globe, picking up numerous awards and accolades along the way.

For his recently completed winery for Chateau Margaux, Lord Foster drew on the local vernacular to create a different addition to the famous estate. In this talk he discusses why he became so personally involved with the project, about combining recycled materials with cutting edge technology, and his client's delight at the new building's understated boldness.

 Item no.
 :
 MS00850384

 Format
 :
 CD-ROM

 Copyright
 :
 2015

 Price
 :
 GBP 95.00

#### LEADENHALL BUILDING, THE: THE SERVANT & THE SERVED



Graham Stirk is a senior partner at Rogers Stirk Harbour + Partners, having first joined the practice in 1983 when it was titled the Richard Rogers Partnership. As principal architect on buildings that include the office scheme 88 Wood Street, the

luxury residential building One Hyde Park, two airports and a winery, he helps steer the design direction of the practice.

Here Stirk discusses The Leadenhall Building - a speculative office tower in London's financial district. The tower is inclined along the south side to avoid blocking a key view of St Paul's Cathedral, with core services housed in a vertical "cassette" on the north side. The concept of distinct served and servant spaces, borrowed from Louis Kahn, recurs throughout the work of the practice. Stirk also explores the challenges of building across the street from the Lloyd's Register of Shipping - the first building he worked on after graduation and, in contrast to Leadenhall, one of the most bespoke office buildings on the planet - and explains the 11 year lag between commission and completion.

 Item no.
 :
 DZ06600385

 Format
 :
 CD-ROM

 Copyright
 :
 2015

 Price
 :
 GBP 95.00

#### REINVENTING THE STADIUM: FROM SYDNEY TO LONDON & BEYOND



Australian-born Rod Sheard is senior principal of leading sports architects Populous. Following early experiments with stadium design at the John Smith's Stadium in Huddersfield, Sheard's firm went on to win the competition for Sydney's 2000 Olympic ANZ Stadium. Since then, the firm has built a portfolio of international sports buildings including London's Wembley Stadium, the Yankees ballpark in New York, Nationals Park in Washington DC, Ascot Racecourse in Berkshire, England, the London 2012 Olympic Stadium and the forthcoming Qatar World Cup Stadium. In this talk, Sheard compares the experience of designing the Sydney and London Olympic Stadiums and explores how his firm has led the way in the evolution of sports venues into the complex, quality buildings they are today.

 Item no.
 :
 BL06750386

 Format
 :
 CD-ROM

 Copyright
 :
 2014

 Price
 :
 GBP 95.00

#### **ARCHITECTURE**

#### **APOCALYPSE AND UTOPIA**



By James Wines and Alison Sky

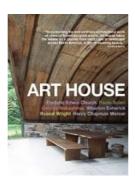
James Wines come from Chicago and studied art and art history at Syracuse University. From 1955 to 1968 he worked as a sculptor and exhibited widely receiving many fellowships and grants. Alison Sky graduated in Fine Arts at Adelphi University and also received many fellowships. In 1970. Wines, Sky and Michelle Stones founded SITE, an interdisciplinary architecture and design organisation for exploring new ideas for the visual environment. SITE has always been a collaboration of Artists architects, sociologists, psychologists, whose work is therefore much oriented to information and site. As Wines says they start with information. And that information is then recycled through an art-making process, letting it be invaded By all kinds of outside ideas which totally change all context of the building. In their recorded talk, Wines and Sky illustrated their ideas with a number of their projects. Including some of the renowned Best Products buildings. They deal with different situations that seem to be typical and, By fusing them create a new relationship between ideas, a new structure

 Item no.
 : JW00850192

 Format
 : CD-ROM (Win)

 Price
 : GBP 95.00

#### **ART HOUSE**



Director: Don Freeman

In this documentary, photographer Don Freeman explores the homes designed and lived in by notable American artists, revealing the inventiveness derived from the dialogue between each artist's practice and the construction of their handmade homes. Ranging from the romantic (Hudson River School painter Frederic Church's Olana, framing views of the Catskills to echo his paintings), to the Soleri's silt-casted futuristic (Paolo structure Cosanti growing out of his bell-making experiments in the Arizona to the sublime (George desert). Nakashima's mid-century modern ode to the beauty and versatility of wood), what they all have in common is a fierce spirit of individual expression that deserves deeper examination in this age of architectural standardization.

 Item no.
 :
 JP10800425

 Format
 :
 DVD

 Duration
 :
 87 minutes

 Copyright
 :
 2015

 Price
 :
 USD 295.00

#### **BIRD'S NEST, THE**



Experience the birth of the "Bird's Nest," Beijing's iconic National Stadium which played host to the 2008 Summer Olympics. Swedish designer, Thomas Herzog, conceptualized this marvel, which is not only functional, but architectural and cultural. Explore the creation of this magnificent structure from the beginning stages through the construction and completion. You'll hear from the designers, architects and welders who each played a part. The Bird's Nest stands apart from any other stadium as a one of a kind structure unique in its design and social significance. Like humans, buildings have life. The Bird's Nest will forever be a piece of Beijing's history and Chinese culture.

Item no. : CJ00161100 Format : DVD Duration : 51 minutes

Audience : Senior High, College

Copyright : 2009 Price : USD 195.00

# BUILDINGS KNOW HOW THEY SHOULD BE BUILT



By Louis Kahn

This rare recording By the Australian Broadcasting Corporation features the NSW Premier Jo Cahill and Jorn Utzon speaking at the launch of the Sydney Opera house appeal on 7 August 1957; and a discussion between Henry Ashworth, Professor of Architecture at University of Sydney and Chairman of the Opera House competition jury, and his fellow assessors Eero Saarinen and Sir Leslie Martin, Professor of Architecture at Cambridge University, on 29 January 1957. We are grateful to Warwick Mehaffey, Acoustics Engineer at ABC and advisor to the SOH for sourcing the recordings.

 Item no.
 : RJ06600374

 Format
 : CD-ROM (Win)

 Price
 : GBP 95.00

## CHATEAU MARGAUX, FRANCE



Norman Foster is one of the world's pre-eminent architects. With his practice Foster + Partners, Lord Foster has designed every possible building type and worked in every corner of the globe, picking up numerous awards and accolades along the way.

For his recently completed winery for Chateau Margaux, Lord Foster drew on the local vernacular to create a different addition to the famous estate. In this talk he discusses why he became so personally involved with the project, about combining recycled materials with cutting edge technology, and his client's delight at the new building's understated boldness.

 Item no.
 :
 MS00850384

 Format
 :
 CD-ROM

 Copyright
 :
 2015

 Price
 :
 GBP 95.00

#### **CONCRETE LOVE**



Director: Maurizius Staerkle Drux

Gottfried Bohm is widely regarded as Germany's preeminent architect. The son of a master builder of churches, he's also the patriarch of a modern architecture dynasty to which his three sons Stephan, Peter and Paul belong. But with the death of Gottfried's wife Elisabeth, also an architect and a key source of inspiration for all the Bohm builders, the family loses its emotional lodestone.

Concrete Love paints an intimate portrait of the complexity and inseparability of life, love and art.

Item no. : EE10800459
Format : DVD (German with

Duration : 88 minutes
Copyright : 2015
Price : USD 295.00

#### **DANGERS OF STYLE, THE**



By I.M Pei

One of the foremost architects of his generation, IM Pei's reputation rests on buildings such as the John Hancock Tower in Boston, the Mile High Centre in Denver, the Louvre in Paris and the Bank of China in Hong Kong. While he kept faith with the founding principles of the International Style, he applied them to buildings that were all his own. In this talk, part of a series conducted By the architectural publisher John Peter from the 1950s onward, Pei discusses the enduring influence of Frank Lloyd Wright, the crucial distinction between having a style and designing with style in mind, the limits to technology's influence on architecture, French hostility towards his Louvre redevelopment, and the difference between the European and American traditions: "they built Rolls Royce, we built Ford".

 Item no.
 : WT06750375

 Format
 : CD-ROM (Win)

 Price
 : GBP 95.00

#### LEADENHALL BUILDING, THE: THE SERVANT & THE SERVED



Graham Stirk is a senior partner at Rogers Stirk Harbour + Partners, having first joined the practice in 1983 when it was titled the Richard Rogers Partnership. As principal architect on buildings that include the office scheme 88 Wood Street, the luxury residential building One Hyde Park, two airports and a winery, he helps steer the design direction of the practice.

Here Stirk discusses The Leadenhall Building - a speculative office tower in London's financial district. The tower is inclined along the south side to avoid blocking a key view of St Paul's Cathedral, with core services housed in a vertical "cassette" on the north side. The concept of distinct served and servant spaces, borrowed from Louis Kahn, recurs throughout the work of the practice. Stirk also explores the challenges of building across the street from the Lloyd's Register of Shipping - the first building he worked on after graduation and, in contrast to Leadenhall, one of the most bespoke office buildings on the planet - and explains the 11 year lag between commission and completion.

 Item no.
 :
 DZ06600385

 Format
 :
 CD-ROM

 Copyright
 :
 2015

 Price
 :
 GBP 95.00

# MANCHESTER SCHOOL OF ART



By Keith Bradley

Keith Bradley is senior partner at Feilden Clegg Bradley Studio, based in Bath, UK. Bradley led FCBS's best known work, the Stirling Prize-winning Accordia Housing Project in Cambridge. He's also worked on major urban regeneration schemes, public galleries and academic museums, buildings. In this talk, Bradley explores FCBS's Manchester School of Art extension building, completed in April 2013. He discusses the evolution of the design, which includes a vertical gallery space where students can showcase their work, an interactive hybrid studio intended to foster creative collaboration between students from different disciplines and triple height columns with a relief cast decorative detail inspired By the textiles of Lewis Day, who taught at the school a century ago. Manchester School of Art was shortlisted for the 2014 Stirling Prize.

| Item no. : JD00850376 | Format : CD-ROM (Win) | Copyright : 2014 | Price : GBP 95.00

# MOST PRECIOUS MATERIAL IS THE HUMAN MATERIAL, THE



By Richard Neutra

Richard Neutra is famous for adapting the International Style to Southern California with domestic projects that included the Lovell House, the von Sternberg House and the Kaufmann House. This talk, one of a series conducted By the architectural publisher John Peter, was recorded in 1955 at Neutra's own home in Los Angeles, the metal and glass Neutra Research House, an early example of the houses that made his name. Here Neutra explores the psychological and biological approach behind his work - reflective of the intellectual environment of the Vienna of his youth.

 Item no.
 : DC06600377

 Format
 : CD-ROM (Win)

 Price
 : GBP 95.00

#### **NOW WE HAVE A STYLE**



By Philip Johnson

The late Philip Johnson, one-time partner of Mies van der Rohe, and possibly the most renowned architect of the time, was accused of turning his back on modern architecture in favour of Post-Modern. This he denied, saying 'There's absolutely no way I can get functionalism, structural clarity, simplicity, non-ornament, flat surfaces out of my system ... the whole paraphernalia of the International style'.

In his recorded talk he goes on to state that he sees no reason why Modern can't embrace some of the richness and fun he finds in the designs of Sir Edwin Lutyens or, better still, Sir Ernest George, Lutyens' first employer. He elaborates on this idea and shows how he has taken advantage of it in some of his own recent work. As a preamble he takes a look at the streets of London and also tells us what he appreciates about recent British architecture.

 Item no.
 : PJ06750378

 Format Price
 : CD-ROM (Win)

 GBP 95.00

#### **POLYCENTRIC CITY, THE**



#### By Leon Krier

Leon Krier was born in Luxembourg in 1946. He studied briefly at Stuttgart University but his basic architectural education come from his older brother Rob Krier (P8216), and his practical experience was in the offices of James Stirling in London and J.P. Kleihuis in Berlin. After 1974 he worked on his own in London and in close association with Maurice Culot (the Belgian architectural historian, teacher at La Cambre School and member of the ARAU research group). He has taught at the AA school and the Royal College of Art in London and at Princeton University and his published theories and designs have had great influence. He says that "his projects are a series of polemical statements, reflections on the specific structure of the European city and opposing the global destruction of European culture through industrialisation". Briefly, he champions the "quarter" of the limited size as the basic of urban design -the "close-knit scene of community life and loyalties" -- as opposed to the dogma of zoning, and the treatment of buildings as solutions to individual needs regardless of their relationship to their surroundings. In his recorded talk, he outlines simple design precepts and then demonstrates their application in his proposal for the redevelopment of a part of Stockholm, an area to the south of the historical centre.

 Item no.
 : AA00850379

 Format
 : CD-ROM (Win)

 Price
 : GBP 95.00

#### REINVENTING THE STADIUM: FROM SYDNEY TO LONDON & BEYOND



Australian-born Rod Sheard is senior principal of leading sports architects Populous. Following early experiments with stadium design at the John Smith's Stadium in Huddersfield, Sheard's firm went on to win the competition for Sydney's 2000 Olympic ANZ Stadium. Since then, the firm has built a portfolio of international sports buildings including London's Wembley Stadium, the Yankees ballpark in New York, Nationals Park in Washington DC, Ascot Racecourse in Berkshire, England, the London 2012 Olympic Stadium and the forthcoming Qatar World Cup Stadium. In this talk, Sheard compares the experience of designing the Sydney and London Olympic Stadiums and explores how his firm has led the way in the evolution of sports venues into the complex, quality buildings they are today.

Item no. : BL06750386 Format : CD-ROM Copyright : 2014 Price : GBP 95.00

## SUNCHEON CITY, KOREA: HOLDING THE ECO-LINE



By Charles Jencks

American-born Charles Jencks is a landscape architect, theorist and critic best known for his Garden of Cosmic Speculation, near Dumfries, Scotland, and his writings on post-modernism. He has designed landscapes projects around the world, including Parco Portello in Milan, Northumberlandia near England and Wu Chi at the Olympic Forest Park in Beijing. Jencks is also co-founder of the Maggie's Centres - a series of cancer care centres designed By leading modern architects, named in honour of his late wife Maggie Keswick. In this talk, Jencks discusses his recent project Holding the Eco-line, a landscape design for the Suncheon Bay expo in 2013. He explains the development of the design and his Korean hosts' reaction to it, as well as the importance of symbolism in his work, and his latest creation the Crawick Multiverse, inspired By cutting edge theories of the origin of the universe.

 Item no.
 :
 PY06600380

 Format
 :
 DVD

 Duration
 :
 39 minutes

 Copyright
 :
 2015

 Price
 :
 GBP 95.00

#### **SYDNEY OPERA HOUSE**

By Jorn Utzon and Louis Kahn

This rare recording By the Australian Broadcasting Corporation features the NSW Premier Jo Cahill and Jorn Utzon speaking at the launch of the Sydney Opera house appeal on 7 August 1957; and a discussion between Henry Ashworth, Professor of Architecture at University of Sydney and Chairman of the Opera House competition jury, and his fellow assessors Eero Saarinen and Sir Leslie Martin, Professor of Architecture at Cambridge University, on 29 January 1957. We are grateful to Warwick Mehaffey, Acoustics Engineer at ABC and advisor to the SOH for sourcing the recordings.

 Item no.
 : LE06750381

 Format
 : CD-ROM (Win)

 Price
 : GBP 95.00

VICTORY OF THE MODERN APPROACH IS SURE, THE



By Walter Gropius

Walter Gropius, founder of the Bauhaus and head of Harvard's department of architecture. was also a talented architectural innovator. His Fagus Factory with Adolf Meyer and his Bauhuas budding in Dessau were remarkable examples of the early International Style. This interview, one of a series conducted By architectural publisher John Peter, was recorded in 1955 in two parts - at Gropius's home in Lincoln, Massachusetts and at his office in Cambridge. Here he describes the origins, philosophy and enduring influence of the Bauhaus, discusses the importance of helping students to find their own way, and predicts a slow but steady move towards pre-fabrication.

 Item no.
 : NB00850382

 Format
 : CD-ROM (Win)

 Price
 : GBP 95.00

#### WRIGHT STARTED IT, CORBU GAVE IT FORM, MIES ADDED CONTROL



By Eero Saarinen

Eero Saarinen died just aged 51 at the height of his creative powers. His career was jumpstarted early with the General Motors Technical centre, lauded as the industrial Versaille. He went on to design an array of distinctly different buildings including the Gateway Arch in St Louis and the TWA Terminal at JFK Airport, New York - each reflecting the philosophy he shared with Corbusier that every building has within it its own solution. This talk, one of a series conducted By the architectural publisher John Peter, was recorded in 1956 at Saarinen's remodelled Victorian house in Bloomfield, Michigan. Here he discusses the three great Modernist influences: Frank Lloyd Wright, Le Corbusier and Mies Van der Rohe; the rise of the automobile and the resulting atomisation of the city; and the great body of advice and wisdom passed on to him from his father, not least that architecture must be approached as an art.

 Item no.
 : AC06600383

 Format
 : CD-ROM (Win)

 Price
 : GBP 95.00

#### **ARTS**

#### **ARGENTINA**



Director: Carlos Saura

Poetic, riveting and moving, Argentina explores the heart of traditional Argentine folklore and its stunning musical heritage from traditional styles such as the Zamba of "La Felipe Varela" through to modern dance - as choreographed by critically-acclaimed Carlos Saura.

Item no. : NP10800441 Format : DVD (Spanish with

English Subtitles)

Duration: 85 minutesCopyright: 2015Price: USD 295.00

# CAMERA THAT GOES ANYWHERE, A: THE LEGACY OF AMERICAN DOCUMENTARY CINEMA

Directed by Jane Weiner

Filmmaker Jane Weiner discovers, in old boxes, the elements of a film that she began shooting in 1972 with her friends and colleagues -- Richard Leacock, Terence Macartney-Filgate, DA Pennebaker, Robert Drew and Albert Maysles -- each speaking about their role in the early days of documentary cinema verite in America.

Through a series of conversations shot over a period of 35 years, and formed into a compelling narrative by co-author and editor Sebastian Eyherabide, these five filmmakers forgo the mythology surrounding this period and reveal the inside story of how they all came together to create Primary in 1960, what led up to this pioneering film, and how they each applied this revolutionary experience to films made over their long careers.

 Item no.
 :
 ED07061294

 Format
 :
 DVD

 Duration
 :
 60 minutes

 Copyright
 :
 2015

 Price
 :
 USD 295.00

# CHET ZAR: I LIKE TO PAINT MONSTERS



Director: Mike Correll

Enter the dark and foreboding world of Chet Zar, where apocalyptic industrial landscapes are inhabited by disturbing yet beautiful monstrosities. Sometimes gruesome, periodically funny, but always thought-provoking, Zar's art is as enigmatic as it is frightening. But who is Chet Zar, and why does he like to paint monsters? These are the questions at the heart of Chet Zar: I Like to Paint Monsters.

Zar is an influential figure in the Dark Art Movement, and, given his chosen moniker "Painter of Dark," this is no surprise. Born in 1967 in San Pedro, California, Zar was well known as the family prankster. With a passion for horror films, an innate urge to create bizarre artwork, and a superhuman work ethic, Zar seemed to be made for the special effects industry. During his time with the film industry, he designed and created creatures and make-up effects for such films as Darkman, The Ring, Hellboy I & II, and Planet of the Apes. Even more well-known is his work with the band Tool, contributing to both their music videos and their on-stage theatrical animations.

Despite his success in the film industry, Zar became disenchanted by the many artistic compromises required of him. With the support of his family and horror author Clive Barker, Zar decided in early 2000 to pursue his passion for monsters by painting them. In this new arena, he has flourished and found the much-needed freedom to explore his internal world and all of the oddities created by his brush strokes.

Chet Zar: I Like to Paint Monsters is your opportunity to take a journey into the mind and life of Zar. Become acquainted with his thoughts, motivations, and reflections of the past as well as his projections of the future. Delve into his experiences in the film industry, his transition from early special effects into the world of computer animation, and, ultimately, his evolution into the distinctive artist he is today.

This unique opportunity will allow you unprecedented access into the Dark Art movement, including the studios where it is being forged and the galleries where this cataclysmic work is being shown. Take part in this dynamic endeavor to explore the life and work of Chet Zar, "Painter of Dark"!

 Item no.
 :
 SF10800427

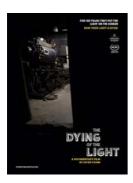
 Format
 :
 DVD

 Duration
 :
 80 minutes

 Copyright
 :
 2015

Price : USD 345.00

#### DYING OF THE LIGHT, THE



Director: Peter Flynn

The Dying of the Light explores the history and craft of motion picture presentation through the lives and stories of the last generation of career projectionists. By turns humorous and melancholic, their candid reflections on life in the booth reveal a world that has largely gone unnoticed and is now at an end. The result is a loving tribute to the art and romance of the movies - and to the unseen people who brought the light to our screens.

 Item no.
 :
 VB10800444

 Format
 :
 DVD

 Duration
 :
 94 minutes

 Copyright
 :
 2015

 Price
 :
 USD 345.00

#### **ENTER THE FAUN**

Daisy Wright; Tamar Rogoff

The unlikely collaboration between a veteran choreographer and a young actor with cerebral palsy delivers astonishing proof that each and every body is capable of miraculous transformation. As Tamar Rogoff trains Gregg Mozgala to become a dancer, they discover that her lack of formal medical training and his fears and physical limitations are not obstacles, but the impetus for their incredible discoveries. The path they took together did not follow accepted models used in physical therapy medicine, nor was it like any established process in choreography, but the advancements Gregg experienced in mobility and alignment were unprecedented. Enter the Faun is the story of a joyous journey towards opening night. It challenges the boundaries of medicine and art, as well as the limitations associated with disability.

Item no. : TA07061344

Format : DVD (Closed Captioned)

Duration: 67 minutesCopyright: 2015Price: USD 299.00

#### HENRI ROUSSEAU OR THE BURGEONNING OF MODERN ART



Henri Rousseau, referred to as "le Douanier", started to paint in Paris around 1880, at the age of 40. This self-taught artist was friendly with the poet Apollinaire, Robert Delaunay and Pablo Picasso, who recognised his genius, and yet his work was to remain under-rated during his lifetime.

However, with its dislocated compositions and profoundly dreamlike subject matter, it was to have a decisive influence on modern art, from surrealism to abstract art. This documentary film explores the secret inspiration and the little known influences of a painter whose canvasses are much less na?ve than they appear to be.

 Item no.
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 RV29830038

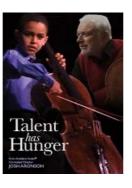
 Format
 :
 DVD

 Duration
 :
 52 minutes

 Copyright
 :
 2016

 Price
 :
 USD 1100.00

#### **TALENT HAS HUNGER**



Director: Josh Aronson

Talent Has Hunger is an inspiring film about the power of music to consume, enhance, and propel lives. Filmed over 7 years, the film is a window into the mysterious world of the artist, the passion that can grip and sustain a young player from childhood through the last days of life and the years of sacrifice and dedication a budding artist needs to fulfill one's talent. The film focuses on the challenges of guiding gifted young people through the struggles of mastering the cello. Through the words and actions of master cello teacher, Paul Katz, it's clear that this deep study of music not only prepares wonderful musicians, but builds self-esteem and a cultural and aesthetic character that will be profoundly important throughout his students' lives.

Item no. : RY10800438 Format : DVD Duration: 82 minutesCopyright: 2015Price: USD 345.00

# BUSINESS AND MANAGEMENT

## APPLY POINT OF SALE HANDLING PROCEDURES



The financial aspects of any retail store are vital to business success. It needs to be fast and accurate to help keep the business flowing well. Critical to this is good Point of Sale (POS) service and practice. This incorporates understanding and operating POS equipment, processing transactions, completing sales, cash and non cash handling, balancing the register, reconciliation of takings & accuracy of reporting. In this program we see and hear from a leading retail industry expert about how the systems work to make the retail experience a fast and smooth operation that keeps their business responsive and successful, and hear about the ways to optimise effectiveness of retail POS handling. This is an educational and practical look at this vital area of the retail industry.

Item no. : RS33180007 Format : DVD (With English Subtitles, CD-ROM)

Duration : 21 minutes
Audience : Junior Secondary -

Professional

Copyright : 2009 Price : USD 199.00

#### BARKLES BUSINESS: HAVING A PAWS-O-TIVE ATTITUDE

Meet the Barkles... our new canine companions who will get your team howling with laughter. You'll love the fun and humor as they motivate your team to higher levels of success.

How often have we felt a little overwhelmed with work? How you choose to respond can make a big difference! Now Arf will show you that having a positive attitude matters and can change your mindset about work! You and your co-workers will be thrilled!

 Item no.
 :
 PJ01160334

 Format
 :
 DVD

 Duration
 :
 6 minutes

 Copyright
 :
 2013

 Price
 :
 USD 195.00

#### BARKLES BUSINESS: SALES 101 - FINDING THE ITCH

Meet the Barkles... our new canine companions who will get your team howling with laughter. You'll love the fun and humor as they motivate your team to higher levels of success.

If Freda can do it, you can, too! In this funny sales meeting video, you'll see how to overcome objections and really connect with the customer... and close the sale!! The Sales 101 meeting video is perfect to get your sales team going!

 Item no.
 :
 RH03410335

 Format
 :
 DVD

 Duration
 :
 4 minutes

 Copyright
 :
 2013

 Price
 :
 USD 195.00

#### BARKLES BUSINESS: TRULY FURRIFIC CUSTOMER SERVICE

Meet the Barkles... our new canine companions who will get your team howling with laughter. You'll love the fun and humor as they motivate your team to higher levels of success.

Some customers are difficult to please... but in this funny meeting opener, Ollie will show you how to deal with a difficult customer and deliver truly terrific customer service.

Nogs will introduce and explains the five key strategies for great service:

- Always greet the customer
- Offer your assistance
- Ask engaging questions
- Find out what they are looking for
- Thank them and ask them back

The Truly FURRific Customer Service training program is a great way to remind and motivate your team to always be focused on customer service.

 Item no.
 :
 SZ03580336

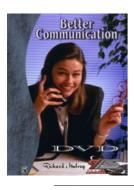
 Format
 :
 DVD

 Duration
 :
 6 minutes

 Copyright
 :
 2013

 Price
 :
 USD 195.00

#### **BETTER COMMUNICATION**



#### By Richard Mulvey

It is not what you know that matters; it is how you communicate what you know that really makes the difference. Your ability to communicate your ideas is your most important business skill, but communication is so often badly handled. Communication techniques are easy to understand and in this work we look at the basic principles and beyond to ensure your written and verbal communication is simple but effective.

- Learn how to influence and persuade
- Get your powerful message across in less than a minute
- Write perfect reports, letters and advertisements
- Construct convincing arguments
- Learn how to communicate with the opposite sex

It's not what you know that matters but rather how you communicate what you know that really makes a difference. Communication is the life blood of any business and a command of the basic principles will dramatically improve your team's communication skills. In this breakfast workshop Richard a will outline the seven golden rules that influence both written and verbal communication and is a must for managers at any level.

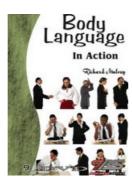
 Item no.
 : PW33670003

 Format
 : DVD

 Duration
 : 50 minutes

 Price
 : USD 144.00

# BODY LANGUAGE IN BUSINESS



By Richard Mulvey

20,000 years ago business was a lot simpler; a man could exchange a clay pot for a leg of panther with simple nods and grunts. Business today is a lot harder but we are still using the same gestures and they remain a truer reflection of our feelings than the words we use. In this work on body language in business we explore the gestures we all use everyday and describe their meanings. We focus on how to understand your customers, how to pick out a lie, how to manage an interview or your boss and many other business situations.

 Know exactly when to Close that Sale.

- Read the Mind of your Negotiating Opponent
- Create the Right Impression with your Customers ... Everytime
- Learn about Body Language in Courtship
- Defuse Problem Situations
- Always Identify a Lie

Learn how to read minds, defuse problem situations, create an impact, improve your negotiation skills and know exactly when to close that sale. Is that salesman lying to you? Does your secretary really enjoy your company or is she just after a pay rise? These and many more questions are answered in "The Business Guide to Body Language". This presentation is as entertaining as it is informative and shows how an understanding of Body Language can give you an unfair advantage in all human interaction

 Item no.
 : SL33670004

 Format
 : DVD

 Duration
 : 60 minutes

 Price
 : USD 144.00

# BUILDING THE MULTICULTURAL TEAM: DIVERSITY IN THE WORKPLACE



Ideal for team building activities, Building the Multicultural Team: Diversity in the Workplace will take you on an exciting journey to observe a global team in action. You'll watch a problem-plagued meeting between five managers from Asia, Europe. the Middle East, North America and South America, and discover powerful techniques for working effectively with other cultures. With this powerful yet easy-to-use training program, you'll find out how to foster effective leadership, and how to overcome differences and benefit from cultural diversity. With this exciting dramatization, your employees gain essential skills for multicultural team communication. Ideal for group discussion, team building activities, and improved communication in the business world.

- understanding the challenges of managing multicultural teams in the workplace
- developing an effective cross-cultural leadership plan
- finding out how to communicate effectively with other cultures
- dealing effectively with differences in values and priorities
- discovering how to build effective working relationships
- understanding that awareness is a "two-way street": all cultures need to adapt
- learning how to bridge differences

and create a balanced approach

 Item no.
 : HL04640001

 Format
 : DVD

 Duration
 : 15 minutes

 Copyright
 : 2006

 Price
 : USD 595.00

#### BUILDING THE VIRTUAL TEAM: COMMUNICATION ACROSS CULTURAL DIVERSITY



As businesses increasingly outsource operations across the globe, it's essential that you train your people how to work across technology with other cultures. To survive in business today, you need to master the often overlooked but potentially damaging impact of ancient culture on 21st century communications. Ideal for team building exercises, the Building the Virtual Team video observes a group leader and the problems she faces as she struggles to lead her managers in Asia, India, Africa and Latin America. Designed to stimulate lively discussion and effective learning, this easy-to-use yet highly effective team building training video features real world dramatizations, and is ideal for team building exercises on modern technology and communicating in business.

- gain essential skills for managing multicultural virtual teams
- realizing the importance of human relationships in many cultures
- discovering how impersonal communication can backfire
- learning how to balance high-tech and high-touch
- finding out how to deal with language and translation issues
- dealing effectively with time zones, response time, etc.
- understanding that awareness is a "two-way street": all cultures need to adapt
- learning how to bridge differences and create a balanced approach

 Item no.
 :
 TN04640002

 Format
 :
 DVD

 Duration
 :
 18 minutes

 Copyright
 :
 2006

 Price
 :
 USD 595.00

#### **BUYER-FOCUSED SELLING**

With Bob Urichuck

Non-Traditional Techniques That Boost Your Bottom Line

Without buyers there are no sales, no

revenue, no jobs, and no organization. The focus needs to be on the buyer, yet many salespeople talk too much about their offering, failing to pay attention to the most important aspects of buyer acquisition. In this fast-paced program, learn how to facilitate the buying process by putting your focus on how to attract buyers and empower them to take action. Bob Urichuck's method reveals the A, B, C, & D of becoming buyer focused to build stronger relationships based on trust. The results of his teachings are faster sales cycles, higher margins, improved closing ratios, more satisfied customers, more referrals, and a healthier bottom line.

 Item no.
 : MA28200093

 Format
 : DVD

 Duration
 : 105 minutes

 Price
 : USD 79.99

#### **CAPTURE YOUR MARKET**

With Libby Gill

Branding Strategies That Keep You in the Heads and Hearts of Your Customers

How important is your brand? According to industry experts, it's one the key determinants of how successful your company will be, how much repeat business you'll get, and how likely people are to refer others to you. In this practical business-building seminar, branding expert Libby Gill shows you how to create a compelling brand that sticks. Through powerful examples and real-world stories, you'll learn how to clarify your message, create more trust, compete more effectively, deliver on your brand promise, and much more. The fact is, if you don't create your own brand, the marketplace will assign one to you, and that could be detrimental to your success. Discover these truths and you'll be well on your way to creating a brand that will be remembered.

 Item no.
 : PD28200094

 Format
 : DVD

 Duration
 : 54 minutes

 Price
 : USD 79.99

#### **CHANGE MANAGEMENT**



By Richard Mulvey

Change is one of the most fundamental influences of modern business. You either adapt or die! In this work Richard explores the pitfalls and provides some solutions that will help your team keep up, and adjust to their ever-changing circumstances.

- Uncover the principles of leading people through Change
- Change is always opportunity, learn how to benefit from it
- Discover how different people manage change differently
- Learn about the Seven Predictable Dynamics of Change

Change is the single most important driving factor in business today. No longer can we do the same things in the same way and expect to stay in business. The rules that applied last year are different this year and will be different next. However, people don't like change. Doing the same things in the same way is comfortable. Facing change is like switching the light off in a room and stumbling around in the dark. It hurts! In this work Richard is going to switch the light back on again. There are seven predictable dynamics in change. If you know what is going to happen to your people it is much easier to manage them through the change that we all face. Some of us are Change Winners and others Change Casualties. This work will help you become a Change Winner.

 Item no.
 :
 LW33670001

 Format
 :
 DVD

 Duration
 :
 60 minutes

 Price
 :
 USD 144.00

# CROSS-CULTURAL COMMUNICATION: MANAGING DIVERSITY AT WORK



The Cross Cultural Communication video is a powerful tool to train your employees on skills for a multicultural organization. You'll empower them to communicate more effectively, master nonverbal interaction, and understand what's really being said across cultures. As our world becomes increasingly interconnected, people increasingly encounter problems when communicating with people from other cultures. This can lead to problems ranging from employee frustration and decreased efficiency, to losing billion dollar deals.

Enjoy a lively, engaging dramatization in which you'll observe a manager

floundering as she tries to understand her employees and their culture, as she fails to understand the importance communication and diversity. Her employees only make matters worse by concealing important information, without the proper skills for a multicultural organization. The Cross Cultural Communication training video is an easy-to-use yet highly effective tool that will empower your employees to develop skills for a multicultural organization, read nonverbal business interactions, get accurate information, and more.

- developing skills for a multicultural organization
- discovering the importance of body language
- finding out why some cultures might withhold important information
- realizing how stereotyping can lead to ineffective communication
- understanding that awareness is a "two-way street": all cultures need to adapt
- learning how to bridge differences and create a balanced approach

 Item no.
 : AM04640003

 Format
 : DVD

 Duration
 : 15 minutes

 Copyright
 : 2006

 Price
 : USD 595.00

#### CULTURAL AWARENESS: RESPECTING DIVERSITY AND BELIEFS



The Cultural Awareness training video (online and DVD) is a powerful yet cross-cultural easy-to-use tool for sensitivity training. As our world becomes increasingly global, people increasingly likely to work with diverse people. It's up to you to provide the proper training essential for intercultural effectiveness.

In this real world dramatization, you'll discover what happens when an American manager collides with his Muslim counterpart. Find out how poor communication leads to bad feelings and damaged relationships. This powerful dramatization will help your employees gain the essential skills for avoiding costly conflicts, and for respect and cultural awareness in business places. Cultural awareness video clips are essential for sensitivity training for Americans - and others - to foster awareness in business places and the work environment.

- Developing sensitivity and respect
- Recognizing differences in values and priorities
- Increasing your employees' awareness in business places and the work environment
- Learning how to bridge differences and create a balanced approach
- Improving communication skills
- Gaining sensitivity to religion, beliefs, holidays etc.
- Understanding that awareness is a "two-way street": all cultures need to adapt

 Item no.
 :
 VT04640005

 Format
 :
 DVD

 Duration
 :
 10 minutes

 Copyright
 :
 2006

 Price
 :
 USD 595.00

# CUSTOMER SERVICE EXCELLENCE IN THE RETAIL INDUSTRY



modern retail environment extremely competitive. With the expanding capabilities of electronic trading, the personal shopper is becoming more discerning and the retailer can no longer just meet customer needs. Today it's vital that they anticipate and exceed their customer's expectations. Indeed going beyond expectations of standard customer service has become the key point of difference in the retailer's quest to survive and grow. This exciting program examines how several award-winning retailers achieve customer service excellence. It examines who customers are, defines products, facilities and services, explores the vital role that good communication plays, looks at the most effective ways to handle complaints and examines how best to serve customers with special needs. This is a practical and informative look at modern customer service excellence in the retail industry.

Item no.: HC33180009Format: DVDDuration: 32 minutesAudience: Junior Secondary -

Professional : 2009

Copyright : 2009 Price : USD 199.00

# DEALING WITH CHALLENGING PEOPLE

With Mary Jane Mapes

How to Handle Even the Roughest Relationships

Does anyone you live or work with rub you the wrong way? Are difficult people causing you stress? In this skill-building seminar, Mary Jane Mapes delivers a practical, refreshingly unique approach to dealing with challenging people more tactfully than ever before. You'll discover how to turn around even the toughest situations by communicating in new ways that you may never have thought were possible. Through engaging stories and easy step-by-step instructions, you'll gain valuable insights into the dynamics of human relationships. With this new set of skills, you'll be better equipped to deal with just about any relationship challenge that comes your way.

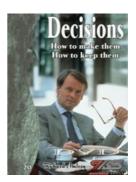
 Item no.
 : TT28200095

 Format
 : DVD

 Duration
 : 72 minutes

 Price
 : USD 79.99

# DECISIONS: HOW TO MAKE THEM, HOW TO KEEP THEM



By Richard Mulvey

We are faced with many decisions. Should we expand? How far should we push the budget? How am I going to sell more this year? But how do you make sure you are making the right decision? In this work Richard will outline the logical approach to making accurate decisions and show how to make decisions stick.

- Find out how the worlds leaders make decisions
- Learn how to motivate yourself to take decisions and stick to them
- Learn how to break down the decision making process
- Uncover the best way to make Group Decisions
- Discover how to make your decisions last

The ability to make accurate, informed decisions is one of the most important management skills. Most people in business understand the importance of good decision making, but many business people think that the ability to make good decisions is instinctive, or a matter of luck. This is far from true. Decision making is a skill and like any other business skill it can be learnt quite easily with a little application and a lot of practice. In this work Richard Mulvey will guide your team through the process of making good accurate decisions and sticking to them.

 Item no.
 : DR33670005

 Format
 : DVD

 Duration
 : 59 minutes

 Price
 : USD 144.00

# DELIVERING EXCEPTIONAL CUSTOMER SERVICE



By Richard Mulvey

Attracting your new customers is only half the battle, for your business to grow this year you need them to come back over and over again. By developing high levels of customer service you will encourage your casual customers to become regulars but having satisfied customers is just not enough and in this work Richard explores the techniques needed to generate "Raving Fans".

- Turn your satisfied customers into "Raving Fans"
- Convert "Just Looking" to "Just Buying"
- Find out how to create just the right "First Impression"
- Discover how complaints can be positive if managed professionally
- Make sure your customers always come back for more
- Help your team develop a passion for your customers

How many customers do you lose to bad service each year? Ten? One hundred? One thousand? You will probably never know but every customer lost will cost you hundreds or even thousands of rand in their "life time value". It is never too late to offer exceptional customer service and in this work Richard outlines a step by step process that will help your team keep your customers for ever.

 Item no.
 : VP33670006

 Format
 : DVD

 Duration
 : 65 minutes

 Price
 : USD 144.00

GETTING NEW CUSTOMERS / KEEPING THEM FOREVER



By Richard Mulvey

If you are going to grow your business this year you will need to be more creative in the way you attract new customers. In this work we discuss the traditional methods of attracting new customers and explore some more creative ways to dramatically grow your business. Once you have attracted customers to your business it is important to keep them and in this work we also explore simple but effective ways to hang on to your customers and keep them coming back over and over again.

- Understand how Customer Relationship Management (CRM) works
- Find new customers before your competitors do
- Discover new ways to attract Customers to your business
- Turn cold calling into warm calling
- Double your potential customers in one month
- Convert casual customers into permanent customers

In today's economic climate successful companies know the importance of a successful sales team. Customers are fewer and harder to find and while your competitors are snapping at their heels trying to take them away from you, using the same old techniques will not be enough to stem the tide. There are no shortage of opportunities however and in this work we explore some new ideas that will help you develop your customer base and keep them for ever.

 Item no.
 : SA33670007

 Format
 : DVD

 Duration
 : 77 minutes

 Price
 : USD 144.00

#### GLOBAL ONE: CROSS-CULTURAL UNDERSTANDING



As our world becomes increasingly interconnected, people need to develop better diversity skills. It's up to you to provide your people the essential training effectively understand and communicate with other cultures. Our top-selling training program, the Cross Cultural Understanding video investigates all the key components of culture and communication, including values and beliefs, social structure, perceptions of time, communication styles, proper etiquette and more. Cross-Cultural Understanding is expertly designed for intercultural communication training, and questions and role play exercises are included for a complete training package.

With this expert training program, you'll get the answers to these essential issues and many more:

- How to recognize and respect differences in values
- How to work effectively with different views of leadership and teamwork
- How to deal with different attitudes toward time and deadlines - and how to keep things moving forward
- How to communicate effectively with other cultures
- How to respect different beliefs and viewpoints
- How to show respect with proper etiquette

 Item no.
 :
 YZ04640004

 Format
 :
 DVD

 Duration
 :
 45 minutes

 Copyright
 :
 2006

 Price
 :
 USD 695.00

# GLOBAL ONE: INTERCULTURAL COMMUNICATION (INTERCULTURAL COMMUNICATING)



Interacting Effectively Across Cultures

To be successful in today's increasingly diverse workplace, you need to train your employees on effective interaction in the cultural workforce. Intercultural Communication is a complete training program to help your people avoid misunderstandings and work more effectively with other cultures.

With this expert training program, you'll get the answers to these essential issues and many more:

15

- Why some cultures might avoid giving straight answers
- How to understand what's really being said
- How to read body language and nonverbal business communication
- How to know when 'yes' might really mean 'no'
- What topics might be offensive and disrespectful with other cultures
- Why some cultures prefer to avoid touching, eye contact, etc.
- How to overcome language barriers and avoid translation disasters

 Item no.
 :
 NE04640013

 Format
 :
 DVD

 Duration
 :
 40 minutes

 Copyright
 :
 2006

 Price
 :
 USD 695.00

#### GLOBAL ONE: INTERNATIONAL NEGOTIATION



Successful Deal-Making In Global Business

To prosper in today's increasingly global business environment, you need to understand cultural influences on selling and negotiating. It's up to you to provide the training necessary for success. International Negotiating: Successful Deal-Making in Global Business unveils all the secrets of doing deals effectively with other cultures.

With this international business negotiation training video, you'll get the answers to these essential issues and many more:

- How to create effective strategies
- How to decide who should and shouldn't - be on a negotiating team
- Why it might be essential to spend a lot of time socializing before negotiating begins
- What you should and should not do during initial discussions
- Why international deals take more time - and how to keep things moving forward
- Why bargaining or concessions might result in disaster
- How to keep "done deals" from coming undone

 Item no.
 : JR04640014

 Format
 : DVD

 Duration
 : 45 minutes

 Copyright
 : 2006

 Price
 : USD 695.00

# HANDLING OBJECTIONS / CLOSING THE SALE



By Richard Mulvey

Managing objections and the close are the most important parts of the sale but are so often handled badly. We are not good at closing the sale. In a recent study undertaken by a local security company, salespeople ask for the business in only 34% of the time and this is not unusual. In this work we make the close simple but very effective, and take the lid off all those difficult objections.

- Learn when to Close and when not to Close
- Find out how Closing can be fun
- Learn four steps to Closing any Sale
- Discover the different types of objection and how to handle them
- Objections are opportunities, find out how to look forward to them

How often do your sales people do all the hard work then forget to ask for the business? How often is a sale lost because an objection is badly handled? In this seminar for sales people at all levels we analyse objections and the close and discuss a few simple rules that will make a big difference to your strike rate.

 Item no.
 : TH33670008

 Format
 : DVD

 Duration
 : 58 minutes

 Price
 : USD 144.00

#### HAPPINESS ADVANTAGE, THE: LEADING POSITIVE CHANGE

Leading Positive Change is the perfect tool for leaders! Recognizing employees is the most important way to get them to enjoy their job. Praise is essential, but it is often misused.

Shawn teaches us how to spread the Happiness Advantage to others using a few simple techniques.

We often praise the result of an effort, for example "Great job meeting your monthly sales goal" rather than the process, for example "Great job working so hard, it shows that you care about your work."

These modules are a must see for

everyone trying to excel in a world of increasing workloads, stress, and negativity. Everyone can try them!

 Item no.
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 MP03410338

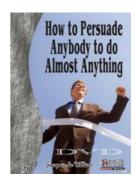
 Format
 :
 DVD

 Duration
 :
 10 minutes

 Copyright
 :
 2011

 Price
 :
 USD 295.00

#### HOW TO PERSUADE ANYBODY TO DO ALMOST ANYTHING



By Jacques de Villiers

If you'd like to close more deals more consistently, then you should spend time with sales trainer Jacques de Villiers and discover how to Persuade Anybody to do Almost Anything. Discover the six secrets of master persuaders that'll help you blast your sales through the roof. IN this DVD you'll learn some of the fiercest, clinical and most effective persuasion techniques known to the human race. Once you've mastered the simple, yet effective and ethical persuasion techniques, you'll open an Aladdin's cave of commissions that you've never dreamed of.

- Discover how to get people to buy from you (even if they don't like you)
- Learn the Sandra Bullock technique for getting commitment
- Uncover the grandfather of all persuasive words
- Find out how proof will push any Doubting Thomas over to your side
- Learn the five words that make people salivate

 Item no.
 : NK33670009

 Format
 : DVD

 Duration
 : 70 minutes

 Price
 : USD 144.00

#### **INVENT YOUR ADVENTURE**

With George Walther

How to Transform Your Real Life into Your Dream Life

What unfulfilled dreams are still on your bucket list? Where have you always wanted to live? What have you always wanted to do? Why haven't you done it yet? Whether you want to create a round-the-world trip of a lifetime, or accelerate your career, the time to act is

right now. Life is far too short to dally. In this inspiring program, award-winning speaker George Walther takes you on his adventures around the world. Through this fascinating journey he reveals three strategic skills that can give you the biggest rewards in business, and make your personal dreams a reality. If you need some inspiration or are simply tired of being stuck in your daily routine, this program will unleash some ideas that can positively change your life forever.

 Item no.
 : JH28200096

 Format
 : DVD

 Duration
 : 74 minutes

 Price
 : USD 79.99

#### **JUMP FOR JOY!**

With Dave Caperton

Six Ways to Bring More Happiness to Your Personal and Professional Life

Whether you are already full of joy or could use a bit of lightening up, this fast-paced, entertaining seminar will captivate you from beginning to end. Dave Caperton, "The Joy Strategist," walks you through the keys to joyfully disrupting your status quo, increasing your happiness, decreasing your stress and bringing more joy to every day of your life. You'll discover how joyful people invent their own reality by expressing gratitude, creating more laughter and shifting their focus. You'll also learn how to reframe negative events so that your mind stays more positive even when facing adversity. Whether you want to lighten up situations at work or create more harmony at home, this program delivers lots of easy-to-implement ideas.

 Item no.
 : ML28200097

 Format
 : DVD

 Duration
 : 78 minutes

 Price
 : USD 79.99

#### LEADERSHIP: INFLUENCE, INCENTIVES, AND KNOWLEDGE - L.I.N.K.

Football's winning coaches Mike Ditka, Sean Payton, Rex Ryan, and Bobby Bowden talk about how to be a successful leader in this fast-paced training program. These coaches have an amazing track record! Now you can take their core lessons and apply them to your job.

The Leadership: Influence, Incentives, and Knowledge training program is deigned to help develop leaders at all levels.

The LINK program has five parts:

Part 1: Incentives – Learn to show people you care. Use incentives to encourage your associates at work. This segment will show you how to command more influence by putting the world's greatest incentive techniques to work.

Part 2: Personal Psychology – You need to understand people to motivate them... and to get the most out of yourself.

Understand the importance of listening, taking risks and reward recognition.

Part 3: Body Language – Learn how to harness the physical aspect of your power as well as the mental aspect. Understand that your reputation matters.

Part 4: Group Dynamics – Learn how to work better with a group – and to influence those around you. Focus on consistency, enthusiasm, team success, and empowerment. Create an environment of mutual support and respect.

Part 5: Integration: Pull all these ideas together in a formula for leadership success. Learn how to focus on respect and relationships... Put these ideas into a succinct, actionable game plan.

 Item no.
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 KA01160337

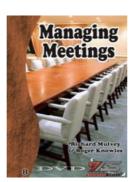
 Format
 :
 DVD

 Duration
 :
 64 minutes

 Copyright
 :
 2013

 Price
 :
 USD 495.00

#### **MANAGING MEETINGS**



By Richard Mulvey and Roger Knowles

Our surveys amongst South African business people indicate that we spend between 30% and 50% of our working day in meetings. Most meetings however, are about 25% effective. Meetings are a fantastic way to communicate but can also be a major waste of your time and in this work we explore ways to make your meetings shorter, and much more effective. This work is co-authored by Richard Mulvey and Roger Knowles, a well-known attorney, speaker and meetings specialist.

- Cut down your meeting time by half
- Make your meetings the most effective part of the day
- Discover 10 ways to have fun in meetings
- Learn how to manage formal meetings
- Understand the principles of "Robert's Rules"

Up to 60% of your business day is lost to meetings. Meetings with your team; meetings with the board; meetings with customers and meetings with the bank. Then there are the club meetings, church meetings, school meetings, and the endless committee meetings. The list seems to go on for ever, but how many of these meetings are run properly? In this work Richard will describe the best approach to making your meetings a well run, efficient use of your time. We will look at the agenda and how they should be

written, note taking, controlling difficulty meetings, having fun in meetings, and even have a look at group thinking and decision making in meetings. If you have to go to meetings in your life, this work will be the best investment you make this year

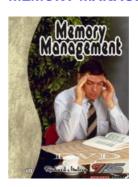
 Item no.
 : JP33670010

 Format
 : DVD

 Duration
 : 60 minutes

 Price
 : USD 144.00

#### **MEMORY MANAGEMENT**



By Richard Mulvey

It is said that we all have a photographic memory; only some of us forget to put the film in. This old joke has a surprising amount of truth and in this work Richard will take you through the process of discovering your ability to use your own, very powerful memory. With a few very simple techniques by the end of the work you will easily improve your ability to remember almost anything.

- Learn how to improve your Memory
- Discover how you can always remember your Customer's names?
- Find out about 3 simple techniques to remember speeches
- Don't let your poor memory hold you back
- Dramatically improve your brain power by changing your diet

In this work Richard will explain how your memory works and how it can be encouraged to work better. We will look at simple techniques to help you remember all sorts of things from pin numbers to customers' names and then show how simply changing your diet will help improve your memory. With a few very simple techniques you will easily improve your ability to remember almost anything.

 Item no.
 : MH33670011

 Format
 : DVD

 Duration
 : 69 minutes

 Price
 : USD 144.00

#### **MINIMISE THEFT**



Although most people love retail shopping and are there to buy products or services, the reality today is that theft is a significant part of the retail environment. So, as an employee, a big part of your job is to help stop this. But how do you do that? In this program, we explore the main ways this is done. It covers routine store security systems and procedures, and how you apply these to merchandise, cash, and equipment. Featuring interviews from two leading authorities on the subject one a retailer, one a security systems expert this is a practical and informative resource covering ways you can help minimise theft.

Item no. : GT33180010 Format : DVD (With Er

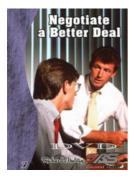
: DVD (With English Subtitles, CD-ROM)

**Duration** : 23 minutes **Audience** : Senior Secondary -

Professional

Copyright: 2011 Price: USD 199.00

# NEGOTIATE A BETTER DEAL



By Richard Mulvey

Whether you are negotiating a multi-million rand deal or negotiating with your children to keep their room tidy, we all negotiate every day of our lives. The most modern principles for any negations are the same and in this video we look at vital techniques to help you negotiate winning deals every time.

- For Buyers wanting a better deal
- For Employers in negotiation with the union
- For Employees wanting improved conditions
- For Managers trying to get the job done
- And for You every day of your life

Whether you are securing a multi-million rand deal or trying to get a salary increase, negotiation is part of our lives and an understanding of the skills involved will go a long way to help you get what you want, when you want it. In this presentation you

will learn the art of negotiation and 5 key principles that will guarantee negotiation successes. Richard Mulvey is the author of the highly successful book "62 Ways to Negotiate a Better Deal" and in this work he will give your team practical examples of how the skills work.

 Item no.
 :
 BS33670012

 Format
 :
 DVD

 Duration
 :
 65 minutes

 Price
 :
 USD 144.00

# OCCUPATIONAL HEALTH AND SAFETY IN THE RETAIL INDUSTRY



Australia, accidents in the retail workplace cost millions of dollars per year in direct costs and loss of production. Every year many people suffer a long-term injury, which affects their ability to work and enjoy life. Some even die. Employers and employees have legal responsibilities to keep workplaces safe and to reduce these risks, and the retail environment has some unique OHS conditions that you need to be aware of. In this program we hear from both WorkSafe Victoria and the Shop Distributive and Allied Employees Association, as well as coal-face expertise from leading retailer Woolworths about the effects of workplace injuries, obligations. employer responsibilities, employee responsibilities, the main types of injuries and what to do if there is an OH&S issue. A positive and pro-active look at the issues and how to make your retail workplace safe.

Item no.:SE33180011Format:DVDDuration:32 minutesAudience:Junior Secondary -

Professional

Copyright : 2009 Price : USD 199.00

# ORGANISE AND MAINTAIN WORK AREAS



When you go shopping, the first thing that stands out is how clean a shop is. If it's dirty or just plain messy, chances are you'll walk straight out. As an employee, a dirty workplace also means more hazards for you. With a focus on one of Australia's

leading food retailers Burger Edge we explore the key skills you need to organise and maintain work areas, maintain safety standards, clean work areas and maintain equipment. Filmed in a dynamic contemporary retail environment, this is a practical and information-packed introduction to the systems and processes that keep work areas clean.

Item no.: CF33180012Format: DVD (With English<br/>Subtitles, CD-ROM)

**Duration**: 22 minutes

Audience : Senior Secondary - Professional

**Copyright** : 2011 **Price** : USD 199.00

PEGASUS: YOUR GUIDE TO BREAKTHROUGH IDEAS (FILM 7) - ALPHABET FOR WIN-WIN SOLUTIONS



The PEGASUS video course is based on well-known methodology for innovation called TRIZ - Theory of Inventive Problem Solving.

An inventive challenge never looks trivial and very often seems impossible. Instead of trying to solve a problem in one go, instantly, we can use a step-by-step methodology, which leads to the ideal solution. TRIZ provides an algorithm that facilitates creating solutions for the challenges if standard solutions are not applicable. TRIZ works well in industrial problem solving when cheap and reliable solutions should be guaranteed and delivered here and now.

#### PEGASUS VIDEO COURSE TEACHES:

- How to state the problem in the most efficient way and chose the relevant context.
- How to achieve resource efficiency and turn any waste into the resource.
- How to address non-technical company challenge (conflict management, marketing, cost reduction, etc.)
- How to minimize risks: find the failure before it happens.

Film 7: Alphabet for Win-Win Solutions
There is a limited number of thinking
patterns that lead to breakthrough
solutions. Such patterns are called
inventive principles. Use inventive
principles to spark your creativity.

 Item no.
 :
 HM33910003

 Format
 :
 DVD

 Duration
 :
 80 minutes

 Copyright
 :
 2014

 Price
 :
 GBP 107.65

#### PEGASUS: YOUR GUIDE TO BREAKTHROUGH IDEAS (FILMS 1-6)



The PEGASUS video course is based on well-known methodology for innovation called TRIZ - Theory of Inventive Problem Solving.

An inventive challenge never looks trivial and very often seems impossible. Instead of trying to solve a problem in one go, instantly, we can use a step-by-step methodology, which leads to the ideal solution. TRIZ provides an algorithm that facilitates creating solutions for the challenges if standard solutions are not applicable. TRIZ works well in industrial problem solving when cheap and reliable solutions should be guaranteed and delivered here and now.

#### PEGASUS VIDEO COURSE TEACHES:

- How to state the problem in the most efficient way and chose the relevant context.
- How to achieve resource efficiency and turn any waste into the resource.
- How to address non-technical company challenge (conflict management, marketing, cost reduction, etc.)
- How to minimize risks: find the failure before it happens.

#### Film 1: Inventive Mind

"We can't solve problems by using the same kind of thinking we used when we created them" (Albert Einstein). You may be surprised that a whole variety of problems fit nicely into only two models, and a whole variety of solutions can be described with just 40 general principles. You decide which model best suits your situation and get the answer.

#### Film 2: Core of a Challenge

We often do not see the solution, because we cannot see the problem. You learn how to state you challenge in such a way that solution appears on a surface.

#### Film 3: Ideal Final Result

Why not to start from the end: from the solution itself? The Ideal Final Result describes the simplest solution to a problem ignoring any constraints; it is that

"miracle" you would like to have.

#### Film 4: Context

You learn how to investigate the problem in various contexts where the problem may surface. Look for the contexts where your challenge never appears!

#### Film 5: Resources

If the project requires a lot of additional resources (material, time, money, etc.) then it is the wrong path to the solution. This film shows how to turn any waste or harm into benefit.

Film 6: Contradictions and Resolutions Do not be afraid of contradictions, search for them. If you can see the obstacles you use them for your benefit, if you do not see them, they will hold you back from your dream.

 Item no.
 :
 NT33910002

 Format
 :
 DVD

 Duration
 :
 83 minutes

 Copyright
 :
 2014

 Price
 :
 GBP 85.18

#### PEGASUS: YOUR GUIDE TO BREAKTHROUGH IDEAS (FILMS 1-7)



The PEGASUS video course is based on well-known methodology for innovation called TRIZ - Theory of Inventive Problem Solving.

An inventive challenge never looks trivial and very often seems impossible. Instead of trying to solve a problem in one go, instantly, we can use a step-by-step methodology, which leads to the ideal solution. TRIZ provides an algorithm that facilitates creating solutions for the challenges if standard solutions are not applicable. TRIZ works well in industrial problem solving when cheap and reliable solutions should be guaranteed and delivered here and now.

#### PEGASUS VIDEO COURSE TEACHES:

- How to state the problem in the most efficient way and chose the relevant context.
- How to achieve resource efficiency and turn any waste into the resource.
- How to address non-technical company challenge (conflict management, marketing, cost reduction, etc.)
- How to minimize risks: find the failure before it happens.

Film 1: Inventive Mind Film 2: Core of a Challenge Film 3: Ideal Final Result

Film 4: Context Film 5: Resources

Film 6: Contradictions and Resolutions Film 7: Alphabet for Win-Win Solutions

 Item no.
 : FM33910001

 Format
 : 2 DVDs

 Duration
 : 163 minutes

 Copyright
 : 2014

 Price
 : GBP 175.04

# PERFORM STOCK CONTROL PROCEDURES



In a successful retail business, your stock will turnover frequently. The more people buy it, the more you'll need to replace it. But how do you actually keep track of what's come in, what's gone out and what's out the back? In this program we take a comprehensive look at the skills, knowledge and attitudes required to handle stock in a retail environment. Filmed at the flagship store of Kryolan Cosmetics, we examine the importance of clean work areas, how to process goods safely, the best ways to receive and process incoming goods, how to process and store goods appropriately, and finally how to rotate stock.

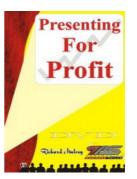
Item no.: CA33180013Format: DVD (With English<br/>Subtitles, CD-ROM)Duration: 21 minutes

Senior Secondary -Professional

Copyright : 2011 Price : USD 199.00

Audience

#### PRESENTING FOR PROFIT



By Richard Mulvey

Presenting your ideas or products to audiences large or small is something we all have to do from time to time, but statistics show that most of us hate it! This work will help you develop your

presentation skills and reduce stage fright to a minimum.

 Item no.
 : SN33670013

 Format
 : DVD

 Duration
 : 72 minutes

 Price
 : USD 144.00

# SALES MOTIVATION AND RESULTS TODAY - S.M.A.R.T.

Football's winning coaches Mike Ditka, Sean Payton, Rex Ryan, and Bobby Bowden talk about how to be successful at selling in this fast-paced training program. These coaches have an amazing track record of success. Now you can take their core lessons and apply them to your sales job.

Targeting motivation is a task every company faces today. The energy of the team, as well as each of its individual members, must be maximized in order to optimize operations and success. The strength of the Sales Motivation and Results Today - S.M.A.R.T. training program comes from its powerful and experienced leaders who inspire you and your team members to excel to full capacity.

The SMART 20-minute motivational program focuses on four key lessons that every salesperson needs to know to succeed.

- Planning: This module includes defining your goals, knowing your job and committing to a game plan.
- Power: Learn how to have the drive to get the job done!
- Persistence: Gain the motivation to achieve success. Learn how to overcome criticism and attack the challenges.
- People: Today, more than ever, sales success is a team effort. You need to show you care, build loyalty, and lead by example.

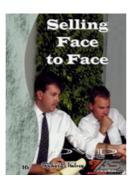
An extended 41-minute self-study program which includes five key lessons:

- Planning: This module includes defining your goals, knowing your job and committing to a game plan.
- Power: Learn how to have the drive to get the job done!
- Persistence: Gain the motivation to achieve success. Learn how to overcome criticism and attack the challenges.
- Perspective: Learn how to gain perspective and leverage it for success. See challenges and changes as opportunities.
- People: Today, more than ever, sales success is a team effort. You need to show you care, build loyalty, and lead by example.

Item no.: NG03580339Format: DVDDuration: 61 minutes

Copyright : 61 minutes Price : 2013 Price : USD 495.00

#### **SELLING FACE TO FACE**



By Richard Mulvey

Selling is all about understanding your customer's problem and providing just the right solution. It is no longer enough to simply uncover customer's needs however; you have to go beyond Need to Wants and finally Desires if you are going to beat your competitors to the finishing post. In this work we look at the process of managing a customer meeting from start to finish. Creating the right impression, uncovering his needs and the emotional reasons he will buy, right through to the close.

- Learn how to get Face to Face more often
- Understand the Psychology behind buying decisions
- Develop your listening skills
- Control the conversation using just the right questions
- Understand the difference between Needs, Wants & Desires
- Discover the right time to close

 Item no.
 : GH33670015

 Format
 : DVD

 Duration
 : 59 minutes

 Price
 : USD 144.00

# SELLING OVER THE TELEPHONE



By Richard Mulvey

We all use the telephone but how many of us learn to use it efficiently? In this work Richard describes the principles involved in selling your product or service over the telephone, as well as a useful script for making an appointment, techniques to get past the "Gatekeeper", and other ways to use the telephone to help you to close

more sales and grow your customer base.

- Close more sales on the Phone
- Learn how to make appointments over the Phone
- Discover how telephone etiquette can improve your strike rate
- Professionally handle all objections over the Phone
- Find out how to design scripts that really work
- Become your company's star telesales specialist

We all use the telephone. Even my eight year old can call her friends and make arrangements to visit.(hopefully with parental approval). But how many of us learn to use the telephone efficiently? In this work we describe the principles of selling over the telephone, helping your team to close more sales and grow your customer base.

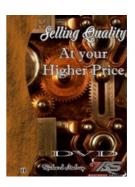
 Item no.
 : TE33670016

 Format
 : DVD

 Duration
 : 67 minutes

 Price
 : USD 144.00

## SELLING QUALITY AT YOUR HIGHER PRICE



By Richard Mulvey

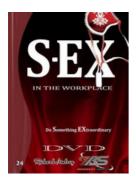
It is easier to sell the higher priced product but few sales people understand this principle. Price is not the only issue as far as your customers are concerned, value is what matters and in this work we discuss how to get your quality message across to your customers so that you can achieve your premium price

- Learn how to avoid Price as the major issue in the Sale
- Discover why it is easier to sell the Higher priced product
- Increase your strike rate and your Profit Margin
- Find out how to get across your Quality message

Far too often our sales teams see price as the only issue. This is a mistake that can get in the way of developing new profitable opportunities. In this work we will discuss how to get past price barriers, handle price objections, and close more, higher priced sales.

Item no. : WF33670017
Format : DVD
Duration : 69 minutes

#### S-EX IN THE WORKPLACE



By Richard Mulvey

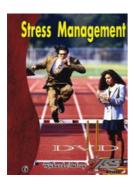
In business we set and achieve targets each year. When we do this we are please but achieving your target is an ordinary result. We are all cam able of achieving extraordinary results if we apply ourselves and in this DVD Richard Mulvey explained how we can achieve Something Extraordinary at work. This very funny DVD uses real situations and innuendo to outline how important it is to achieve what you set out to achieve.

 Item no.
 : DS33670042

 Format
 : DVD

 Price
 : USD 144.00

#### STRESS MANAGEMENT



By Richard Mulvey

8 out of 10 Executives in South Africa suffer from Stress, 7 out of the 8 deny it! In this work we look at the effects of stress in the workplace, the stress symptoms that are easily identifiable amongst your team and focus on the Stress Busters to ensure your team manages their stress reducing sickness in the workplace as well as early retirement.

- Learn about your stress symptoms then meet the Stress Busters
- Compile your own stress action plan
- Discover how well you cope with stress
- Find out why stress in small doses is a good thing

Stress in small doses is not such a bad thing, it helps us perform and even excel. Stress is good but it must be managed if it

is to remain a valuable tool. In this work for all business people Richard will discuss Stress Symptoms (How to recognize whether the stress in your life is getting too much to cope with), Stress Makers (those things about ourselves and our environment that contribute to stress) and Stress Busters (ways to control the stress makers and considerably improve the quality of your life).

 Item no.
 : JR33670019

 Format
 : DVD

 Duration
 : 55 minutes

 Price
 : USD 144.00

## TACTICAL COMMUNICATION

With Dan O'Connor

Rock-Solid Strategies for Knowing What to Say in Any Situation

The quality of your communication skills ultimately determines the quality of your life. Whether you are communicating one-on-one or with a group, the ability to know exactly what to say, and when to say it can be invaluable! In this practical seminar, loaded with easy-to-use techniques, you'll gain the know-how to respond and communicate tactfully in any situation. Armed with this toolbox full of skills, you'll close more communicate more persuasively, and successfully navigate critical conversations from the start. Whether you need influential power phrases or a more effective lead-in line, this program covers the most important components of communication forsaking your personal and professional relationships to the next level

 Item no.
 : GV28200098

 Format
 : DVD

 Duration
 : 90 minutes

 Price
 : USD 79.99

# TEAMWORK ACROSS GENERATIONS - T.A.G.

Football's winning coaches Mike Ditka, Sean Payton, Rex Ryan, and Bobby Bowden provide insight into how to work successfully across generations. These coaches, have an amazing track record of success. Day in and day out, they have to deal with multiple generations – and they deliver outstanding performance! Now you can take their core lessons and apply them to your organization.

For the first time in American history, four distinct generations are employed side-by-side in the workplace. The multi-generational composition of the workforce has led to a critical need: developing communication strategies that bridge gaps in experience and worldview.

It has never been more complicated or necessary to master multi-generational communication among team members. The strength of the Teamwork Across Generations – T.A.G. training program comes from its powerful and experienced leaders who inspire you and your team members to excel to full capability.

The first program is an 11-minute motivational short cut of the Teamwork Across Generations training video. This program highlights five key strategies for improving communication and productivity between the generations. The key learning points include:

- Foster Mutual Respect
- Listen
- We're All On The Same Team
- Everybody Becomes Invested
- Show You Care

The second program is an extended 39-minute group or self-study version of the Teamwork Across Generations training video. This program contains an in-depth workbook, with a step-by-step toolkit for understanding the key strategy for improving work between the generations. This program is divided into five parts:

Part 1: Teamwork Warm Up Part 2: Empower Across Generations Part 3: Perform Across Generations Part 4: Lead Across Generations Part 5: Unite Across Generations

 Item no.
 :
 YF01160340

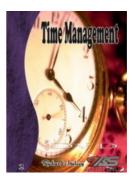
 Format
 :
 DVD

 Duration
 :
 50 minutes

 Copyright
 :
 2013

 Price
 :
 USD 495.00

#### **TIME MANAGEMENT**



By Richard Mulvey

Time is your most important resource. In this unconventional look at Time Management Richard identifies why you are bad at time management and how to get better, why some hours of the day are as much as 3 times as valuable as others, how to prioritise and make the most use of the 24 hours available to you every day.

In this unconventional look at time management we will look at:

Why you are bad at time management and how to get better

Good time management is often the realm of left brained, logical thinkers, but anybody can develop the skills of managing their time in just a week.

Planning your day/week/month

The first step is to invest your time accurately planning the day

Preparing and using our simple, yet very effective time management system

Most time management systems are more complicated than they need to be. Our system is designed for people who like to keep it simple.

Prioritising and Delegating

We all have a lot to do but what to do first, what to do later and what should we discard all together?

Managing Meetings

Much of our time is spent in meetings and many of those meetings are a waste of time. Learn a few simple techniques that will cut your meeting time down by half.

And using all the tricks to make the most of your time

Every skill has its tricks and shortcuts and we will explore how to make the most of the time available.

 Item no.
 : HD33670020

 Format
 : DVD

 Duration
 : 69 minutes

 Price
 : USD 144.00

## TRANSFORM YOUR ORGANIZATION

With John Kotter

John Kotter Guides You through the Eight Steps For Successfully Leading Change

Change can be difficult for any manager or leader. How do you initiate a change effort? How do make it work? What are the pitfalls? How can you succeed?

These are some of the questions that John has addressed in this new video workbook designed for use by any manager, team leader, or senior leader who is embarking on a change effort.

Item no. : NY03410323

Format : DVD (Closed Captioned)

Duration : 38 minutes Copyright : 2010 Price : USD 79.95

# WINNING THROUGH INNOVATION - W.I.N.

Football's winning coaches Mike Ditka, Sean Payton, Rex Ryan, and Bobby Bowden talk about how to create a culture of innovation in this fast-paced training program. These coaches have an amazing track record of success. Now you can take their core lessons and apply them to your job.

Innovation is not easy. Thinking differently

and dynamically can be difficult. Having the knowledge, resources, and courage necessary to implement new ideas can be challenging. The Winning Through Innovation training program is designed to help you and your team members take advantage of their innovation potential.

The first program is an 11-minute motivational short cut of the Winning Through Innovation training video. This program provides an overview and highlights seven key strategies for fostering a culture of innovation. The key learning points include:

- Find Something That Doesn't Work and Fix It
- Take a Chance
- Focus On the Fundamentals
- Be Open to Criticism
- Remain Flexible
- Be Humble & Confident
- Stay Ahead Of the Curve

The second program is an extended 42-minute group or self-study version of the Winning Through Innovation training video. This program contains an in-depth workbook, with a step-by-step toolkit for understanding the key strategy for developing a culture of innovation. This program is divided into five parts:

- Part 1: Innovation Warm Up In this first segment, you meet the coaches and learn about the power of innovation.
- Part 2: Steps to Innovation All of us are continually and necessarily undertaking significant risks. How do world-class coaches manage the profound risks and challenges they encounter every day? Learn how to handle complex situations and handle risk.
- Part 3: Risk and Reward the coaches share their secrets for executing the process of innovation. The coaches describe various situations in which innovation was necessary to success, as well as how each innovated strategically and tactically to create winning situations.
- Part 4: Adaptation and Flexibility The world of work is dynamic and constantly evolving. The ability to adapt and the capacity for flexibility are vital in such a complex environment.
- Part 5: Integration The video and workbook pull all the ideas together in an action plan to help you innovate to win. What is the right target? Who is your competition? What are the key factors for success?

 Item no.
 :
 BW03410341

 Format
 :
 DVD

 Duration
 :
 53 minutes

 Copyright
 :
 2013

 Price
 :
 USD 495.00

#### **WORK LIKE A PENGUIN**

Antarctica is one of the most beautiful and breathtaking places on Earth. It is also one of the coldest!

With a record temperature of -129°F (just a balmy 20°F lower than the temperature of dry ice) and home to 90% of the World's ice, working like a penguin may not seem like what it's cracked up to be. This fun and inspirational program shows that penguins are motivated by more than meets the eye!

An Enterprise Media team member recently took a trip to Antarctica and returned with some incredible footage of this amazing continent and, of course, penguins - LOTS of penguins!

So, it was a natural progression to tell this fun story in the new film Work Like A Penguin!

These penguins will give you a humorous and inspirational look at work, meetings, and life. Use this program as a fun way to start a meeting or to give people a chuckle during a long day of training.

 Item no.
 : TZ03410326

 Format
 : DVD

 Duration
 : 3 minutes

 Copyright
 : 2010

 Price
 : USD 99.00

#### YOUR WORDS MATTER

Social Media. Text Messages. Emails. It's never been easier to communicate. And it's never been more potentially hazardous. Now there is a video that can help every employee understand and navigate these hazards.

The Your Words Matter training program will help increase awareness of the importance of written communication. Through dramatic vignettes, we explore some of the things that can go wrong and provide some practical advice for avoiding these pitfalls.

Every member of your team will learn basic guidelines for avoiding common mistakes and for communicating in a clear and effective manner.

Your Words Matter Learning Points:

- Your Messages Matter! Think before you hit "reply all." Watch out for autofill. Be careful in your communication.
- Your Tone Matters! People may misinterpret the tone of your communication. Learn how to avoid these pitfalls.
- Your Privacy Matters! Social media is not private. Learn lessons for handing social media.
- Your Reputation Matters! What you say electronically can affect you or your business. Learn how to manage your communications effectively.

**Item no.** : PL01160342

Format : DVD (Closed Captioned)

Duration: 11 minutesCopyright: 2015Price: USD 395.00

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#### YOU'VE ONLY GOT 4 **MINUTES**



By Richard Mulvey

90% of the impression you make is created in the first four minutes of meeting people. In this training program you will find 5 simple rules that will help you manage those four vital minutes and create whatever impression you want to create.

- Learn to create the right impression every time
- Turn every meeting to your advantage Discover how to impress everyone vou meet
- Find out how to manage your own body language

: PM33670022 Item no. **Format** : DVD Duration : 55 minutes : USD 144.00 **Price** 

#### CHINA STUDIES

#### **CHINA NEW FACES**

- 1: A Marginal Group
- 2: Marrying Into Her Family
- 3: The Mosuo In The Spotlight
- 4: Give Me Back The Natural Scenery
- 5: Returning Support To Rural Areas
- 6: Monks And The City
- 7: Sorrow Behind Redevelopment
- 8: Village Official As Blogger

Item no. : BB27560366 : 8 DVDs **Format** Copyright : 2008 : USD 2872.00 **Price** 

#### **CHINA STORIES II**



In the last few decades, China has been experiencing tremendous changes in her economy, society and infrastructure. Her leaders dream about revival of the

Chinese race: domestically, they want to lead nationals out of poverty towards a reasonable standard of internationally, they want to propel the realization of an economic corridor, via both land and sea, and draft a blueprint for a rising power. Leaders have dreams, but what do their subjects dream about?

Each episode of "China Stories" shows audience around in China by presenting them with the stories of some characters, as well as some images, in the hope that may understand what thev present-day Chinese think, do, and care

- 1. The vanishing shadow
- 2. The invisible citizens
- The Rise of Online Celebrities in Mainland
- 4. Guangxi · 1968
- 5. Building a Utopia
- 6. Speedy Home Coming
- 7. The last animal tamer
- 8. Blind Soccer
- 9. Human-Elephant Conflict
- 10. Invisible Wings

Item no. : BC27560367 Format 10 DVDs Duration 300 minutes Copyright 2016 USD 3590.00

#### **CHINA VS USA: THE BATTLE FOR OIL**

It's the end of a myth which lasted 3,000 years. Since its oil shortage, China has relied on the outside world. Energy is its weak spot, its Achilles heel, and the problem will become more pronounced in proportion to its unbridled economic growth, which continues to be forecasted at 8% for the foreseeable future. There will be an immense need for an increased energy supply. China is unable to meet theses needs and collaboration with other governments is its only option. All of this growth has forced China to launch a world conquest. Every country with oil is being pursued.

For three years, Chinese authorities have been traveling extensively to establish new oil alliances across the world. With those, come concessions that are incessantly at odds with the West. Contracts have been signed with Venezuela, Iran, the Sudan and Angola. In exchange, China offers its support in the of promises form to build telecommunication systems, railways and ports. It also offers protection to their partner nations by threatening to use its UN veto against resolutions involving human rights (Darfur) or nuclear issues (Iran.) Therefore doing business with the Chinese is much more attractive than with countries in the West. The Chinese do not want to be involved in the politics of other nations. They simply want oil.

Are the Chinese really fulfilling all their promises? This investigative film offers an unprecedented examination of the issues that reach beyond the question of oil.

: WK00160988 Item no. Format DVD 52 minutes Duration

Audience Senior High, College

Copyright 2008 USD 195.00 Price

#### **CHINA: IN THE SHADOW OF MR KONG PART 1 - THE** MIDDLE KINGDOM



The Middle Kingdom today - how China is viewed through the eyes of the democratic nations of the world.

Geography - The all important geography of China and how it has affected China's past.

The Dynasties of China - A brief overview of the Dynasties of China, remarkable for their duration and the peace and stability they engendered.

About Confucius - Confucius and his thinking, and how he came to dominate the Chinese world view.

Writing and control - The establishment of the Chinese character script and how it affected the controls of government.

Modern China - The establishment of modern China and its current undemocratic government.

: BF33770003 Item no. Format DVD : Duration 50 minutes Price USD 149.00

#### **CHINA: IN THE SHADOW OF MR KONG PART 2 -MATTERS OF THE MIND**



Superstition Superstition, like everywhere else in the world, largely dominated the Chinese mind in early

Commentators on the works of Confucius -Confucian ideas established themselves but there were many commentators over the following centuries who muddied the waters.

The Han Dynasty - The Han dynasty was responsible for making Confucian ideas the norm for government and society.

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Taoism - Taoism, growing out of early animism, developed ideas of non-interference in the ways of nature.

Buddhism - Buddhism, imported from India, introduced ideas of rebirth and reward for good conduct.

China and Tibet - Today China rules Tibet as it has always done. A largely Buddhist country, it has problems with the secular Chinese.

Sung Education and the Mandarin Bureaucracy - In the Sung dynasty, education according to Confucian principles was established on a huge and influential scale.

Item no.:SG33770004Format:DVDDuration:50 minutesPrice:USD 149.00

# CHINA: IN THE SHADOW OF MR KONG PART 3 - HEART AND SOUL



Art and the Bronzes - After trying to establish what art is we look at the wonderful bronze work of early times in China.

Ceramics - Fine ceramics from many different ages have come down to us; in particular the Tang Sung and Ming dynasty ware.

The Chinese Character Script - The Chinese character script is difficult to learn but beautiful to see and writing it is regarded as an art form.

Poetry - Poets have always been held in high regard in China. Even in translation their particular beauties shine through.

Literature - Literature in the form of plays and novels developed in later centuries just as they did in other parts of the world.

Epilogue - After their early brilliance, under a deeply conservative leadership, the talents of the Chinese in all fields began to be stifled and consequently to decay.

Item no.: YG33770005Format: DVDDuration: 50 minutesPrice: USD 149.00

# CHINA: IN THE SHADOW OF MR KONG PART 4 - FROM HARMONY TO DISCORD



Music - Music was much enjoyed by Confucius who saw it as a basic element of human harmony.

Houses, Gardens and the Honourable man - With due Confucian regard for order and control over nature, the Chinese gardens are amongst the greatest beauties of the land.

Painting and the Honourable man - For many centuries Chinese painters have wonderfully depicted the people and the landscape.

Science - No society has done so much for science; their great qualities of curiosity and invention have been an immeasurable gift to the world.

Descent into chaos - As the Confucian ethic is dimmed and clouded by blind conservatism, battered by outside forces, Chinese society disintegrates.

 Item no.
 : SZ33770006

 Format
 : DVD

 Duration
 : 50 minutes

 Price
 : USD 149.00

# CHINA: IN THE SHADOW OF MR KONG PART 5 - THE ROUGH ROAD TO FREEDOM



Taiping Rebellion - Driven partly by the injustices suffered by the poor and a muddled view of the religious beliefs imported by western missionaries, the Taiping Rebellion rocked China to the core.

Japan - Japan, looked down on by the Chinese as of little import, displays how it has adapted to the times as the Chinese have not.

The Boxers and the end of the empire - As the empire collapses, a secret society called the Boxers feebly attempts to drive out the foreigners.

Japan and the Communist takeover -Japan invades and after the second world war the Communists take over and impose order.

China and the Communists - The rule of Mao and the Communists.

Overseas Chinese - Effective Overseas Chinese communities.

China: The Great Dilemma - The Great Dilemma which faces the Chinese today is how to bring about the democratic freedoms which society deserves without

bringing Chaos yet again.

 Item no.
 : PH33770007

 Format
 : DVD

 Duration
 : 50 minutes

 Price
 : USD 149.00

#### CHINESE MAYOR, THE

Directed by Zhou Hao

Once the thriving capital of Imperial China, the city of Datong now lies in near ruins. Not only is it the most polluted city in the country, it is also crippled by decrepit infrastructure and even shakier economic prospects. But Mayor Geng Tanbo plans to change all that, announcing a bold, new plan to return Datong to its former glory, the cultural haven it was some 1,600 years ago. Such declarations, however, come at a devastatingly high cost. Thousands of homes are to be bulldozed, and a half-million of its residents (30 percent of Datong's total population) will be relocated under his watch. Whether he succeeds depends entirely on his ability to calm swarms of furious workers and an increasingly perturbed ruling elite. The Chinese Mayor captures, with remarkable access, a man and, by extension, a leaping frantically country into increasingly unstable future.

 Item no.
 :
 FP33950356

 Format
 :
 DVD

 Duration
 :
 86 minutes

 Copyright
 :
 2014

 Price
 :
 USD 299.00

# CIRCUS SCHOOL: CHINA'S PRESTIGIOUS ACROBATIC SCHOOL

Directed by Ke Dingding and Guo Jing

Circus School captures the breathtaking feats of a new generation of gymnastic performers-in-training in a centuries-old form of Chinese acrobatics. Given the art form's focus on challenging physical limitations, many Chinese view acrobatics as the quintessential expression of China's strength and power.

The film provides a rare glimpse into one of China's most revered institutions, the Shanghai Circus School, where students aged six to fifteen complete a grueling seven-year program that prepares them to work as professionals. Through exhaustion, injury, and broken bones, the students strive for seamless and precise performances in an unwavering quest to be the best.

The film introduces Xu Lu, a ten-year-old girl who grits her teeth through injury and pain in the struggle to perfect her routine. Thirteen-year-old Cai Yong, coping with a growing weight problem, has difficulties learning a single-handed handstand; his teacher urges him to practice self-control and warns him that his failure will ruin not only his own life, but also those of his teachers and parents. The students'

Websites: http://www.learningemall.com & http://www.learningemall.com.hk

punishing exercises are contrasted with the seamless beauty and precision of their performances to cast a new light on one of China's most ancient traditions.

 Item no.
 : JH07061329

 Format
 : DVD

 Duration
 : 52 minutes

 Copyright
 : 2012

 Price
 : USD 295.00

#### CULTURAL HERITAGE -ANCIENT CAPITAL



The ancient capital - the historical centre of politics where dynasties unified the kingdom, or the city which demonstrated superiority in every aspect. Throughout Chinese history, there have been several ancient capitals of considerable scale, all of which exhibited the highest calibre of architecture, arts and culture, as well as standard of living, in their respective times. By traditional historiography, Luoyang, Xi'an, Nanjing and Beijing are the Four Great Ancient Capitals of China, as defined by the length of time it took for a city to be established.

- 1. Dream of The Ancient Capitals
- 2. The Tale of Shu
- 3. Song Dynasty in Inheritance
- 4. Journey to the West
- 5. Clouds in Dali
- 6. The Pyramids of the Western Xia Empire
- 7. Castle on the Prairie 8. The Manchu Legacy

 Item no.
 :
 CN27560378

 Format
 :
 8 DVDs

 Duration
 :
 200 minutes

 Copyright
 :
 2016

 Price
 :
 USD 2872.00

CYBERWAR: BEHIND THE FIREWALL - CYBERWAR IN

CHINA

By Jakob Gottschau

A half hour documentary about social media in China. With more than a half billion people online - China is the world's largest Internet nation. And on Weibo - the Chinese answer to Facebook and Twitter, the Chinese manifests themselves more sharp and critical than ever before. Embark on a travel in the digital China and meet some of the most controversial bloggers, and see what is possible to write and upload from a Weibo account before the Chinese censorship shut it down.

Item no. : YU07061335 Format : DVD Duration : 28 minutes Copyright : 2013 Price : USD 199.00

# **FUTURE FOOD: STAY OR GO? (CHINA)**



Directed by Alex Gabbay

Who will grow China's food as young people leave the countryside for the cities?

In many remote areas of China young people have little choice but to stay on the land, and yet they may face a destitute future, with millions of farmworkers in China earning less than two dollars a day. Although there are some exceptions, farming is not generally seen as a "sexy" career choice.

The reality is that in China and around the world, young people are fleeing the countryside and moving to the big cities. Who will grow the food that feeds future generations? How can young people be convinced that farming is a good option? Californian-born Rand and his wife Sherry are the founders of Resonance China, a social media agency in Shanghai. They use the internet to create and identify trends and tricks that can create a buzz for global brands. FUTURE FOOD sets Resonance a task: can they make farming popular with young people?

Item no. : BM01110844 Format : DVD Duration : 29 minutes

Audience : Grades 7-12, College,

Adult

**Copyright** : 2012 **StdBkNo** : 1937772640

Price : USD 195.00

#### **HIDDEN CHINA, THE**



Hidden China takes an in-depth look into this country's meteoric rise to economic superpower in this behind the scenes show. Through access to exclusive interviews and on-camera visits to areas forbidden to journalists, discover how China has rapidly changed from a state run disaster to the world's powerful economy.

China is attempting to do in one generation, what other countries have needed three to accomplish. From one of the world's largest gaming industries, to global corporations, China is now most certainly on the world's stage.

In the 1970's, thanks to Supreme Leader Deng Xiaoping's pragmatism, China moved from a classic Soviet style command economy to a consumer economy virtually from scratch. This meant China needed to commercially reconnect with the rest of the world breaking away from centuries of tradition.

Learn how the inner battle between tradition and modernization continues to rage on as the world's most powerful economy continues to grow. With economic growth at over Ten percent a year, tradition is giving way.

Item no. : CV00161242 Format : DVD Duration : 45 minues

Audience : Senior High, College

Copyright: 2009 Price: USD 195.00

#### HOWLING INTO HARMONY: CHINESE ROCK CULTURE BORN IN THE WEST

By Joshua Frank

Howling into Harmony offers a portrait of young Chinese rock musicians in Beijing and provides a glimpse into the lives of a generation awakened by Western cultural forces, despite the conservatism of their parents' generation and their government.

Li Yang Yang is an explosive guitarist who views his visceral noise improvisations as authentically Chinese music. Drawing inspiration from Beat writers such as Jack Kerouac and William S. Burroughs, he identifies with the rebellious American youth of the '60s.

He Fan is a Beijinger, born and raised. A rising young rock star and college student, he's known for his raucous live shows and anti-establishment lyrics.

Li Qing is a soft-spoken introvert who creates soundscapes that mirror the capital's incessant clang of construction. Her parents, though supportive, don't know what to make of her experimental music.

Howling Into Harmony provides a look at China's evolving youth culture that is rarely seen by the outside world.

 Item no.
 :
 KG07061285

 Format
 :
 DVD

 Duration
 :
 44 minutes

 Copyright
 :
 2012

 Price
 :
 USD 295.00

#### LAW OF THE DRAGON, THE

Directed by Weijun Chen

Law of the Dragon examines how justice is served in the rural areas of China so remote and isolated that villagers have almost no contact with the central government. At the heart of the film stands the austere Judge Chen, head of a provincial legal practice, the Tiger Law Firm of Chengdu. Chen journeys with his team of court officials along mud tracks and rough roads in the Xuan'en region. Their court is wherever they hang the national emblem, be it nailed up in the fields or stuck up in the plaintiff's house. As he resolves the grievances of the residents and dispenses nuggets of Confucian-Communist wisdom, Judge Chen is the law in the eyes of the people.

Among the cases heard is the story of a family attempting to hold a school responsible for the suicide of their only son. In another, Judge Chen listens to the complaints of a mother who is suing her son for maintenance. Though the judge strives to remain fair, he often transcends his official role, reminding villagers that they cannot always rely on the law and must work to preserve peace and harmony in their community without recourse to the intervention of the country's official justice system.

 Item no.
 : JD00871357

 Format
 : DVD

 Duration
 : 58 minutes

 Copyright
 : 2012

 Price
 : USD 295.00

#### **MAO'S GREAT FAMINE**

Directed by Patrick Cabouat Written by Patrick Cabouat and Philippe Grangereau

Between 1958 and 1962, China experienced tragedy on an epic scale. The "Great Leap Forward" was an economic campaign conceived by Mao Zedong to transform China's vast population from an agrarian economy to a modern communist society through the process of industrialization and collectivization. In reality, it led to a famine resulting in the death of as many as fifty-five million people. But while millions were starving to death, China's grain stores remained full.

Using previously unheard testimony by survivors, rare archival footage, secret documents, and interviews with the leading historians on this catastrophe, Mao's Great Famine provides, for the first time, an insight into the insanity of this disastrous program. Today the Chinese Communist Party whitewashes catastrophe calling it "three years of natural disasters." This film examines the mechanisms and political decisions that led to the disaster, stripping away the secrecy surrounding the campaign and exposing the lie, which continues today, about the true human cost and who was responsible.

Item no. : SN07001300 Format : DVD

Duration : 53 minutes
Copyright : 2012
Price : USD 295.00

#### **ONE CHILD**

Directed by Zijian Mu

The 2008 Sichuan earthquake, China's deadliest disaster in three decades, killed 90,000 people, including more than 5,000 children. Losing a child is an immeasurable tragedy for parents anywhere, but in China the effect is compounded by the one-child policy. Many parents suffered the loss of their only child, and with it the totality of their life's emotional investment.

In response to the earthquake, China's government made an exception for those who lost their only child to conceive another. That generation of newborns became known in China as "reborn" children. But for many parents, particularly those who lost teenage children, their advancing age proved to be a significant barrier.

This film features three families from Beichuan, the city most devastated by the earthquake's aftershocks, 80% of the city's buildings collapsed and the city was left in rubble. The government deployed its construction machine toward building an entirely new city. Old Beichuan was dead and a new Beichuan was erected - in a different place. In just three years, residents of the old city were relocated, including the family of Yang, Jiang and Fu, and Gu, who all lost their only child in the earthquake. One Child follows the journey of these three families as they try to restore a sense of normalcy and struggle to move past the loss of their children.

 Item no.
 :
 NA07001379

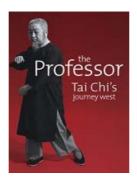
 Format
 :
 DVD

 Duration
 :
 40 minutes

 Copyright
 :
 2014

 Price
 :
 USD 295.00

#### PROFESSOR, THE: TAI CHI'S JOURNEY WEST



Director: Barry Strugatz

The Professor: Tai Chi's Journey West is a feature documentary about Tai Chi and

one of its greatest masters, Cheng Man-Ching, a man who brought Tai Chi and Chinese culture to the West during the swinging, turbulent 60's. Though Cheng is an important transformational figure, his teachings have been overlooked. This documentary film tells the story of his remarkable life and features Tai Chi as a martial art and a spiritual practice.

 Item no.
 :
 VY10800434

 Format
 :
 DVD

 Duration
 :
 67 minutes

 Copyright
 :
 2016

 Price
 :
 USD 295.00

## SARS: COVER UP AND AFTERMATH

By Diana Dai

This documentary examines the extraordinary and insightful human drama that unfolded during and after the 2002 and 2003 crisis. It tells the stories of the Chinese government's efforts to hide the truth about this epidemic. The film also tells the story of the forgotten SARS survivors who continue to suffer from horrific after-effects. Many of these victims regularly undergo aggressive steroid treatments and must continually fight for their rights in China.

The film profiles five individuals, including Fang Bo, a SARS survivor who was initially hailed a national hero after winning his own battle against the virus, but was later blacklisted by the government for speaking out about civil liberties of those with the disease. It also shares the story of Wang Ligang, formerly an armed policeman, whose disability following SARS prevents him from making a living, and Wang Yong Hong, former senior editor at a major newspaper and present organizer of a SARS survivor group.

 Item no.
 :
 AH07001382

 Format
 :
 DVD

 Duration
 :
 51 minutes

 Copyright
 :
 2013

 Price
 :
 USD 295.00

#### **SPILLED WATER**

By May May Tchao

Spilled Water explores how the economic transformation of China is changing the roles, rights, and social status of its women. Wanting to connect with her 'distant sisters', decades after emigrating to the United States, May May returns to China and explores the very different lives of four women: a young rural farmer who, against all odds, became a teacher; a successful lawyer in a male-dominated profession; a divorced factory worker struggling to brighten her daughter's future; and an ethnic minority singer torn between her dreams and her responsibilities as a peasant's wife. From the urban hustle of Beijing to the desolate beauty of rural provinces, their intimate stories show us why gender equality in China is so hard-earned, yet worth the struggle.

#### Award

 Winner 2014 Asian Film Festival of Dallas, Jury Award Best Documentary Short

 Item no.
 :
 LT00871384

 Format
 :
 DVD

 Duration
 :
 54 minutes

 Copyright
 :
 2014

 Price
 :
 USD 295.00

# TO THE LIGHT: THE DARK DAYS OF CHINA'S COAL MINERS

By Yuanchen Liu

The bright lights of China's booming economy are powered by the hard labor of the miners, who work deep in perilous coal shafts around the country. When a miner dies, his family receives a death pension greater than the amount of money he would have made in his lifetime had he stayed alive. In rural China, where farming alone cannot sustain families, miners have no alternative but to risk their lives daily, descending hundreds of meters underground to dig out the black ore fueling China's massive electrical grid.

To the Light delves into the hopes and struggles of the mining families of Sichuan, in western China. The father of two, Luo originally became a coal miner to pay the fine for violating China's One Child Policy. Hui, son of another miner, prefers to be a coal-train driver than to work far from home. For many families, coal mining has become the principal source of income and the only alternative to factory jobs in distant cities. The mines are notoriously dangerous and thousands are killed every year. Going deep underground, the film exposes the perils faced by these miners, the slim rewards, and dire consequences when things go wrong. In spite of the risks, the working poor continue to flock to the mines, unable to heed the warning that earning a living wage may also mean dying for it.

 Item no.
 :
 JE07001278

 Format
 :
 DVD

 Duration
 :
 68 minutes

 Copyright
 :
 2012

 Price
 :
 USD 295.00

#### **XMAS WITHOUT CHINA**



Directed by Alicia Dwyer Featuring: Tom Xia

Exploring the intersection of consumerism and immigration in American culture, XMAS WITHOUT CHINA is an intimate

portrait of families wrestling with our drive to consume cheap products, but also with our desire for human connection and a sense of who we are in a fast-changing world.

Pride and mischief inspire Chinese immigrant Tom Xia to challenge the Americans in his Southern California suburb to celebrate Christmas without any Chinese products. With deep ties to his extended family back home, Tom is incensed by how he considers China is particularly misunderstood, the by American media. But he gets more than he bargains for when he meets the Joneses, a young family trying to keep their children safe as a wave of Chinese toy recalls forces them to have their son tested for lead poisoning.

The Joneses start to give up not just toys, plates, lamps, and clothes, but the beloved hair dryer, coffeemaker, X-Box, decorations, and manv Christmas challenging the way they live everyday life and how they celebrate Christmas. Meanwhile. Tom's parents constructing a new home, proudly using Chinese materials to build their American dream. As they decorate for Christmas for the first time and the interactions between the Xias and the Joneses intensify, Tom realizes that he's on a deeper journey to understand the complexities of his own divided loyalties between America and China.

#### **Awards**

- People's Choice Award, Wild & Scenic Environmental Film Festival
- Best Environmental Theme, Flagstaff Mountain Film Festival
- Audience Award, Friars Club Comedy Film Festival

Item no. : AH02560862 Format : DVD Duration : 63 minutes

Audience : Grades 7-12, College,

Adult

Copyright : 2013

StdBkNo : 1937772993

Price : USD 275.00

# CRYSTAL CLEAR TRAINING

# AUTOCLAVES - THE SCIENCE OF STERILIZING



Autoclaves are used primarily to sterilize finished medicines that are sealed in their final containers and media and equipment used in microbiological laboratories, as well as a variety of things used in aseptic manufacture.

This program examines the science involved in achieving sterility and some of the pitfalls that await unwary users of autoclaves.

Content includes: About autoclaves; The science of killing microorganisms; Air and temperature; Porous loads; Laboratory science - Biological indicators.

Complete with full documentation transcript, glossary of terms, printable multiple choice knowledge test, presentation summary sheets and editable QuestionMaster quiz software.

 Item no.
 : AM06340092

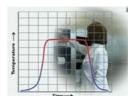
 Format
 : DVD-ROM

 Duration
 : 22 minutes

 Copyright
 : 2010

 Price
 : USD 1430.00

## AUTOCLAVES - THE STERILIZATION PROCESS



Autoclaves are used primarily to sterilize finished medicines that are sealed in their final containers and media and equipment used in microbiological laboratories, as well as a variety of things used in aseptic manufacture.

This second program on steam sterilization examines the practice of autoclave use - the working of the whole sterilization process.

Content includes: The sterilization elements; Validation principles; Sterility assurance; Determining loading patterns and cycles; Validation specifics; Re-qualification of autoclave processes.

Complete with full documentation transcript, glossary of terms, printable multiple choice knowledge test, presentation summary sheets and editable QuestionMaster quiz software.

 Item no.
 :
 PP06340093

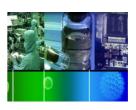
 Format
 :
 DVD-ROM

 Duration
 :
 24 minutes

 Copyright
 :
 2010

 Price
 :
 USD 1430.00

## CONTAMINATION CONTROL IN PRACTICE



Contamination control practices are crucial to the safety and reliability of many products. Working with products sensitive to micro-contamination under clean conditions is a very responsible task. Everybody involved needs to control contaminants that they cannot see and that makes understanding them absolutely essential.

This program is an introduction to the subject illustrating the reasons for, and the controls related to, super-clean production environments.

The subject chapter headings are:

- Introduction
- Contaminants
- Clean air, cleanrooms & associated controlled environments
- People in cleanrooms
- Precision cleaning & disinfecting
- Review

 Item no.
 : ZC06340111

 Format
 : DVD-ROM

 Duration
 : 25 minutes

 Price
 : USD 1748.00

# EU GMP: AN INTRODUCTION TO THE EUROPEAN UNION AND ITS CONTROL OF MEDICINAL PRODUCTS



The first program in a series designed to explain the European 'Guide to Good Manufacturing Practice'.

The program includes:

Part 1: Introduction

Part 2: The European Union

Part 3: Legislation

Part 4: EU legislation affecting

pharmaceuticals

Part 5: EU legislation affecting GMP

Part 6: Summary

 Item no.
 : HS06340099

 Format
 : DVD-ROM

 Duration
 : 12 minutes

 Price
 : USD 1030.00

# EU GMP: LICENSES AND MARKETING AUTHORIZATIONS IN EU



Another program in a series designed to explain the European 'Guide to Good Manufacturing Practice'.

The program includes: Part 1: Introduction

Part 2: Competent Authorities

Part 3: Applying for a Marketing

Authorization in the EU Part 4: Inspection Part 5: Summary

 Item no.
 : NK06340100

 Format
 : DVD-ROM

 Duration
 : 13 minutes

 Price
 : USD 1030.00

#### EUROPEAN GMP: THE GUIDE TO GOOD MANUFACTURING PRACTICE



This program is about compliance with EU GMP requirements for pharmaceutical manufacture - Good Manufacturing Practice - within the European Union.

The program includes:

Part 1: The structure of the Guide to GMP

Part 2: EU GMP - Parts 1 & 2

Part 4: Summary

Part 4: Summary

 Item no.
 : PD06340101

 Format
 : DVD-ROM

 Duration
 : 11 minutes

 Price
 : USD 1030.00

# **EUROPEAN GMP: THE QUALIFIED PERSON**



Another program in a series designed to explain EU GMP. This module explains what is meant by 'Certification before Release' and by the term 'Qualified Person'.

The program includes:

Part 1: 'Certification' and 'Release' of batches

Part 2: The Requirements for 'Certification' Part 3: The Qualified Person

Part 4: Who is eligible to be named as a

Qualified Person?

Part 5: How does the Qualified Person fulfil his or her responsibilities?

Part 6: Summary

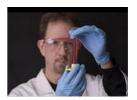
 Item no.
 :
 NF06340102

 Format
 :
 DVD-ROM

 Duration
 :
 20 minutes

 Price
 :
 USD 1030.00

#### **FOCUS ON GXPS**



Everyone needs to be reminded to keep their focus on their job—and FOCUS on GXPs is the perfect way to make sure that happens. These six real-world DVD programs are based on actual incidents and shot in a pharmaceutical manufacturing facility. They show what can happen when employees lose their focus on the job.

What's FOCUS? It's used as an acronym that encourages people to:

#### F- Focus on their job

Focus on the job at hand. Give it all your attention. Don't let yourself be distracted or preoccupied with something else. Talk to everyone involved with the job so all of you clearly understand what's to be done.

#### O- Organize their work

Organize your work so well that you won't have a chance to make mistakes. A well-organized workplace helps you stay error free.

#### C- Check their procedures

Check the SOPs for the job. Don't do the job until you've checked those all-important operating procedures. They're your guide for consistent work.

U- Use the right tools and equipment; wear the appropriate clothing

Use the right tools and equipment for the job. Make sure that they're in good condition. And wear the proper clothing required for the job.

S- Sum up the job when it's complete Did you do the job as intended? Did you document the work properly? It's a chance to ensure you followed all the FOCUS steps before you leave any job.

 Item no.
 : YN06340104

 Format
 : 6 DVD-ROMs

 Duration
 : Approx. 48 minutes

 Price
 : USD 4000.00

## GOWNING FOR THE CLEANROOM VERSION 2



gowning for different classes cleanroom.

#### **Content includes:**

- So this is a cleanroom
- Preparation black zone, grey zone
- Robing procedures white zon
- Leaving the cleanroom Review

: SH06340094 Item no. : DVD-ROM Format Duration : 17 minutes 2010 Copyright : USD 1430.00 **Price** 

**INTRODUCTION TO STERILE & ASEPTIC** 

A completely new visualization of core

sterile learning module with intelligent

assessment to promote the performance

and quality required in sterile and aseptic

This program is an introduction to the subject illustrating the reasons for, and the

controls related to, sterile and aseptic

production. The subject chapter headings

**PRODUCTION** 

environments.

Introduction

Item no.

**Format** 

Price

The Contaminants

Sterile Production

Clean Environments

Personnel & Sterility

Cleaning & Disinfection

Methods of Sterilization

Preparation & Processing

: PU06340112

: USD 1748.00

: DVD-ROM

LABORATORY WEIGHING

Weight is a concept so familiar in society

that we are inclined to take it for granted.

In the pharmaceutical industry, the ability

This program illustrates every aspect of

#### **MEASURING PH**

:

This program describes 'pH' and how to accurately measure it.

to weigh things and to record the readings is fundamental to the way in which the

industry operates.

Content includes:

Calibration

multiple

Item no.

**Format** 

Price

Duration

Copyright

Introduction to weighing

Electronic analytical balances

Preparing to use the balance

Using the analytical balance

choice

QuestionMaster quiz software.

transcript, glossary of terms, printable

presentation summary sheets and editable

: HF06340095

DVD-ROM

18 minutes

: USD 1030.00

2010

with full documentation

knowledge

#### **Content includes:**

- What is pH?
- pH indicators
- pH meters
- Using the pH meter
- Storing the pH probe
- Calibrating the pH meter
- Records

Complete with full documentation transcript, glossary of terms, printable choice knowledge presentation summary sheets and editable QuestionMaster quiz software.

Item no. JS06340096 DVD-ROM Format Duration 11 minutes Copyright 2010

USD 1030.00 **Price** 



Making parenteral [sterile] drugs or medical devices requires the greatest dedication to training. It is essential to follow stringent preparation and gowning protocols before entering a environment.

This program follows the training of newcomers to sterile production as they learn the background to sterile and aseptic operations and then how to prepare and dress for working in this very special environment. The program includes:

Part 1: Introduction

Part 2: Contamination control

cleanrooms

Part 3: The preparation & gowning

protocol

Part 4: Leaving the cleanroom

Part 5: Summary

: KZ06340098 Item no. : DVD-ROM Format Duration 19 minutes : USD 1430.00 Price

#### **SURVIVING A REGULATORY INTERVIEW**

test.



Employees sometimes wonder about how to answer questions in a regulatory interview. They think that talking to an inspector is like being interrogated or put on the spot.

If an inspector asks to speak to you, don't worry. In this program, you will see common interview scenarios and learn the do's and don'ts of how to respond to auestions.

#### **Program Objectives**

- Respond when you don't know or are unsure of the answer to a question.
- Respond when there's a lull or a gap in the conversation.
- Communicate confidence with your words and body language.
- Respond completely but concisely,
- Respond when you don't understand the question or the question is very broad.

Item no. : NM06340110 : DVD-ROM Format Duration 15 minutes USD 1194.00 **Price** 

#### **PREPARING & GOWNING** FOR STERILE PRODUCTION



#### **UNDERSTANDING ISOLATORS**



It may be easy to assume that isolators

#### Learning Rendezvous Limited

and other barrier technologies offer a fool-proof solution to controlling contamination when working on sensitive products or materials. There are however many elements that influence the success of working with such devices.

Isolators require careful attention from design to installation, operation and beyond for the rest of their life-cycle. Many factors play a part in the integrity of the unit including the background environment, operator behavior, material preparation and transfer, cleaning routines and maintenance.

This program provides a detailed grounding on the subject illustrating the benefits, pitfalls and the necessary controls to achieve consistent quality performance when using isolators.

- What is an isolator?
- Isolator applications & backgrounds
- Isolator design and construction
- Working at isolators
- Materials transfer
- Cleaning & sterilizing isolators
- Validation
- Maintenance programs
- Review

 Item no.
 : FB06340113

 Format
 : DVD

 Duration
 : 47 minutes

 Price
 : USD 1260.00

#### **WORKING IN CLEAN AIR**



This program details the principles of working in 'clean air'. Content includes: Who needs clean air ?; What is clean air ?; Clean air standards; Clean air workstations; The nature of contamination; People - hygiene & apparel; Working in unidirectional airflow; Monitoring & maintenance; Review.

 Item no.
 :
 GN06340097

 Format
 :
 DVD-ROM

 Duration
 :
 35 minutes

 Copyright
 :
 2010

 Price
 :
 USD 1430.00

#### **DESIGN**

## DESIGN IN THE REAL WORLD - LOGOS



Companies and other organisations rely on logos to convey information and create brand recognition. Their design is critical – time, creativity, expertise and often, vast sums of money, are invested into their creation – but what are the principles and elements of excellent logo design?

This program explores various aspects of logo design including the various purposes for which logos are required, how they might be used and the different places they might be displayed, the logo design process and the importance of excellent communication with clients.

Expert comments come from Deakin University lecturer Dr Meghan Kelly, commercial designers Stephen Davey and Chelsea Koetsveld, and one of her clients, business owner Nick McEwan-Hall.

Item no. : MN33680001 Format : DVD (With English

Subtitles)

Duration : 18 minutes Audience : Middle Secondary -

Professional
Copyright: 2015
Price: USD 199.00

# DESIGN IN THE REAL WORLD - WEBSITES



Websites are the primary means of communication with the world for businesses and other organisations, governments, groups and individuals. They perform a range of functions and many considerations go into their design.

This program explores the importance of effective and functional website design and the design process, including establishing a brief, creating base templates and style sheets, constructing and populating a site, testing and launch.

Expert comments are provided by commercial designer Stephen Davey from Pagination, and Dr Meghan Kelly from Deakin University.

Item no. : NB33680002 Format : DVD (With English

Subtitles) **Duration**: 18 minutes

Audience : Middle Secondary - Professional

Copyright : 2015

**Price**: USD 199.00

# DESIGN X RAY - BETTER LIVING THROUGH DESIGN



From an idea to the first design of a new product, designers have their own ways of creating the art using a drawing board or a computer screen. But what makes the most attractive product out of tons of good products? Now, designers have to use not only their creativity but also their thinking and problem solving skills to make business decisions.

Then, how do they come up with extraordinary solutions to ordinary problems? Design X-Ray features the most important figures in current design industry. Who created the I love NY logo? How did the Saks Fifth Avenue shopping bag become popular with New Yorkers? What made the first head of industrial design at Apple develop the Beats Headphones? Find out what these distinguished designers have done and how they see the world in Design X-Ray!

Robert Brunner (Former Apple design chief), Stefan Sagmeister (Graphic Designer), and Mauro Porcini (Chief Design Officer at Pepsico) speak about how their extraordinary products were created and have connected with people in everyday life.

Item no.:KA00161793Format:DVDDuration:23 minutes

Audience : Senior High, College

Copyright : 2014 Price : USD 195.00

## DESIGN X RAY - DESIGN IS EVERYWHERE



From an idea to the first design of a new product, designers have their own ways of creating the art using a drawing board or a computer screen. But what makes the most attractive product out of tons of good products? Now, designers have to use not only their creativity but also their thinking and problem solving skills to make business decisions.

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Will Wright (Game Designer), Benshetrit (Industrial Designer), Geismar and Sagi Haviv (Logo & Identity Designer), and Ivan Chermayeff (Designer, Illustrator & Artist) present their creative process of iconic designs that interact with people, from computer games; even an Island.

: FP00161794 Item no. Format : DVD : 23 minutes Duration

**Audience** Senior High, College

Copyright : 2014 : USD 195.00 Price

#### **DESIGN X RAY -DESIGNERS IN THE PENTAGRAM**



From an idea to the first design of a new product, designers have their own ways of creating the art using a drawing board or a computer screen. But what makes the most attractive product out of tons of good products? Now, designers have to use not only their creativity but also their thinking and problem solving skills to make business decisions.

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Three Partners in New York design firm Pentagram, Paula Scher, Natasha Jen, and Michael Bierut have successfully worked in different aspects of design; such as brand identity, the Android lock screen, packaging, and LED screen. They also discuss "good design" in this episode.

: TH00161795 Item no. : DVD **Format** : 23 minutes Duration

: Senior High, College Audience

Copyright : 2014 **Price** : USD 195.00

#### **DESIGN X RAY -FRIENDSHIP AND GREAT DESIGN**



From an idea to the first design of a new product, designers have their own ways of creating the art using a drawing board or a computer screen. But what makes the most attractive product out of tons of good products? Now, designers have to use not only their creativity but also their thinking and problem solving skills to make business decisions.

Then, how do they come up with extraordinary solutions to ordinary problems? Design X-Ray features the most important figures in current design industry. Who created the I love NY logo? How did the Saks Fifth Avenue shopping bag become popular with New Yorkers? What made the first head of industrial design at Apple develop the Beats Headphones? Find out what these distinguished designers have done and how they see the world in Design X-Ray!

Milton Glaser (Graphic Designer), Mirko Ilic (Illustrator & Graphic Designer), and Adam Tihany (Hospitality Designer) share their stories of how they design, who inspired them, and how they came up with great ideas of iconic graphic designs and hospitality designs.

: NW00161796 Item no. Format DVD Duration 23 minutes **Audience** Senior High, College

Copyright : 2014

USD 195.00 **Price** 

#### **DESIGN X RAY - LISTEN TO** YOUR INNER VOICE



From an idea to the first design of a new product, designers have their own ways of creating the art using a drawing board or a computer screen. But what makes the most attractive product out of tons of good products? Now, designers have to use not only their creativity but also their thinking and problem solving skills to make business decisions.

Then, how do they come up with extraordinary solutions to ordinary problems? Design X-Ray features the most important figures in current design industry. Who created the I love NY logo? How did the Saks Fifth Avenue shopping bag become popular with New Yorkers? What made the first head of industrial design at Apple develop the Beats Headphones? Find out what these distinguished designers have done and how they see the world in Design X-Ray!

Martin Shantell (Artist), .li (Communication Designer), Chip Kidd (Book cover designer) have their own ways in finding creative solutions, not only for their work but also for their personal projects.

: SD00161797 Item no. Format DVD Duration 23 minutes

Audience Senior High, College

Copyright 2014 **Price** USD 195.00

#### **DESIGN X RAY -**TECHNOLOGY AND DESIGN



From an idea to the first design of a new product, designers have their own ways of creating the art using a drawing board or a computer screen. But what makes the most attractive product out of tons of good products? Now, designers have to use not only their creativity but also their thinking and problem solving skills to make business decisions.

Then, how do they come up with extraordinary solutions to ordinary problems? Design X-Ray features the most important figures in current design industry. Who created the I love NY logo? How did the Saks Fifth Avenue shopping bag become popular with New Yorkers? What made the first head of industrial design at Apple develop the Beats Headphones? Find out what these distinguished designers have done and how they see the world in Design X-Ray!

This episode explores the creativity of Jake Barton (Interaction Designer), Masamichi Udagawa and Sigi Moeslinger (Industrial Designer), and Dustin Mierau (Chief Design Officer at Path) and how they work on even the simplest of projects with the user in mind.

Item no. : FA00161798 Format DVD Duration 23 minutes

Senior High, College **Audience** 

Copyright 2014 USD 195.00 **Price** 

#### **DESIGN X RAY SEASON 2 -**

#### ADVERTISING DESIGNERS



From an idea to the first design of a new product, designers have their own ways of creating the art using a drawing board or a computer screen. Design X-Ray features the most important figures in the design industry. But what makes the most attractive product out of tons of good products? Now, designers have to use not only their creativity but also their thinking and problem solving skills makebusiness decisions.

Then, how do they come up with extraordinary solutions to ordinary problems? What are the rules of creating food packaging? How does the brand development work in the digital world? What are the roles of great designers? Find out what these distinguished designers have done and how they see the world in Design X-Ray!

Drew Hodges (Founder of Spotco), Joshua Davis (Artist in New Media), and George Lois (Legendary Creative) use their own ways to create advertisements with various ideas and tools. Find out how they efficiently combine their talents into the design.

Item no. : LG00161849 : DVD **Format** Duration 30 minutes

Senior High, College **Audience** 

Copyright : 2015 : USD 195.00 **Price** 

#### **DESIGN X RAY SEASON 2 -DREAMS IN NEW YORK**

From an idea to the first design of a new product, designers have their own ways of creating the art using a drawing board or a computer screen. Design X-Ray features the most important figures in the design industry. But what makes the most attractive product out of tons of good products? Now, designers have to use not only their creativity but also their thinking problem and solving skills makebusiness decisions.

Then, how do they come up with extraordinary solutions to ordinary problems? What are the rules of creating food packaging? How does the brand development work in the digital world? What are the roles of great designers? Find out what these distinguished designers have done and how they see the world in Design X-Ray!

Jakob Trollback (Founder of Trollback + Company), Jon Burgerman (Doodle Artist), and Hjalti Karlsson and Jan Wilker (Cofounders of Karlsson Wilker Inc.) came to New York City in order to achieve their dreams as designers.

Item no. : HP00161850 DVD Format

30 minutes Audience Senior High, College

Copyright 2015 USD 195.00 Price

Duration

#### **DESIGN X RAY SEASON 2 -EXPERTS OF TEN** THOUSAND HOURS



From an idea to the first design of a new product, designers have their own ways of creating the art using a drawing board or a computer screen. Design X-Ray features the most important figures in the design industry. But what makes the most attractive product out of tons of good products? Now, designers have to use not only their creativity but also their thinking problem solving skills and makebusiness decisions.

Then, how do they come up with extraordinary solutions ordinary to problems? What are the rules of creating food packaging? How does the brand development work in the digital world? What are the roles of great designers? Find out what these distinguished designers have done and how they see the world in Design X-Ray!

James Victore (designer & self-made teacher), Paul Buckley (Creative Director), and Randy Hunt (Creative Director of Etsy) explain their process of creation from start to finish. How did they spend their ten thousand hours to become experts in design?

Item no. : NE00161851 DVD Format **Duration** 30 minutes

Audience Senior High, College 2015

Copyright **Price** USD 195.00

#### **DESIGN X RAY SEASON 2 -PASSION MUST BE PRESENT**

From an idea to the first design of a new product, designers have their own ways of creating the art using a drawing board or a computer screen. Design X-Ray features the most important figures in the design industry. But what makes the most attractive product out of tons of good products? Now, designers have to use not only their creativity but also their thinking problem solving skills and makebusiness decisions.

Then, how do they come up with

extraordinary solutions to ordinary problems? What are the rules of creating food packaging? How does the brand development work in the digital world? What are the roles of great designers? Find out what these distinguished designers have done and how they see the world in Design X-Ray!

Louise Fili (Designer), Steven Heller (Designer & Author), and Seymour Chwast (Commercial Artist) were moved by their passion when they were trying to decide their career path. They also talk about what the most important element for graphic design and illustration is.

: TH00161852 Item no. **Format** : DVD Duration 30 minutes

Audience Senior High, College

Copyright 2015 **Price** USD 195.00

#### **DESIGN X RAY SEASON 2 -**TELLING STORIES THROUGH VISUAL



From an idea to the first design of a new product, designers have their own ways of creating the art using a drawing board or a computer screen. Design X-Ray features the most important figures in the design industry. But what makes the most attractive product out of tons of good products? Now, designers have to use not only their creativity but also their thinking problem solving skills makebusiness decisions.

Then, how do they come up with extraordinary solutions to ordinary problems? What are the rules of creating food packaging? How does the brand development work in the digital world? What are the roles of great designers? Find out what these distinguished designers have done and how they see the world in Design X-Ray!

Debbie Millman (Artist & Designer), Jason Anello (Co-founder of Manifold), and Gabe Barcia Colombo (Video Artist) are telling stories in their own ways. Learn about functional designs that build the brand and capture moments of people in this episode!

DN00161853 Item no. Format DVD Duration 30 minutes

Audience Senior High, College

: 2015 Copyright

#### **EARLY CHILDHOOD EDUCATION**

#### **ART IN UNIVERSALLY DESIGNED PRESCHOOL ENVIRONMENTS**



Discover how to awaken creative expression and encourage artistic growth. Learn how the Universal Design for Learning supports the success of children. Explore how to implement art experiences that meet the developmental needs of children at all levels.

Chapter 1: Art as an Open-ended Process Chapter 2: Universal Design and Art Education

Chapter 3: Art and the Integrated

Curriculum

Item no. : NN11640001 Format : DVD : 84 minutes Duration Copyright 2009 : USD 119.95 Price

#### **ENGLISH LANGUAGE LEARNERS IN THE** PRESCHOOL SETTING



Working with Children and Families to Support English Language Learners.

Chapter 1: Development of English

Language Learners

Chapter 2: Working with Families of **English Language Learners** 

Chapter 3: Integrating Content Learning & **English Language Learners** 

Item no. : NK11640009 : DVD Format Duration : 60 minutes : 2011 Copyright **Price** : USD 119.95

#### **FAMILY BASED**

#### **PREVENTION 5 -NURTURING HEALTHY AND SOCIALLY COMPETENT CHILDREN**

How can adults build resiliency in youth? Learn how you can overcome the barriers to resilience, such as the death of a parent or grandparent, poverty, job loss or the disability of a parent. Learn how to help a child develop self-esteem and how a sense of personal security builds resilience. See how working with families across a broad array of issues can help children build resiliency. Understand the language of resiliency.

Learn how a small change in the classroom can help support children's social competence. How can this challenge of social competence be addressed among English language learners? How can communication and problem solving help children build social competence? This DVD addresses these questions and more.

: HZ11640011 Item no. : DVD Format Duration : 164 minutes

#### **FAMILY BASED PREVENTION 6 - SOCIAL AND EMOTIONAL DEVELOPMENT IN YOUNG CHILDREN**

What is emotional literacy? Learn the importance of teaching emotional literacy children. How can young social/emotional development be supported through building empathy, expressing feelings and building a sense competence? confidence and Brainstorm ways to teach emotional literacy.

When do the first signs of friendship emerge? When do children learn empathy? How do friendships support cognitive and social development? Learn how to help children build friendship skills through turn taking, sharing and play. Learn how to help children build friendship skills by entering play and role modeling.

Item no. : KF11640012 : DVD Format Duration : 154 minutes

#### **FAMILY BASED PREVENTION 7 - HEALTHY** AND SUCCESSFUL **CHILDREN: ROLES FOR EARLY CHILDHOOD EDUCATORS AND PARENTS**

Understand how to delineate the significance of protective factors in young children. Learn strategies for supporting the development of assets and protective factors. Understand the importance of social marketing as a strategy for increasing parent involvement.

Understand key risk factors and important family protective factors. What are the barriers to parent involvement that teachers can address? Learn ways to promote parent involvement. Learn social marketing strategies that can increase parent engagement. Experience ways family celebrations and reading nights can involve families in prevention.

: BK11640013 Item no. Format : DVD Duration : 158 minutes

#### **FAMILY BASED PREVENTION 8 - FAMILY COMMUNICATION: ROLES** FOR EARLY CHILDHOOD **EDUCATORS AND PARENTS**

Learn the importance of building positive family communication skills in parents and children. Apply strategies to help parents enhance effective family communication skills. Help children and parents improve listening skills. See how non-verbal skills like avoiding eye contact and fidgeting can block communication.

Learn strategies that facilitate pro-social development. Understand active listening through encouraging, clarifying, repeating, reflecting and summarizing. Learn how to help children build problem solving skills and conflict resolution. See how effectively managing our own emotions can help us teach the same skills to children.

Item no. : ND11640010 Format : DVD Duration : 200 minutes

#### **FAMILY BASED PREVENTION 9 - BUILDING DEVELOPMENTAL ASSETS** IN YOUNG CHILDREN: **ROLES FOR EARLY CHILDHOOD EDUCATORS AND PARENTS**

Learn how to explain risk and protective factors associated with healthy behaviors in children. Identify key developmental assets in children and apply strategies to help children build them. Understand the three key areas in identifying risk factors in children.

Understand the importance of building self-esteem and resiliency in children. What are the key components in helping children build self-esteem? How can a sense of uniqueness help children build developmental assets? What is the role of race, culture, and ethnic background in building a sense of uniqueness in children? Help children define their own power as a means to build self-esteem.

: WJ11640014 Item no. : DVD Format Duration : 183 minutes

#### **LANGUAGE ARTS IN EARLY CHILDHOOD EDUCATION**



Learn how use quality literature and opportunities for interactive reading. See how to promote a child's understanding of print. Explore ways to integrate literacy activities throughout the learning environment.

Chapter 1: Quality Literature is the Foundation for Interactive Reading Chapter 2: Knowledge of Print Awareness and Emergent Writing Guides Planning Chapter 3: Planning for Intentional Teaching Opportunities Throughout the Classroom

: WM11640002 Item no. **Format** DVD : 90 minutes Duration Copyright: 2008 : USD 119.95 **Price** 

#### MANAGING EVERYDAY **CHALLENGES THROUGH POSITIVE GUIDANCE**



Learn how the physical environment can support social and emotional development. Re-direction and setting limits aid in positive development. Finding "hot spots" can help ease difficulties.

Developing Chapter 1: Positive Relationships to Support Young Children's Social and Emotional Development

Chapter 2: Preventive Practices in the Preschool Classroom

Chapter 3: Developing Social Skills and Utilizing Positive Guidance Strategies in Managing Everyday Challenges

: EC11640008 Item no. : DVD Format Duration : 60 minutes 2011 Copyright : USD 119.95 Price

#### **MATHEMATICAL THINKING: GEOMETRY, PATTERNING** & MEASUREMENT IN **EARLY CHILDHOOD EDUCATION**



Learning shapes deepens mathematical understanding. Children build future math skills through patterning. Measurement begins in infancy. Exploring length, volume and time supports later learning.

Chapter 1: Geometry Chapter 2: Patterning Chapter 3: Measurement

: PW11640003 Item no **Format** DVD 90 minutes **Duration** Copyright: 2010 USD 119.95 Price

#### **MATHEMATICS IN EARLY** CHILDHOOD EDUCATION



Observation and reflection informs instructional strategies. Learn how to integrate mathematics throughout the learning environment to create intentional teaching opportunities.

Chapter 1: Knowledge of Mathematical Thinking Guides Planning

Chapter 2: Teacher Reflection Informs Planning

Chapter 3: Planning for Intentional **Teaching Opportunities** 

DH11640004 Item no. DVD Format **Duration** 67 minutes Copyright 2008 USD 119.95 Price

#### **NATURE IN EARLY** CHILDHOOD EDUCATION



See how teachers use nature and the environment to help children learn across a wide array of disciplines. Visit two playscapes, or natural playgrounds, to see how teachers integrate nature into all learning. Learn the key features of this new phenomenon. Watch teachers as they help children learn to love nature and gain higher levels of thinking about the environment, science & their place in the

Chapter 1: Romancing Nature Chapter 2: Designing Nature Spaces Chapter 3: Environmental Education

: YF11640005 Item no. Format : DVD Duration 60 minutes Copyright : 2011 : USD 119.95 **Price** 

#### **SCIENCE IN EARLY** CHILDHOOD EDUCATION



Learn to extend science activities to promote higher-level thinking. See how integrating science learning throughout the environment can create a rich and meaningful science curriculum.

Chapter 1: Children's Development of Scientific Knowledge Guides Planning Chapter 2: Teacher Reflection Informs **Planning** 

Chapter Integrating Science Throughout the Classroom

Item no. : EA11640006 : DVD Format **Duration** 83 minutes Copyright 2008 : USD 119.95 **Price** 

#### **SOCIAL STUDIES IN EARLY** CHILDHOOD EDUCATION



Understand how the learning environment can support social studies learning. Learn how to encourage children to learn collaboratively, becoming contributing citizens in a community. See how to help children construct an understanding of time, supporting history content standards.

Chapter 1: Creating an Environment that

Supports Social Studies Content

Chapter 2: Fostering a Classroom

Community

Chapter 3: Building a Foundation for

History

 Item no.
 :
 MA11640007

 Format
 :
 DVD

 Duration
 :
 84 minutes

 Copyright
 :
 2008

 Price
 :
 USD 119.95

#### **EDUCATION**

## ACUTE AND SEVERE BEHAVIOUR PROBLEMS

By Dave Stott

Prevent and manage high-level incidents in the classroom with this DVD.

Severe or acute behaviour problems are one-off high-level incidents that occur infrequently, but are so serious that they can cause teachers to question their own professional competence. Such problems present a high risk of damage to property and also to personal safety.

With this DVD you learn how to:

- deal with acute behaviour situations
- explore effective systems for gaining help
- protect yourself from physical and psychological attack

 Item no.
 :
 MN11660002

 Format
 :
 DVD

 Duration
 :
 40 minutes

 Audience
 :
 Ages 11-18

 StdBkNo
 :
 9781907370069

 Price
 :
 GBP 90.00

#### ANGER: TRIGGERS AND EFFECTIVE SOLUTIONS FOR TEACHERS AND STUDENTS

A masterclass on how to deal with anger in positive ways

With this DVD teachers can learn powerful strategies to deal with their own anger in three different scenarios:

- Meeting an angry parent face to face
- Handling a confrontation with a student
- Resolving an issue over the telephone

Each scenario shows a negative response followed by a more reasonable, positive way of managing the situation. Summaries of negative and positive points along the way allow the film to be paused and discussed by the viewers. The negative clips demonstrate:

- Early warning signs, triggers, escalation points and a failure to resolve the situation
- Overfamiliarity, power struggles, secondary behaviour issues

- Blame approach, raised voice, lack of empathy, threats
- Failure to use objective observations/evidence, comments, no trust/respect, interrupting
- Making excuses, being sarcastic, arguing, criticising, overreacting

The more reasoned, considered responses in contrast show:

- A welcoming attitude
- How to review the issue and spot the positives
- Directed questioning to focus on self-management and resolution
- The importance of pitch, intonation, smiling, keeping your voice enthusiastic and friendly
- Thinking carefully before you speak and focusing on the facts
- Non-verbal communication and active listening
- Recording of important points, review of conversation, agreeing on action plan

 Item no.
 : GM11660016

 Format
 : DVD

 Duration
 : 30 minutes

 StdBkNo
 : 9781909380783

 Price
 : GBP 105.00

# ANTI-SOCIAL BEHAVIOUR (PRIMARY)

By Sue Neame & Ashley Ross in conjunction with Kent Police

This comprehensive education pack not only does it look into what is anti-social behaviour and how it affects different groups of people, but it also allows students to think about choices, consequences and respect.

The Anti-Social Behaviour DVD was made in conjunction with Kent Police and is supported by a set of flexible lesson plans and teachers' notes. It's a very useful education pack and ideal for any secondary school.

The six 50-minute lesson plans address:

- 1) What is anti-social behaviour?
- 2) Who is affected?
- 3) Who behaves anti-socially?
- 4) Perceptions
- 5) What should we do?
- 6) Why are people anti-social?

#### Topics include:

- Graffiti
- Excessive noise
- Intimidating groups of young people
- Chewing gumAlcoholStealing cars
- Aggressive behaviour

 Item no.
 :
 WV11660017

 Format
 :
 DVD (With CD-ROM)

 Audience
 :
 Ages 4-11

 StdBkNo
 :
 9781907370328

 Price
 :
 GBP 74.95

# ANTI-SOCIAL BEHAVIOUR (SECONDARY)

By Sue Neame & Ashley Ross in conjunction with Kent Police

This comprehensive education pack not only does it look into what is anti-social behaviour and how it affects different groups of people, but it also allows students to think about choices, consequences and respect.

The Anti-Social Behaviour DVD was made in conjunction with Kent Police and is supported by a set of flexible lesson plans and teachers' notes. It's a very useful education pack and ideal for any secondary school.

The six 50-minute lesson plans address:

- 1) What is anti-social behaviour?
- 2) Who is affected?
- 3) Who behaves anti-socially?
- 4) Perceptions
- 5) What should we do?
- 6) Why are people anti-social?

#### Topics include:

- Graffiti
- Excessive noise
- Intimidating groups of young people
- Chewing gum
- Alcohol
- Stealing cars
- Aggressive behaviour

 Item no.
 : YC11660018

 Format
 : DVD (With CD-ROM)

 Audience
 : Ages 11-16

 StdBkNo
 : 9781907370311

 Price
 : GBP 79.95

#### **BODY LANGUAGE**

Featuring internationally acclaimed mime artist, Richard Jones, THE MIME FACTORY presents the Body Language DVD

A creative resource showing short story sequences to develop awareness of body language, feelings and emotions without the distraction of speech. This unique dramatic DVD uses the universal language of mime to develop social awareness and an understanding of feelings, emotions and empathy.

The viewer is challenged to decide:

- What is happening?
- How is he feeling?
- Why is he feeling this way?

 Item no.
 :
 YL11660007

 Format
 :
 DVD

 Duration
 :
 20 minutes

 Audience
 :
 All Ages

 StdBkNo
 :
 9781907370731

 Price
 :
 GBP 90.00

# **BRAIN TRAPS: CAN YOU SOLVE THESE PROBLEMS?**

By pointing out that the mental habits that serve so well every day can become 'brain traps' when used to solve demanding problems, the program asks students to look at a series of interesting situations with creative freshness. Viewers are asked to analyze how they usually solve a problem and what habits prevent a good solution. Then the program introduces them to creative problem-solving skills that they can learn, pratice and use in a variety of different disciplines. The problems here don't require high IQ's or advanced math--just clever thinking an an open mind.

Item no. : DF06500542

Format : DVD (Closed Captioned)

**Duration**: 19 minutes **Price**: USD 129.00

#### BULLYING IN SCHOOLS: SIX METHODS OF INTERVENTION

With Dr Ken Rigby

This training resource uses actors and role play to give you realistic and practical guidance on the choices available to you to tackle bullying in schools and shows you how to implement strategies effectively. It does this by showing you a real-life bullying situation on the DVD and then illustrates the different ways of dealing with it.

 Item no.
 :
 KU11660003

 Format
 :
 DVD

 Duration
 :
 35 minutes

 Audience
 :
 Ages 11-18

 StdBkNo
 :
 9781907370120

 Price
 :
 GBP 90.00

# CHOICE THEORY AND SOCIAL-EMOTIONAL LEARNING

This course focuses on teaching students responsible behavior by combining social-emotional learning (SEL) with choice theory. Included are SEL strategies to help students regulate their behavior (restrain impulses, manage stress and anger, self-evaluate, plan effectively, and persevere) and get along with others (take others1 perspective, empathize, demonstrate manners and social skills).

In this course, you will learn how to:

- create and use specific, engaging strategies for teaching the emotional and social skills all students need.
- integrate SEL into the academic curriculum.
- learn skills to deal with any discipline situation no matter how intense.
- integrate character education into their classroom instruction.
- gain cooperation and prevent discipline problems.

 Item no.
 : BV00710028

 Format
 : 3 DVDs

 Price
 : USD 350.00

## CHRONIC BEHAVIOUR PROBLEMS

By Dave Stott

This Chronic Behaviour Problems DVD demonstrates how to:

- Reduce incidents of chronic misbehaviour in the classroom
- Encourage students to make good decisions about behaviour and return to "on task" behaviour
- De-escalate, rather than escalate, the situation
- Demonstrate a hierarchy of intervention.

The DVD starts by identifying chronic behaviour problems, those constantly re-occurring problems that are difficult to stop and wear you down as a teacher, challenging your professionalism. Such problems include fidgeting and lack of attention (disruptive and non-disruptive), agitated movement, rudeness, not bringing the right equipment, wearing the wrong uniform, calling out, leaving their seat, interrupting the learning of others by chatting or making physical contact and refusal to comply with clear instructions.

The DVD then continues by exploring a hierarchy of teacher responses – to use the least intrusive intervention in the shortest time. These responses include the look, secret signal, physical proximity (move in/move out) praise proximity, hurdle help, warnings, comply time, antiseptic bouncing, self-calming, timed reminders, rewards and consequences.

Dave also gives the teacher personal tips on being a positive person and explains how that will consequently then get a more positive result from the students. Such tips include positive body language, eye contact, sincerity, voice matching and intonation, verbal language, response style and empathy.

The DVD continues with looking at a problem-solving model and coming up with five different solutions then testing those solutions as to whether in a classroom situation they work, are safe, feel good and are fair.

Next Dave explores the benefits of one-to-one meetings: meeting the student and describing the problem and working with them to find a way forward.

Then finally the DVD concludes with a question and answer session with teachers in the audience, giving them suggested strategies for their own personal experiences of chronic behaviour problems.

 Item no.
 :
 HN11660004

 Format
 :
 DVD

 Duration
 :
 90 minutes

 Audience
 :
 Ages 11-18

 StdBkNo
 :
 9781907370038

 Price
 :
 GBP 90.00

#### **CLASSROOM OF CHOICE,**

### THE: MANAGING THE LEARNING ENVIRONMENT



This course focuses on teaching students responsible behavior by combining social-emotional learning (SEL) with choice theory. Included are SEL strategies to help students regulate their behavior (restrain impulses, manage stress and anger, self-evaluate, plan effectively, and persevere) and get along with others (take others1 perspective, empathize, demonstrate manners and social skills).

In this course, you will learn how to:

- create and use specific, engaging strategies for teaching the emotional and social skills all students need.
- integrate SEL into the academic curriculum.
- learn skills to deal with any discipline situation no matter how intense.
- integrate character education into their classroom instruction.
- gain cooperation and prevent discipline problems.

 Item no.
 : DN00710009

 Format
 : DVD

 Price
 : USD 350.00

# COLLABORATIVE PLANNING: TRANSFORMING THEORY INTO PRACTICE

DVD 1 - Collaborative Planning: Transforming Theory into Practice

This DVD will provide you with an understanding of the value of collaborative planning and a thorough understanding of the five essential components to an effective collaborative teaming process. Richard Villa, nationally renowned lecturer and author of Creating an Inclusive School and Restructuring for Caring and Effective Education, presents a comprehensive overview of collaboration identifying the history, rationale and elements for its successful implementation in our nation's schools. From research and practice, Villa provides important information about how collaborative teams can function optimally. He visits with teachers engaged in transforming the theory of "collaborative planning" into successful instruction in the classroom. Collaborative teams teachers are profiled and educators share how they met the many challenges and obstacles that needed to be overcome.

The viewer will learn:

To differentiate instruction through the power of collaborative planning To design collaboration using the P-I-G-S Face Model To identify how research-based

theory can be transformed into practice To implement practical strategies that promote collaboration in schools To design inclusive classrooms based on collaborative planning and teaming

DVD 2 - Collaborative Teaching: The Co-Teaching Model

This second DVD in the Collaboration Series provides valuable information in the use of "co-teaching" as an effective instructional and organizational arrangement. Building on the five essential components of collaborative planning detailed in Tape 1, Villa reviews four basic models of "co-teaching":

Supportive Complimentary Parallel Split Team Teaching In addition to observing these models as they function in actual classrooms, you will see Villa as he helps educators address the most common issues and concerns related to implementing collaborative teaching in their schools. Richard Villa shares his expertise based on research and practice of professionals working across the country. Collaborative Teaching provides clear, concise and research-based information that enables educators to meet the challenges that any collaborative process entails.

The viewer will learn:

- To implement four approaches to successful co-teaching (supportive, complementary, parallel, and team teaching
- To select appropriate strategies to ensure effective co-teaching in inclusive classrooms
- To overcome obstacles that are deterrents to the implementation of co-teaching
- To design co-teaching experiences based on the collaborative teaching model
- To differentiate instruction through the power of co-teaching

 Item no.
 : WH06500545

 Format
 : 2 DVDs

 Price
 : USD 199.00

CREATING A
PROFESSIONAL
PORTFOLIO: SHOWCASING
YOUR TEACHING
STRENGTHS



This course is designed to help you extend the application of what you learned in a

previously taken this course while gaining experience in the creation of a professional portfolio. The portfolio development guidelines are aligned with the standards set by the National Board for Professional Teaching Standards.

In this course, you will learn how to:

- create an impressive portfolio that celebrates your learning strengths.
- take an important first step toward national certification.
- use professional portfolios as a vehicle for career-long professional development.

 Item no.
 : PH00710011

 Format
 : DVD

 Price
 : USD 350.00

## DEALING WITH DISCIPLINE PROBLEMS



This course will give you the knowledge and skills to apply previously learned choice theory concepts to commonly occurring classroom discipline problems. As a course outcome, you will develop a personalized plan designed not only to solve discipline problems but also to help students take responsibility for their own behavior.

In this course, you will learn to:

- solve commonly occurring discipline problems that keep you from teaching and other students from learning.
- deal with recurring discipline problems and help troubled students plan for improved behavior.
- create and use a classroom discipline plan designed to prevent problems from occurring.

 Item no.
 : WG00710008

 Format
 : 2 DVDs

 Price
 : USD 350.00

# DIFFERENTIATED ASSESSMENT STRATEGIES: IDENTIFYING LEARNERS' STRENGTHS AND NEEDS



This course will teach you how to gather information through ongoing assessment that will help you plan instruction more effectively. This course will give you tools,

surveys, checklists, and guidelines to accurately asses your students' progress and plan for their continued success.

In this course, you will learn how to:

- identify learning styles and preferences.
- use authentic and performance-based assessment.
- learn techniques for ongoing, concurrent assessment.
- discover the value of teaching students to self-evaluate.
- improve student comprehension and retention.
- obtain feedback to make your differentiated instruction more effective.

Whether taken alone or with the instructional strategies course, "Differentiated Assessment Strategies" is a must-take course for anyone anxious to find new ways to enhance their instruction and improve student achievement.

 Item no.
 : R\$00710012

 Format
 : 3 DVDs

 Price
 : U\$D 350.00

# DIFFERENTIATED INSTRUCTIONAL STRATEGIES: MEETING THE DIVERSE NEEDS OF LEARNERS



This program is designed to give you the knowledge and skills to implement differentiated instruction successfully in your own classroom. You will learn strategies for meeting the needs of an increasingly diverse student population within the context of today's challenging standards-based curriculum. Real-life video demonstrations will illustrate how to adapt curriculum content, processes, and products to match students' readiness, interests, and learning profiles.

In this course, you will learn how to:

- Recognize and teach to different kinds of intelligences.
- Understand and accommodate various learning styles.
- Effectively implement multi-option and tiered assignments.
- Utilize ongoing, authentic assessment techniques
- Design more dynamic and engaging lessons and units.

In addition, you will learn how to further differentiate your instruction through the use of learning centers, portfolios, graphic organizers, group investigation, and varied homework assignments. With this thorough introduction to differentiated instruction, you will be prepared to meet

**Learning Rendezvous Limited** 

the learning needs of all students no matter how diverse their learning styles or preferences.

 Item no.
 : TT00710001

 Format
 : 3 DVDs

 Price
 : USD 350.00

#### DIFFERENTIATION AND LITERACY: TEACHING READING AND WRITING



With the videos in this new course, you will be transported to a Best Practices Institute on Differentiating Literacy Instruction held on the campus of the University of Virginia. As a virtual participant in this conference, you will learn from author differentiation expert, Dr. Carol Ann Tomlinson. In her presentation, Dr Tomlinson describes how differentiated instruction can be best used to teach reading and writing in today's diverse classrooms. She gives examples of successful differentiated literacy lesson plans, shares personal experiences, and answers questions about the best ways to apply differentiation to literacy instruction. Also featured are teacher educators demonstrating how to apply differentiation concepts using pre-assessments, visual narratives, and real world documents.

In this course, you will learn how to:

- differentiate your instruction to reach children of varying literacy readiness levels.
- improve your instruction by adopting a growth mindset.
- use strategies such as flexible grouping and RAFT to enrich your literacy instruction.
- create reading and writing lesson plans and units utilizing differentiated instruction

This course provides an excellent companion to our other three courses, "Introduction to Differentiation", "Differentiated Instructional Strategies" and "Differentiated Assessment Strategies". These four courses provide both the theory and skills necessary to successfully implement a differentiated approach to instruction.

 Item no.
 : LS00710015

 Format
 : 3 DVDs

 Price
 : USD 350.00

#### EDUCATING FOR UNDERSTANDING BY PROJECT ZERO

This comprehensive professional development program, filmed at Harvard

University, presents the work of Project Zero, a research group at the Graduate School of Education that explores the development of learning in children, adults, and organizations. Through this video series and accompanying staff development guide, Project Zero staff provide an examination of how understanding can be viewed, taught, assessed, and deepened. Former co-directors of Harvard's Project Zero, Howard Gardner and David Perkins, present a foundation upon which the concept of understanding can be more fully explored, evaluated and enhanced. Presenting with Drs. Gardner and Perkins in this video series are many senior researchers from Project Zero. Topics range from The Mindful Classroom to Rubrics for Thinking and Understanding.

Project Zero researchers, internationally renowned in the field of teaching and learning, provide a complete package for teachers, administrators, professors, and staff developers who are committed to improving understanding in all environments, and for learners of all ages.

- 1. Experiencing Understanding (40 minutes) Tina Blythe
- 2. Unmasking Understanding (48 minutes) David Perkins
- 3. Minds and Understanding (79 minutes) Howard Gardner
- 4. The Teaching for Understanding Framework (58 minutes) Lois Hetland, Tina Blythe, Mark Church, Shehla Ghouse, & Joan Soble
- 5. Understanding in the Disciplines (53 minutes) Veronica Boix Mansilla
- 6. The Mindful Classroom (43 minutes) Ron Ritchhart
- 7. Rubrics for Thinking and Understanding (39 minutes) Heidi Goodrich Andrade
- 8. Collaborative Assessment (40 minutes) Steve Seidel

 Item no.
 : NP04980550

 Format
 : 8 DVDs (With Guide)

 Price
 : USD 495.00

### EFFECTIVE GOVERNOR,

- comprehensive training programme precisely geared to the school's needs
- recruitment tool and induction package helps develop confidence quickly and thoroughly
- allows governors to examine some typical scenarios and find solutions together, stressing the need for assertive behaviour and creative thinking

This DVD based product provides schools with three distinct governor development tools...a recruitment video to help you generate interest in joining your school as a governor, an induction training course so that new governors can find their feet quickly and efficiently and a more advanced team building and effectiveness training course that helps governors understand the key principles behind their role and find their way through complex,

real world problems.

 Item no.
 : KN11470010

 Format
 : DVD

 Price
 : USD 236.00

# EFFECTIVE TEACHING & LEARNING USING INTERACTIVE WHITEBOARDS (PRIMARY)

- shows the full range of capabilities of an interactive whiteboard helping staff to become confident with both the technology and functionality
- explores the pedagogy and teaching strategies ensuring that the technology adds value to the learning experience
- can be used for training groups or for self study

 Item no.
 : NW11470012

 Format
 : DVD

 Price
 : USD 236.00

# EFFECTIVE TEACHING & LEARNING USING INTERACTIVE WHITEBOARDS (SECONDARY)

- shows the full range of capabilities of an interactive whiteboard helping staff to become confident with both the technology and functionality
- explores the pedagogy and teaching strategies ensuring that the technology adds value to the learning experience
- can be used for training groups or for self study

 Item no.
 : NL11470011

 Format
 : DVD

 Price
 : USD 236.00

#### ENHANCING INSTRUCTION: TEACHING IN THE QUALITY CLASSROOM

This course will give you the theory to enhance your instructional skills and develop strategies that will raise your students' achievement to a new level of quality. Course assignments and activities introduce you to Dr. Glasser's Quality Schools concepts and practices and demonstrate how they can be combined in a comprehensive program of instruction and behavior management.

In this course, you will learn how to:

- teach your students problem-solving skills to improve achievement.
- help your students become better listeners and stay on task.
- manage your classroom in a manner that promotes quality work.

Item no. : PD00710016

Format : 2 DVDs Price : USD 350.00

## EXCELLING WITH THINKING SKILLS

- defines 'thinking skills' and their importance in the classroom
- establishes the link between 'thinking skills' and pupil attainment
- gives practical examples of effective classroom techniques e.g. mind-mapping, brain gym, brainstorming, thinking hats, and accelerated learning

 Item no.
 : VN11470013

 Format
 : DVD

 Price
 : USD 236.00

#### **FEELINGS & EMOTIONS**

This creative and powerful DVD teaches the understanding of feelings and emotions.

It helps students develop an awareness of feelings in themselves and in others, and helps them learn to manage these emotions effectively.

A rich and varied collection, the DVD covers 30 different human situations, from family dynamics to accident and hospital scenarios, and from office and classroom conflicts to friendship and success. The experiences include both comfortable and uncomfortable feelings in both individual and group situations.

Through the DVD and the accompanying ideas and activities for discussion and writing, students will:

- Identify with scenarios that mirror their own experiences
- Expand their vocabulary of emotions to express and manage feelings more appropriately
- Develop empathy and more easily imagine other people's feelings
- Understand, respect and respond to the feelings of others
- Build more successful relationships and friendships.

 Item no.
 : TG11660008

 Format
 : DVD

 Audience
 : Ages 11-18

 StdBkNo
 : 9781907370151

 Price
 : GBP 195.00

# FIVE STEPS TO STUDY SKILL SUCCESS, THE

Effective study skills increase a student's chances of success on standardized and teacher-made tests. This series provides learners with straightforward strategies to help them become confident, effective test-takers and improve their study habits.

These programs show students how to handle both standardized and teacher-made tests by helping them recognize the variety of test questions

they'll encounter and then modeling different strategies that they can use to aid in the selection of the correct answer.

Practical tips on improving test preparation, concentrating while studying, and guidelines on how to keep calm in test-taking situations are just a few of the important facts covered in this fascinating series.

 Item no.
 : TN04980553

 Format
 : DVD

 Duration
 : 21 minutes

 Price
 : USD 79.00

#### GAINING PARENTAL SUPPORT: BUILDING HOME-SCHOOL RELATIONSHIPS



With this course, you will acquire the theory and skills to communication with parents, hold more effective parent conferences, and implement strategies that build a collaborative partnership between school and home. You will be presented with the theoretical foundation and implementation designs that will prepare you to work more effectively with parents to improve student achievement.

In this course, you will learn how to:

- defuse emotional confrontations with parents.
- better prepare for and conduct parent conferences.
- implement communication strategies that will build a positive, productive partnership with all of your students' parents.

 Item no.
 : MA00710018

 Format
 : 2 DVDs

 Price
 : USD 350.00

#### **GUNS & KNIVES**

The DVD contains a short film about a knifing incident in a school and a subsequent guns incident that followed, which is acted out by staff and students of a secondary school. It graphically illustrates what can happen when young people carry weapons, and confrontation can rapidly escalate into violence and tragedy, with the reality of a subsequent police intervention. The programme provides a mechanism for young people to observe a situation involving guns and knives, and to learn discussion, reflection through activities.

The comprehensive session plan has

learning objectives that cover:

- The legal position relating to the carrying or use of knives or guns
- The consequences of carrying knives or guns
- Being able to make safe decisions about knives or guns.

 Item no.
 : FM11660009

 Format
 : DVD

 Audience
 : Ages 11-16

 StdBkNo
 : 9781907370496

 Price
 : GBP 90.00

## INTERACTIVE SKILLS FOR TEACHERS

By Dave Stott

Manage challenging classroom behaviour more easily with this DVD.

This DVD helps you understand challenging behaviour in a classroom situation and shows you how to apply this knowledge to develop a calm and confident teacher response.

Using different styles of approach you learn how to:

- adapt your body language and verbal language
- use personal space for best effect
- develop your own self-calming strategies in managing difficult behaviours

Item no.: TM11660005Format: DVD (With CD-ROM)Duration: 60 minutes.

 Audience
 : Ages 11-18

 StdBkNo
 : 9781907370007

 Price
 : GBP 90.00

# INTRODUCTION TO DIFFERENTIATION, AN: APPLYING LEARNER-CENTERED INSTRUCTION



With the videos in this course, you will be transported to a Best Practices Institute in Differentiated Instruction held on the campus of the University of Virginia. As a virtual participant in this conference, you will learn from one of the foremost experts in differentiation, Dr. Carol Ann Tomlinson. In her presentation, Dr. Tomlinson describes the nonnegotiable elements of differentiation and gives several examples of this learner-centered approach to education. Also featured are expert teacher educators experienced in the use differentiated strategies who demonstrate how to apply course

concepts in the creation of lessons and learning activities.

In this course, you will learn how to:

- differentiate your instruction to reach children of varying literacy readiness levels.
- improve your instruction by establishing a supportive relationship with students.
- differentiate your curriculum to improve student engagement and understanding.
- create reading and writing lesson plans and units utilizing differentiated instruction.

This course provides an excellent companion to our other three courses, "Differentiation and Literacy", "Differentiated Instructional Strategies" and "Differentiated Assessment Strategies". These four courses provide both the theory and skills necessary to successfully implement a differentiated approach to instruction.

 Item no.
 : TC00710021

 Format
 : DVD

 Price
 : USD 350.00

# INTRODUCTION TO QUALITATIVE RESEARCH, AN

By Uzma Williams, Jamie A. Dyce, and Wendy Pullin

An overview of conducting qualitative research in the Health and Social Sciences. This comprehensive video features essential components and concepts of qualitative data inquiry including history, data collection methods, types of analyses, key features of qualitative research, comparing qualitative and quantitative research, writing a research report, and ethics. The video features an expert qualitative researcher as well as examples, case studies, and summaries are incorporated to demonstrate concepts.

 Item no.
 :
 HP33950255

 Format
 :
 DVD

 Duration
 :
 81 minutes

 Copyright
 :
 2014

 Price
 :
 USD 159.00

# INTRODUCTION TO QUANTITATIVE RESEARCH, AN

By Uzma Williams and Jamie A. Dyce

This video provides an introduction to components and concepts in quantitative research in the Health and Social Sciences. Topics covered include an introduction to quantitative research, data collection methods, experimental design, types of analyses, writing a research report and ethics. The video is geared towards anyone interested in developing an understanding of quantitative designs

and key concepts.

 Item no.
 :
 AL33950022

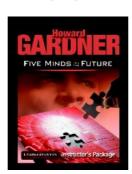
 Format
 :
 DVD

 Duration
 :
 37 minutes

 Copyright
 :
 2014

 Price
 :
 USD 159.00

# LEARNING & MIND: FIVE MINDS FOR THE FUTURE



By Howard Gardner

In Five Minds for the Future, Howard Gardner examines how contemporary trends - globalization, the biological and digital revolutions, and lifelong learning - will affect education and human thought; he also puts forth his theory of the five minds that should be valorized in our time ("disciplined," "synthesizing," "creating," "respectful," and "ethical"). He shares the research findings of the GoodWork Project and looks ahead to how we might nurture and cultivate ethics and good work in the years ahead.

Part 1. Megatrends

Part 2. Five Minds: The Cognitive Sphere Part 3. The Sphere of Human Relations Part 4. The "Triple Helix" of Good Work Part 5. Minds in a Digital Age

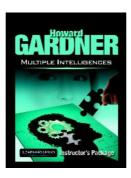
 Item no.
 : SW06240018

 Format
 : DVD

 Duration
 : 60 minutes

 Price
 : USD 249.00

# LEARNING & MIND: MULTIPLE INTELLIGENCES



By Howard Gardner

Howard Gardner introduces his theory of Multiple Intelligences; explores the theory's claims, implications, and common myths; and examines the question of

assessment as well as how our thinking about intelligences may evolve.

Part 1. Intelligence & Intelligences
Part 2. MI: The Analogy of 8 Computers

Part 3. Claims & Implications Part 4. Myths & Reality Part 5. Assessment

Part 6. Intelligences in the Future

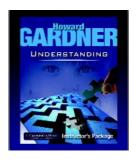
 Item no.
 :
 HT06240019

 Format
 :
 DVD

 Duration
 :
 60 minutes

 Price
 :
 USD 249.00

# LEARNING & MIND: UNDERSTANDING



By Howard Gardner

In Understanding, Howard Gardner delves into notions of understanding, the meaning of the scholarly disciplines, and the possibilities and challenges of interdisciplinary thinking. He explores how the disciplines (including their knowledge, skills, concepts, and methods) are applied in new situations to understand phenomena both familiar and strange.

Part 1. Disciplines, Performances, & Understanding

Part 2. The Unschooled Mind Part 3. The Disciplined Mind Part 4. MI Meets Understanding

Part 5. What Disciplinary Thinking is Not Part 6. Interdisciplinary Thinking Part 7. Understanding in the Digital Age

 Item no.
 :
 WH06240020

 Format
 :
 DVD

 Duration
 :
 60 minutes

 Price
 :
 USD 249.00

# LEARNING FROM EACH OTHER (PRIMARY)



Establishes what coaching is and explores how it can be utilised in schools to enhance learning and teaching

Learning from Each Other?establishes what coaching is and explores how it can best be utilised in schools. It is a powerful

and motivating professional development tool for training and school evaluation in a range of contexts from individual study to larger groups. It features staff and pupils from six Calderdale secondary schools demonstrating a range of coaching and mentoring approaches across various subjects and year groups.

Learning from Each Other?is divided into three modules which address in detail the issues surrounding coaching as a recognised and highly effective way of enhancing teaching and learning.

Module 1 - The Coaching Ethos Module 2 - The Coaching Process Module 3 - The Benefits of Coaching

The programme looks at preparing for coaching, setting objectives of the coaching, the lessons and the feedback as well as looking at examples of personalised learning achieved in the featured lessons so that there is a clear understanding of the process.

Learning from Each Other?considers the many benefits of the coaching process from all viewpoints - the pupils, teachers and school.

 Item no.
 : WA11470014

 Format
 : DVD

 Price
 : USD 298.00

# MAKING LEARNING MEANINGFUL: EVERY STUDENT CAN SUCCEED



In this course, Dr. Glasser presents his new ideas about competency-based education, assessment, and teaching strategies that help to ensure the success of every student. Featured in the videos are actual lessons taught in Glasser quality schools. The lessons are presented with little or no editing to show from start to finish how you can create and conduct lessons in which every student can succeed.

In this course, you will:

- learn to build competency and eliminate both failure and discipline problems.
- create and teach lessons that produce competency-based learning.
- learn to deal with the major cause of student under achievement.
- use choice theory to help students become more responsible learners.

 Item no.
 : LP00710023

 Format
 : 4 DVDs

 Price
 : USD 350.00

#### MANAGING BEHAVIOUR -THE TWO WAY MIRROR (PRIMARY)



Concepts that are fundamental to behaviour management in the primary classroom

Managing Behaviour - The Two Way Mirror is a DVD based CPD course. It communicates concepts that are fundamental to behaviour management in the classroom, encouraging teachers and other classroom professionals to consider their preferred strategies and styles with a view to adopting more effective approaches.

It's a complete inset package with everything you need for your school to run meaningful inset for teachers and teaching assistants in the attitudinal and behavioural fundamentals of effectively managing the behaviour of young people.

Managing Behaviour is a one-off purchase that can be used again and again to deliver ongoing training for all staff. It can be used for induction, whole school or departmental inset or refresher training. It affords schools total flexibility for the training to be run at a time convenient to them and requires minimal preparation for delivery.

The discussion based methodology will make a significant contribution to improving the standards of pupils' behaviour, in classrooms in particular and in schools generally, enhancing pupils' learning and reducing the stress of disruptive behaviour.

 Item no.
 : ZK11470015

 Format
 : DVD

 Price
 : USD 464.00

#### MANAGING BEHAVIOUR -THE TWO WAY MIRROR (SECONDARY)



Concepts that are fundamental to

behaviour management in the secondary classroom

Managing Behaviour - The Two Way Mirror is a DVD based CPD course. It communicates concepts that are fundamental to behaviour management in the classroom, encouraging teachers and other classroom professionals to consider their preferred strategies and styles with a view to adopting more effective approaches.

It's a complete inset package with everything you need for your school to run meaningful inset for teachers and teaching assistants in the attitudinal and behavioural fundamentals of effectively managing the behaviour of young people.

Managing Behaviour is a one-off purchase that can be used again and again to deliver ongoing training for all staff. It can be used for induction, whole school or departmental inset or refresher training. It affords schools total flexibility for the training to be run at a time convenient to them and requires minimal preparation for delivery.

The discussion based methodology will make a significant contribution to improving the standards of pupils' behaviour, in classrooms in particular and in schools generally, enhancing pupils' learning and reducing the stress of disruptive behaviour.

 Item no.
 : YF11470016

 Format
 : DVD

 Price
 : USD 583.00

# MANAGING THE LUNCH HOUR (PRIMARY)



Induction and ongoing CPD for lunchtime supervisory teams, promoting positive behaviour strategies

Research has shown that having a good, calm and well managed lunch time increases the quality of learning in the afternoon.

Managing the Lunch Hour?has been developed to provide induction and ongoing CPD for Midday Assistants/Lunchtime Supervisors and any staff involved in managing pupils at break times. It considers the value of a well managed lunch break to a child's development, well-being and education.

Managing the Lunch Hour?contains a variety of materials to appeal to all learning styles, stimulating reflection and discussion leading to personal development and organisational change and presents whole school approaches to

lunchtime management.

It motivates and empowers lunchtime supervisory teams by promoting positive behaviour strategies - 'catching children being good'.

Managing the Lunch Hour?considers the importance of consistency between the playground and the classroom and looks at first aid, bullying and safeguarding issues

This professional development programme raises the self-esteem of this important group of support staff and engenders team working making management of social times a whole school issue.

The course supports the Remodelling agenda, Excellence and Enjoyment, Inclusion and Every Child Matters objectives.

: PD11470007 Item no. : DVD Format Price : USD 464.00

#### **MANAGING THE LUNCH HOUR (SECONDARY)**



- considers the value of a well managed lunch break to a pupil's education
- motivates and empowers lunchtime promoting teams by positive behaviour strategies
- the importance considers consistency between the playground and the classroom and looks at first aid, bullying and safeguarding issues.

Induction and ongoing CPD for lunchtime supervisory teams, promoting positive behaviour strategies

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This professional development programme raises the self-esteem of this important group of support staff and engenders making team working management of social times a whole school issue.

The course supports the Remodelling agenda, Excellence and Enjoyment, Inclusion and Every Child Matters objectives.

Item no. : NN11470008 : DVD Format Price : USD 236.00

#### **MOTIVATION AND LEARNING: CO-OPERATION** AND THE QUALITY **CLASSROOM**



This course will give you the theory and skills to create lesson plans that meet the basic psychological needs of students and gain their cooperation in the learning process. Based on the works of Drs. William Glasser, David Johnson and Roger Johnson, you will gain the knowledge and skills to guide your students to become active, enthusiastic partners in the learning process.

In this course, you will learn to:

- create lessons that involve students. use cooperative learning strategies to
- encourage quality work.
- students solve classroom problems affecting learning.

: EK00710025 Item no. **Format** 2 DVDs : USD 350.00

#### **POSITIVE BEHAVIOUR IN EARLY YEARS**



essentials of positive behaviour management within the early years setting

Positive Behaviour in Early Yearslooks at the essentials of positive behaviour management within the early years setting examines the many things practitioners can do both individually and as a group to encourage positive behaviour and maintain effective and consistent behaviour management.

Practitioners are encouraged to review their own management approaches and consider their expectations preconceptions. Developmental norms and team dynamics are discussed as well as the setting as a whole in terms of their impact on behaviour. Strong co-operation and collaboration with parents is put forward as a key strategy and the importance of objective observation and measurement are emphasised.

Positive Behaviour in Early Yearsis based on highly successful training programme developed with North Lanarkshire local authority as part of their innovative training programme for Early Years Practitioners which is widely used throughout Scotland.

: NA11470009 Item no. Format DVD : USD 345.00 Price

#### **PUPIL PEER COACHING** (PRIMARY)



Provides motivation and guidance on the implementation, administration monitoring of effective pupil peer coaching

This school development and training course is based on the real experiences of six schools. It provides motivation and insight for pupils and teachers along with comprehensive structure for and guidance on the implementation, administration and monitoring of an effective pupil peer coaching scheme in your school. It demonstrates the many benefits of pupil peer coaching - an initiative that taps into the talents, experience and enthusiasm of older pupils to help younger pupils with social and organisational academic, problems.

The programme is modular and includes a number of tools for helping schools to plan and operate a successful pupil coaching system

Module 1 - Context for Teachers

Module 2 - Context for Students Module 3 - Making the Difference Module 4 - Lead Teacher Issues Module 5 - Coach Training

Pupil Peer Coaching?provides schools with guidance on the implementation, administration and monitoring of an effective pupil peer coaching scheme and includes numerous suggestions and ideas for training pupil coaches to ensure that everyone gets the most out of the initiative.

: SN11470017 Item no. : DVD **Format** : USD 298.00 Price

#### **PUPIL PEER COACHING** (SECONDARY)



Provides motivation and guidance on the implementation, administration monitoring of effective pupil peer coaching

This school development and training course is based on the real experiences of six schools. It provides motivation and insight for pupils and teachers along with comprehensive structure for and guidance on the implementation, administration and monitoring of an effective pupil peer coaching scheme in your school. It demonstrates the many benefits of pupil peer coaching - an initiative that taps into the talents, experience and enthusiasm of older pupils to help younger pupils with academic, social and organisational problems.

The programme is modular and includes a number of tools for helping schools to plan and operate a successful pupil coaching system

Module 1 - Context for Teachers

Module 2 - Context for Students Module 3 - Making the Difference Module 4 - Lead Teacher Issues Module 5 - Coach Training

Pupil Peer Coaching?provides schools with guidance on the implementation, administration and monitoring of an effective pupil peer coaching scheme and includes numerous suggestions and ideas for training pupil coaches to ensure that everyone gets the most out of the initiative.

Item no. : ZL11470018 : DVD Format **Price** : USD 345.00

#### **QUALITY CIRCLE TIME IN SECONDARY SCHOOL**

By Jenny Mosley

Discover how to implement quality Circle Time in secondary schools with the leading expert Jenny Mosley.

Quality Circle Time has been highlighted as a core methodology for delivering the SEAL curriculum, but it can also be used in PSHE sessions, curriculum lessons and with tutor groups. In this DVD Jenny Mosley offers professional and practical advice on how to run a circle time session. Following a brief introduction she outlines the five skills that are essential to successful circle time:

- Thinking
- Looking
- Listening
- Speaking
- Concentrating

The DVD is devoted to a Quality Circle Time session with Year 7 - filmed in a school location and led by Jenny in which all of the above is put into practice. The group session is followed by a teacher question-and-answer session Jenny offers invaluable guidance borne from her years of experience as a master circle time practitioner and trainer.

JH11660001 Item no. DVD **Format** Duration 60 minutes Audience Ages 11-13 9781907370090 StdBkNo GBP 90.00 Price

#### **RAISING ATTENDANCE**

- highlights the importance of school attendance and the most significant factors that influence attendance rates
- identifies ways that a school can minimise absenteeism and address the issue of lateness involving the school, home and community
- looks at how schools can positively encourage attendance

: SW11470019 Item no. **Format** DVD USD 236.00 Price

#### RESPONSIBILITY, RESPECT, **AND RELATIONSHIPS: CREATING EMOTIONALLY SAFE CLASSROOMS**

This course will give you the knowledge skills to deal with students' apprehensions and fears and at the same time create an emotionally safe classroom atmosphere that promotes learning. Topics covered include teaching to various learning styles and preferences, setting attainable goals for improving student achievement, and helping students in crisis situations.

In this course, you will learn how to:

- create an emotional safety net to support troubled students before they become dangerous students.
- recognize and respond effectively to students who are experiencing an emotional crisis.
- identify and capitalize on students learning strengths and preferences.

: CL00710026 Item no. **Format** : DVD : USD 350.00 Price

#### STUDENTS WITH AUTISM



The autism spectrum covers a complex range of conditions. Understanding the characteristics of autistic behaviour and its neurological causes is essential for effective interaction and communication with people with autism.

This program takes a first-hand look at a highly effective school-based program for autistic students and presents perspectives from parents, teachers and other professionals.

: VW33680007 Item no. DVD (With English **Format** Subtitles)

26 minutes Audience Middle Secondary -

Professional

Copyright 2014 : USD 199.00 **Price** 

Duration

#### **TEACHING IN THE 21ST CENTURY: NEW SOLUTIONS TO NEW PROBLEMS**

This course will explore five areas that are critical to effective teaching in the 21st century. These areas are the vital connection between student-teacher relationships and academic achievement, teaching strategies that take advantage of multiple-intelligences theory, approaches to character education, strategies to deal with increased student hyperactivity, and learning that projects develop self-management skills.

- In this course, you will learn how to:

   successfully teach those students who have previously been labeled as "unreachable."
- gain valuable new skills that will help you build positive relationships with your students.
- create classroom activities that will help students who are continually hyperactive in your classroom.

43

 Item no.
 : SH00710027

 Format
 : DVD

 Price
 : USD 350.00

# TEACHING IN THE INCLUSIVE CLASSROOM: INSTRUCTIONAL STRATEGIES FOR ALL STUDENTS



In this program, you will learn practical strategies to maximize learning for all students, including those with special needs. You will learn inclusive teaching techniques first hand with video visits to classrooms where teachers are successfully educating both general and special education students. Course learning activities will teach you how to design and implement curriculum modifications and activity adaptations based on the strengths and needs of your students.

In this course, you will learn how to:

- utilize differentiated instruction to benefit both general and special education students.
- select, implement, and evaluate lesson modifications to accommodate the needs of students with physical, emotional, or intellectual disabilities.
- offer choices to help students develop self-management skills.
- implement assessment strategies appropriate to your students individual abilities.

In addition to providing ways in which you can individualize your instruction, this course will also cover remedial methods, instructional techniques, and assistive technology that can be used to more effectively address the diverse learning levels of both your special and general education students.

 Item no.
 : FE00710005

 Format
 : 3 DVDs

 Price
 : USD 350.00

# TEACHING STUDENTS RESPONSIBLE BEHAVIOR II: SOCIAL-EMOTIONAL LEARNING



This course focuses on teaching students responsible behavior by combining social-emotional learning (SEL) with choice theory. Included are SEL strategies to help students regulate their behavior (restrain impulses, manage stress and anger, self-evaluate, plan effectively, and persevere) and get along with others (take others1 perspective, empathize, demonstrate manners and social skills).

In this course, you will learn how to:

- create and use specific, engaging strategies for teaching the emotional and social skills all students need.
- integrate SEL into the academic curriculum.
- learn skills to deal with any discipline situation no matter how intense.
- integrate character education into their classroom instruction.
- gain cooperation and prevent discipline problems.

 Item no.
 : TE00710030

 Format
 : DVD

 Price
 : USD 350.00

# TEACHING STUDENTS RESPONSIBLE BEHAVIOR: INTRODUCTION TO CHOICE THEORY



This course will give you the theory and skills to teach students how to take responsibility for their own behavior in school. It will lead you through a series of learning activities designed to instruct you in how to teach your students the concepts of Choice Theory and to plan and implement a program of Responsibility Training in your classroom.

In this course, you will learn how to:

- determine why some students choose to misbehave.
- implement a proven approach to improving student behavior.
- effectively use "Time Outs" to improve behavior.

 Item no.
 : HC00710019

 Format
 : 2 DVDs

 Price
 : USD 350.00

# TEACHING, LEARNING AND ASSESSMENT: IMPROVING STUDENT ACHIEVEMENT

This course will give you the psychological foundation to understand how learning, motivation, and individual differences

relate to improving student achievement. In the videos, you will see demonstrated dozens of strategies that are being successful used to enhance student achievement at all grade levels.

In this course you will learn how to:

- create effective lessons and units that engage students in the learning process.
- increase your students' comprehension and retention levels.
- connect with students who are resisting your best efforts to help them succeed.

 Item no.
 : JZ00710029

 Format
 : 4 DVDs

 Price
 : USD 350.00

## WORKING TOGETHER TO IMPROVE BEHAVIOUR



For schools to use in engaging parents in positive behaviour management

Working Together to Improve Behaviour is a DVD based course for schools to use in engaging parents in positive behaviour management. It encourages parents to consider their behaviour management strategies and the all important issue of creating a behaviour ethos at home that is consistent with the school's.

Working Together to Improve Behaviour will provide you with an objective tool to focus parents' minds on behaviour management, helping you to set the agenda for behaviour by promoting positive techniques, home/school consistency and a collaborative approach.

 Item no.
 : KA11470020

 Format
 : DVD

 Price
 : USD 464.00

#### **WRITING WITH MENTORS**

By Lynne Dorfman and Rose Cappelli

When learning how to write well, there is nothing more powerful than examining the work of the writers we admire. Real writers need mentors -- those writers who inspire us and demonstrate through their style and craft how we, too, can be successful writers.

In Writing with Mentors, Lynne Dorfman and Rose Cappelli, authors of Mentor Texts and Nonfiction Mentor Texts, take us inside two Pennsylvania classrooms and show us how we can use children's literature effectively to teach both informational and narrative writing.

Lynne joins fifth-grade teacher Dan

44

Monaghan to teach a lesson on effective leads in nonfiction. They model the "Sharing a Secret" lead, where students transition from telling secrets about themselves to using these secrets as a lead in longer essays to effectively hook readers. Rose joins two second-grade teachers in their fully-inclusive classroom to teach students all about the importance of setting and place in a good piece of narrative writing.

This video contains two programs, each over 90 minutes long, that show how a writing lesson evolves over two days. Viewers will see master teachers in action, demonstrating modeling, shared writing, whole group lessons, small group and one-on-one conferences, using writer's notebooks, and the all-important reflection upon the lesson.

Real-world writing and real writers don't follow a script. Join Lynne and Rose as they show us how to teach writing the way it was meant to be taught.

 Item no.
 :
 PF00140538

 Format
 :
 2 DVDs

 Duration
 :
 195 minutes

 Copyright
 :
 2011

 Price
 :
 USD 395.00

#### GERIATRICS

"BOB, I'M REALLY BUSY":
THE IMPACT OF
IMPERSONAL CARE ON
THE WELL-BEING OF
PERSONS LIVING WITH
DEMENTIA



Through five short trigger scenarios involving assistance for a person living with dementia, this DVD presents care situations that will open up discussion on how best to provide resident-specific support and assistance. Each brief scenario is designed to demonstrate the impact of a caregiver's tone, actions, and level of sensitivity to the resident's needs. This up-close-and-personal look at caregiving will give caregivers a chance to dissect and analyze how they provide care, and foster a deeper understanding of how to interact positively with persons living with dementia.

 Item no.
 :
 MC01370369

 Format
 :
 DVD

 Duration
 :
 12 minutes

 Copyright
 :
 2015

 Price
 :
 USD 119.00

# "I'LL BE THERE FOR YOU" PROVIDING PERSON-CENTERED DEMENTIA CARE



By Jett Jousma

Learn how person-centered care can positiviely impact each day for persons with dementia...

This DVD shows how to make a hands-on shift to person-centered dementia care that engages the whole person and creates a support system based on each resident's needs and preferences.

From natural wake-ups to music therapy, the DVD looks at the benefits of involving residents in their care as much as possible, finding ways to help them to "continue" living life the way they prefer, and engaging them in personalized activities that boost self-esteem and interaction. It also empowers nursing assistants to act upon (and communicate to other team members) their first-hand knowledge of each resident to ensure a better understanding of their care needs.

 Item no.
 :
 BB01370360

 Format
 :
 DVD

 Duration
 :
 28 minutes

 Copyright
 :
 2013

 Price
 :
 USD 169.00

# BALANCING ACT: YOUR FALL PREVENTION PROGRAM



Each year, approximately half of all residents in nursing care and assisted living facilities will fall, with over 40% falling more than once. This program will help you and your staff maintain an effective fall prevention program in your facility. The program will teach staff:

- The factors and conditions that increase the risk of a resident fall
- The importance of assessing each resident for risk of falling
- Interventions relating to environmental, medical and behavioral causes of falls
- The role of a creative and problem-solving approach in matching appropriate interventions to

- a specific resident's situation
- The importance of good communications within the care team, so that everyone has a clear picture of the interventions in use and everyone gives their support
- The importance on investigating and adjusting interventions promptly whenever a fall happens
- What to do during and immediately after a resident fall

 Item no.
 : CC01370142

 Format
 : DVD

 Duration
 : 24 minutes

 Price
 : USD 159.00

#### HE WOULDN'T TURN ME LOOSE: THE SEXUAL ASSAULT CASE OF 96-YEAR-OLD MISS MARY



This DVD presents the real-life case of 96-year-old Miss Mary, who was financially exploited and later, sexually assaulted by her grandson. Miss Mary had been living with her grandson and his wife for five years during which financial abuse took place. Then, one evening, when his wife was out, the grandson sexually abused Miss Mary for several hours, leaving her bruised from head to toe.

After the attack and hopitalization, Miss Mary was placed in a nursing home under the name "Jane Doe" for safety reasons. Miss Mary's family refused to believe her and refused to support her; her primary social interactions were with staff and resisdnts of the nursing home, and the advocates she met after the assault. However, Miss Mary retained her strength of character, and fully participated in the subsequent trial and prosecution of her grandson.

Through interviews with Miss Mary, various professionals involved in investigating and trying the case, and with victim advocates who helped Miss Mary, the DVD reveals some of the dynamics involved in this case, and how it was successfully brought to trial and prosecution.

**Item no.** : GP01370353

Format : DVD (Closed Captioned)

Duration : 28 minutes Copyright : 2012 Price : USD 199.00

#### I'M PRETTY OLD



This program is made up exclusively of the reflections and comments of several older residents in a long term care facility talking about what it is like for them to give up a certain amount of independence as they experience increased physical frailty.

This program is an excellent resource for professionals who work with residents in long term care facilities. It is also valuable for viewing by older adults themselves.

 Item no.
 : ZU01370188

 Format
 : DVD

 Duration
 : 20 minutes

 Price
 : USD 149.00

#### IN THE MOMENT



This program takes a look at how two different families deal with the stresses and changes involved in caring for a parent that has Alzheimer's. The Honel family decides to care for their father in their own home, and they deal with the profound emotional stresses accompany that choice. The Hagwoods make use of adult day care and then finally face the need to place their mother in a nursing home. This program raises several issues central to the experience of caring for someone who has Alzheimer's disease, and will generate amoung those who see it much therapeutic discussion.

 Item no.
 : VH01370189

 Format
 : DVD

 Duration
 : 25 minutes

 Price
 : USD 89.00

#### IN THEIR OWN WORDS: DOMESTIC ABUSE IN LATER LIFE



This 2 DVD set uses the voices of older victims to facilitate a dialog among a range of professions about the dynamics of abuse, the barriers these victims have to overcome to live free from abuse, and interventions and potential collaborations

that may be effective in such cases.

In addition to individual segments with victims, family members, victim service providers, and allied professionals, the DVDs include topical segments and a montage of victims and advocates speaking out that is designed for use by policymakers. It also includes an interactive role play between a parish nurse and an adult daughter caring for her father that is intended to help professionals recognize abusers' justifications for elder mistreatment.

Item no. : BK01370264
Format : 2 DVDs
Duration : 119 minutes

# INTO THE OTHER LANE: DRIVING AND DEMENTIA



This two-part DVD presents a compassionate, yet realistic portrait of the many issues faced by persons with dementia, (and their caregivers) when a decision has to be made about giving up driving.

#### Part One

Stories shows the real stories of five persons with dementia, and the impact that no longer being safe to drive makes on the autonomy and self-esteem of the person with dementia, as well as, the effects on family relationships and life styles. The stories are four to eleven minutes long, and put a human face on how it feels to be told that you can no longer drive, and how it feels to be a caregiver in this emotionally-charged process.

#### Part Two

Related Issues includes helpful insights from healthcare and driving safety professionals on how Alzheimer's affects driving ability, how to initiate the conversation about driving cessation, transportation options, and what healthcare specialists can do to help facilitate the situation for both the person with dementia and the caregiver.

 Item no.
 : JS01370127

 Format
 : DVD

 Duration
 : 56 minutes

 Copyright
 : 2010

 Price
 : USD 189.00

# IS IT THE RIGHT TIME? THE NURSING HOME DECISION



This follow-up DVD to More Than a Thousand Tomorrows (the story of Betty and Everett Jordan's struggle with Alzheimer's Disease) deals with the tough decision of nursing home placement, and how the Jordan family struggled with that decision.

In this DVD, Is it the Right Time? The Nursing Home Decision, several of Everett and Betty's children participate in a social worker-facilitated discussion of how that decision was made and how the communication regarding the decision might have been better handled. Their frank and honest questions and answers shed light on the importance of keeping open the lines of family communication around the timing of this very emotional and difficult decision.

 Item no.
 :
 SH01370202

 Format
 :
 DVD

 Duration
 :
 13 minutes

 Copyright
 :
 2010

 Price
 :
 USD 109.00

# JUST TO HAVE A PEACEFUL LIFE



This program profiles a woman who was married to an abusive husband for 45 years. She had five children who were also routinely abused by the husband. She left her husband three times when the children were small only to return because of financial need. She kept hoping he would mellow as he got older, but finally left him again at age 61 only to soon return again because of health problems. She died at age 63 without ever achieving the peaceful life she longed for.

 Item no.
 : NN01370204

 Format
 : DVD

 Duration
 : 10 minutes

 Price
 : USD 119.00

MORE THAN WORDS: A
NEW CULTURE OF CARE
AND COMMUNICATION
WITH PERSONS WHO HAVE
DEMENTIA



This culture-changing DVD demonstrates (though real interactions) how person-centered care and knowledge of the resident can reduce dementia-related episodes, such as, sundowning and aggressive-protective reactions when bathing, and wanting to leave.

As it pinpoints the crucial role of the CAN as caregiver and friend, it also shows the importance of communicating directly, and creating a true "relationship" with persons with dementia. Caregivers will learn valuable tips to redirect and lessen anxieties for persons with dementia while preserving their personal autonomy and dignity.

The DVD covers:

- Building and maintaining a relationship
- Dealing with difficult situations
- Communicating to show respect
- Accepting their reality
- Respecting the person's preferences
- Encouraging use of remaining abilities

 Item no.
 :
 ND01370271

 Format
 :
 DVD

 Duration
 :
 25 minutes

 Copyright
 :
 2011

 Price
 :
 USD 179.00

# MY MOTHER, MY FATHER: SEVEN YEARS LATER



Seven years after the original film "My Mother, My Father" was produced, this program visits each of the four families again, exploring the changes that have taken place over the years in family dynamics and in caregiving needs. In addition the caregivers themselves reflect on their own aging and what plans they are making for when they grow older and possibly become more dependent on someone else for care.

 Item no.
 :
 LN01370220

 Format
 :
 DVD

 Duration
 :
 42 minutes

 Price
 :
 USD 145.00

# PERSON-CENTERED DEMENTIA CARE: STORIES AND EXAMPLES



"Who is this person - without dementia? If we can tap into who this person is, we can help their adjustment, and the process that they go through." - from the DVD

Through hands-on stories and examples, this chaptered DVD shows the positive impact of person-centered care. When caregivers meet persons with dementia "where they are" and find creative and engaging ways to connect with each individual, based on their needs and preferences, life is better for both residents and staff

The DVD includes the case study of Elaine, a resident who, for extended periods of time, attempts to leave the facility and go home. By pinpointing the importance of knowing the resident, it shows how her "exit-seeking" behavior is addressed and managed in the context of who she is and what she needs at that particular time.

The DVD also shows how to make life richer for the residents who have dementia by

- personalizing their dining experience
- encouraging use of remaining abilities
- engaging them in creative activities

 Item no.
 :
 RK01370367

 Format
 :
 DVD

 Duration
 :
 29 minutes

 Copyright
 :
 2013

 Price
 :
 USD 129.00

# RESIDENTS' RIGHTS TODAY: RESPECTFUL CARE IN CHANGING TIMES

This program presents a contemporary overview of residents' rights in the long term care context. It covers how residents' rights can be affected by other characteristics of today's long term care environment, including:

- Increased cultural, ethnic, language and age diversity
- More time and work-flow pressure on staff
- The impact of outside stresses on staff, especially for single parents and employees working two jobs
- What residents' rights are and why they are so important in the life and culture of a long term care facility
- The specific rights everyone in a nursing home must understand and unhold
- What staff, residents and family members should know about dealing

with concerns and complaints early and effectively

 Item no.
 : SL01370227

 Format
 : DVD

 Duration
 : 20 minutes

 Price
 : USD 169.00

# ENVIRONMENTAL STUDIES

#### **AFTER THE SPILL**



Directed by Jon Bowermaster

The oil and gas industry has historically dominated Louisiana politics and is largely responsible for the state's rapidly disappearing coastline.

Ten years ago Hurricane Katrina devastated the coast of Louisiana. Five years later the Deepwater Horizon exploded and spilled more than 200 million gallons of oil into the Gulf of Mexico, the worst ecologic disaster in North American history. Amazingly those aren't the worst things facing Louisiana's coastline today. It is that the state is fast disappearing through coastal erosion caused largely by oil and gas industry activity.

A follow-up to our 2010 film SoLa: Louisiana Water Stories, this film introduces us to some of the spill's most aggrieved victims as well as those who are desperately trying to save its coastline. Writer and historian John Barry who launched a suit against 97 oil and gas companies attempting to get them to pay their fair share for reparations caused by their explorations. Consultant and native son James Carville who manages to find some hope in new technologies that may save the coast. And Lt. Gen. Russell Honore, the man who saved New Orleans post-Katrina, whose new passion is for a Green Army he has recruited.

Fishermen, scientists, politicians, environmentalists, and oil-rig workers document how the coast of Louisiana has changed. What really happened to all that oil? What about the dispersant used to push it beneath the surface? How has the spill impacted local economies as well as human health and the health of both marine life and the Gulf itself? How much resilience is left in the people and coastline?

 Item no.
 : JN01110918

 Format
 : DVD

 Duration
 : 62 minutes

 Audience
 : Grade Level: 7 -12,

Colleges, Adults

Copyright : 2015

**StdBkNo** : 194154567X **Price** : USD 295.00

#### **ANTHROPOCENE**



Directed by Steve Bradshaw

Examines whether human impact has tipped the planet into a new geological epoch, the Anthropocene, with all of its political, social and behavioral implications.

A Working Group of international scientists is deciding whether to declare a new geological epoch - the Anthropocene - a planet shaped more by mankind than nature. Its members tell the story of the Anthropocene and argue whether it's a tragedy, a comedy, or something more surreal. With archival footage. award-winning stills and interviews, ANTHROPOČENE proposes a common secular narrative for mankind but leaves viewers to decide how we should write the ending. The film has the blessing of Nobel laureate Paul Crutzen, who coined the term, and is the first feature film about the Anthropocene. It is now our turn to decide--in this decade--how Anthropocene will end.

Interviewees include Will Steffen, Erle Ellis, Jan Zalasiewicz, Andrew Revkin, John McNeil, Monica Berger Gonzalez, Eric Odada, Davor Vidas.

Item no. : AH01110910 Format : DVD Duration : 97 minutes

Audience : Grades 10-12, College,

Adults Copyright : 2015

**StdBkNo** : 1941545556 **Price** : USD 350.00

#### **BLUESPACE**



Directed by Ian Cheney

Contrasts sci-fi ideas about terraforming Mars with the state of NYC's waterways, and questions the viability of colonizing Mars before making our own planet sustainable.

Could humans live on Mars? Would we want to? Emmy-nominated filmmaker, lan Cheney, provides insight into our currently

unsustainable relationship with our home planet by examining the sci-fi speculation of "terraforming," or making another planet Earth-like, by altering its atmosphere. He calls on a multifaceted brain trust to process this big idea including a desert camp of Mars hopefuls, a bevy of sci-fi writers, Hurricane Sandy survivors, the Gowanus Dredgers Canoe Club, and a who's who of astrobiologists and earth scientists. BLUESPACE makes a strong case for taking better care of our water-rich planet that future SO generations won't have to resort to interplanetary colonization.

At times whimsical and funny, serious and poignant and always stimulating, this is a unique exploration of current thinking about the origins and evolution of life and its relationship to water.

DVD includes both the original 73- minute version of the film and a 54- minute classroom version.

Item no.: NJ01110920Format: DVDDuration: 73 minutes

Audience : Grades 10 -12, College,

Adults 2016

**StdBkNo** : 1941545645 **Price** : USD 350.00

Copyright:

#### **CULTIVATING KIDS**



Directed by Melissa Young, Mark Dworkin

On South Whidbey Island, WA, a school farm shows that a garden can be a valuable addition to the curriculum while encouraging a healthy diet.

On South Whidbey Island in the state of Washington, a school farm involves children from kindergarten through high school in every phase of raising organic vegetables as part of their school experience. Supported by local non-profits, community volunteers, and the school district, it shows that a garden can be a valuable addition to a school curriculum, while encouraging children to eat healthy food. The school farm sells local, organic produce to the school cafeterias and also supplies the local food bank and community nutrition programs with fresh organic produce throughout the growing season.

Item no.:SM01110922Format:DVDDuration:23 minutesAudience:Grades 4-12, College,

Adults

 Copyright
 : 2016

 StdBkNo
 : 1941545653

 Price
 : USD 195.00

# DIVEST! THE CLIMATE MOVEMENT ON TOUR



Directed by Josh Fox, Steve Liptay

Chronicles 350.org's 'Do the Math' bus tour as it launched the fossil fuel divestment campaign onto the national and ultimately international stage.

As world governments struggle to meet the aspirational limit of 1.5°C of global warming agreed to at COP21 in Paris, a new campaign is targeting the fossil fuel industry in an effort to withdraw its social license to operate. DIVEST! Chronicles 350.org's 'Do the Math' bus tour across the United States in 2012 as it launched the fossil fuel divestment campaign onto the national and ultimately international stage.

Each night Bill McKibben and special guests laid out the findings in his landmark Rolling Stone article 'Global Warming's Terrifying New Math' and made both the moral and historical case for divestment. Three years later over 500 institutions representing over 3 trillion dollars in assets have committed to divest. The campaign is winning, but with the clock ticking down the question remains: will the victories add up enough to matter?

Featuring Naomi Klein, Reverend Lennox Yearwood, Dr. Sandra Steingraber, Josh Fox, Terry Tempest Williams, Winona LaDuke, Desmond Tutu and Ira Glass.

Item no.: JM01110906Format: DVDDuration: 77 minutes

Audience : Grades 9-12, College,

Adult

Copyright : 2016

StdBkNo : 194154553X

Price : USD 295.00

#### **JUMBO WILD**



Directed by Nick Waggoner

A 25-year battle in Canada's iconic Jumbo Valley pits developers of a large ski resort against conservationists, backcountry skiers and First Nations, who revere it as home of the grizzly bear spirit.

At the headwaters of the Columbia River in BC's Purcell Mountains, Jumbo Creek cascades out of deep snowpack, past crumbling glacial ice, wildflowers, and grizzly tracks. The Jumbo Valley has long been revered for its beauty; and to the Ktunaxa Nation, it is known as Qat'muk, home of the grizzly bear spirit.

Part of an important international wildlife corridor, the Jumbo Valley is one of only two areas in North America where grizzly bears can freely roam between Canada and the U.S. But, for nearly 25 years, local people -- First Nations, conservationists, backcountry skiers -- have fought a large-scale ski resort in Jumbo. Developers face environmental assessments, political roadblocks, and local outcry.

JUMBO WILD highlights the tension between the protection of wilderness and ever-increasing development interests in wild places, while bringing to life the passionate fight to protect the Jumbo Valley.

: YA02560915 Item no. Format : DVD Duration 60 minutes

Grades 7-9, College, Audience

Adults Copyright 2015 1941545602 StdBkNo : USD 295.00 Price

#### **PLANETARY**



Directed by Guy Reid

A provocative and breathtaking wakeup call - a cross continental cinematic journey that explores our cosmic origins and our future as a species.

We are in the midst of a global crisis of perspective. We have forgotten the undeniable truth that every living thing is connected.

PLANETARY is a provocative and breathtaking wakeup call -- a cross continental, cinematic journey. The film takes us from one of the truly extraordinary events of our civilization, space travel, and looks at how this gave us a totally different perspective on the Earth. It is a humbling reminder of the near-incalculable breadth of our impact on the earth, intellectually challenges us to reconsider our relationship with our home and the urgency to shift our perspective -to remember that we are planetary.

Featuring interviews with thirty renowned experts including astronauts Ron Garan and Mae Jemison, celebrated environmentalist Bill McKibben, National Book Award winner Barry Lopez, National

Geographic Explorer Elizabeth Lindsey and Head of the Tibetan Buddhist Kagyu school, the 17th Karmapa, Janine Benyus, Wade Davis, Joanna Macy, PLANETARY takes viewers on a cinematic journey to experience our world like never before.

: PN02790916 Item no. DVD **Format** Duration 84 minutes

Grades 7-12, College, Audience Adults

2015

StdBkNo 1941545580 Price USD 350.00

Copyright

#### **SUSTAINABLE PRACTICES** IN CHILDCARE CENTRES



Filmed at an industry-leading childcare centre, that specialises in early childhood education we explore practical ways that childcare centres can create and implement a sustainable environmental focus to their work. This inspiring centre Bonkers Beat not only embodies sustainability in its operations but it actively supports children and their parents to connect with and contribute to their environment. The program explores three key areas aligned to Sustainable Practices unit (CHCECE025) Related to Community Services, Diploma of School Age Education and Care, Diploma of Early Childhood Education and Care and Certificate IV in School Age Education and Care. In particular how to develop a sustainability management plan, how to engage children with their environment and how to implement and embed sustainable practices.

: NN33180001 Item no. DVD (With DVD-ROM) Format 14 minutes

Audience Senior Secondary to

Professional Copyright: 2014

Duration

USD 199.00 **Price** 

#### HAIR AND BEAUTY

#### **APPLY AND REMOVE HAIR COLOURS**



The hair and beauty industry is a pretty colourful one. In fact, one of the most important skills you'll need to be successful is a really good understanding of how to apply and remove temporary and semi-permanent hair colour, and how to remove residual products. And these days, when DIY hair products are common and easy to use, you really need to know how to create a final look that's professional, with a real Wow! factor. . That's why people come to Kabuki Hair Studio, one of Victoria's best hair salons. Tracey Lauretta reveals the skills and techniques you need to create a fantastic hair colour, right from the roots to the tips. We see how it's done, including how to prepare your client in consultation with the Senior Hairdresser, the importance of time and cleaning, and how to leave your client wanting more. A practical and informative look at modern hair colours.

Item no. : NA33180006 DVD (With English **Format** Subtitles, CD-ROM)

Duration 29 minutes **Audience** Senior Secondary -

Professional Copyright 2009 : USD 199.00 Price

#### APPLYING MAKE-UP



If you want to work in the hair and beauty industry one of the key skills you need to master is applying make up. Silk Day Spa is a full service beauty salon and day spa. It's a thriving business helping clients to look and feel fantastic. Courtney Ward is a qualified beautician there and in this program she'll take us through the skills and knowledge of applying make-up, including how to prepare and consult with clients, skin and face analysis and how to design a make-up plan, the appropriate products and equipment, and day and evening make-up. And later on, we'll also take a look at how to apply false eyelashes. This is a fun and information-packed program featuring expert information and clear demonstrations.

: RF33180008 Item no. **Format** : DVD (With English Subtitles, CD-ROM)

Duration 34 minutes

**Audience** Senior Secondary -

Professional

Copyright : 2009 : USD 199.00 Price

#### **PROVIDE MANICURE AND PEDICURE SERVICES**



One of the most important parts of a complete hair and beauty package is the manicure and pedicure. Beautiful-looking hands and feet really complete someone's look and make them feel great! In this program we're going to see and hear exactly how it's done. Kara Jeffers runs French Pink - a very successful manicure and pedicure bar. In this program she explains and demonstrates the key skills that have made her the place to go for beautiful hands and feet. In this program we see exactly how to prepare a client for treatment, how to perform a basic manicure service, how to perform a basic pedicure service and look at the vital aftercare advice. If you want to nail those manicure skills, this program is for you!

Item no. : SY33180014 Format : DVD (With Er

DVD (With English

Subtitles, CD-ROM)

Duration : 39 minutesAudience : Senior Secondary -

Professional

Copyright: 2009 Price: USD 199.00

# TREAT HAIR AND SCALP CONDITIONS



Working in the hair and beauty industry is a fantastic way to get into a fun and varied career. It's glamorous and satisfying, helping people to look their best. But you also need to know a bit about the hair and scalp conditions that you're likely to come across at work; conditions that you might be able to treat or ones where you should refer your client on to the right medical help. This program features one of the best in the business: Megan Yabsley, a qualified hairdresser and trichologist with Delorenzo, Australia's leading natural hair supplierThis conditions is comprehensive overview of a whole spectrum of conditions; from dry and oily scalp and dandruff to quite serious conditions like alopecia and impetigo, and includes vital, up-to-date information about safe health practices for you and your salon.

Item no. : NT33180015 Format : DVD (With Er

DVD (With English

Subtitles, CD-ROM)

Duration : 30 minutesAudience : Senior Secondary -

Professional

Copyright : 2009

**Price**: USD 199.00

#### **HOSPITALITY**

## HOSPITALITY: HEALTH, SAFETY AND HYGIENE



A versatile, affordable and comprehensive multimedia learning resource

The DVD contains six video clips:

- Kitchen hazards hot, sharp, wet
- Hazards of heat
- Safe use and handling of knives
- Cleaning, sanitising, disinfecting
- Manual handling: the hierarchy of control
- Hands, bodies and food safety

This outstanding educational resource provides an essential introduction to workplace health and safety for anyone training for a career in hospitality, through a series of video clips and comprehensive learning activities.

Item no. : AR33680008 Format : DVD (With English

Subtitles)

Copyright : 2015 Price : USD 199.00

## KITCHEN HAZARDS AND FOOD SAFETY



A commercial kitchen can be a fun and highly rewarding place to work, but also one full of potential hazards and dangers.

This video is filmed inside the industrial kitchen at Bendigo Health in regional Victoria where thousands of meals and other food requirements are prepared for hospital and associated health services every week.

Food Services Manager Damian Martin comprehensively covers a wide range of workplace health and safety areas, taking us through basic kitchen safety in working with hot, sharp and wet equipment and surfaces; and safe and hygienic practices in the storage and handling of food.

Item no. : TM33680003 Format : DVD (With English Subtitles)

Duration : 19 minutes
Audience : Middle Seco

: Middle Secondary - Professional

**Copyright** : 2015 **Price** : USD 199.00

# SERVING ALCOHOL RESPONSIBLY



Anyone serving alcohol to customers must do so responsibly. This includes owners and licensees of premises, bar and drinks staff and security and other staff who might make judgments about patron behaviour. Alcohol affects people differently and it's important to recognise when someone is, or is becoming, alcohol-affected to the point where no more should be served. Even more critical is the ability to deal with a situation effectively and appropriately without disturbing other patrons. This video covers skills required to ensure the responsible service of alcohol and includes interviews with hotel and live music venue owner Greg Dodds and wine bar operators Mark and Meredith Telfer. It is an ideal resource for learners in Hospitality and related courses.

Item no. : TW33680004
Format : DVD (With English

Subtitles) **Duration**: 17 minutes

Audience : Middle Secondary -

Professional

Copyright: 2014
Price: USD 199.00

#### SME CASE STUDY: CREATIVE FORCE -TECHNOLOGY DRIVING CHANGE



Businesses constantly face change. Technology drives much of it and has drastically impacted every industry and sector in recent decades. Successful small businesses embrace change and use technology smartly. Often it means continual reinvention. This video profiles

Creative Force, a small business in regional south-east Australia that started a print media-based marketing company two decades ago. Today it specializes in web and multimedia development for clients ranging from universities and major health authorities to individuals. The program explores the impact of digital communications and the role that technology has played in completely transforming all aspects of the business over time. It is an ideal resource for upper-level learners in business, small business management, technology and related areas.

Item no. : CN33680005 DVD (With English **Format** 

Subtitles) 16 minutes

Duration **Audience** Middle Secondary -

Professional

Copyright 2014 Price USD 199.00

#### **SME CASE STUDY: UNWINED - INTRODUCING HOSPITALITY TO RETAIL**



Mark and Meredith Telfer purchased what a franchised retail cleanskin wine outlet. Over the course of nine years they worked the business hard ultimately transforming it into a unique wine bar, complementing the now more up-market wine and boutique beer retail section of their business. Their slogan is 'Come for a glass, leave with a bottle'. This video explores the journey of a small business as it re-invents itself across a decade. It looks at making business decisions, opportunities for growth and sustainability, planning and implementing change to meet customer demands. It presents an excellent case study for learners in courses related to Business Studies, Small Business Management and Hospitality.

: ZA33680006 Item no. **Format** DVD (With English Subtitles)

Duration 15 minutes **Audience** Middle Secondary -

Professional

Copyright 2014 : USD 199.00 Price

#### INCLUSIVE **EDUCATION**

#### **BEST OF THE INCLUSION SERIES**



This program contains excerpts from 4 programs which are designed for short presentations.

Jackie: A 12 minute segment from Choices.

Heather's Story: Program Highlights: A 17 minute presentation from Step By Step: Heather's Story.

Kindergarten: An 8 minute segment from Issues for Educators.

Larissa: A 8 minute segment from Families, Friends, Futures.

: PA10620001 Item no. **Format** DVD Duration 17 minutes : USD 240.00 Price

#### **CHOICES**



To provide an encouraging introduction to the inclusion process by profiling four students successfully included into pre-school, elementary school, and junior

This program has four chapters. They focus on Cami, age 3, in pre-school; Erin, age 5, in kindergarten; Jackie, age 9, in the third grade; and Joan, age 19, in junior college. Choices tells the stories of these students and their families, teachers, classmates, schools, and communities, and enables viewers to observe each student's successful inclusion into general education classrooms.

HM10620002 Item no. Format DVD **Duration** 30 minutes : USD 165.00 Price

#### **FAMILIES, FRIENDS, FUTURES**



To emphasize the need for inclusion into

school and the community so that children with severe, as well as more moderate, disabilities grow up with the relationships and support networks required independent and fulfilled adulthood.

This program examines how inclusion often begins at school for children of varying ages and with disabilities of varying severity. It is about Betsey, a 12-year-old in the sixth grade, and Larissa, three years old and in a community nursery school. Both girls participate with friends in community activities. The program explores the encouraging effect that the girls' participation has on their families' views of their children's future.

Item no. : RZ10620003

**DVD** (Closed Captioned) Format

Duration 23 minutes : USD 165.00 **Price** 

#### **FRIENDSHIP**



To discuss issues concerning peeople with disabilities, and their families, and address the basic concept of freindship.

Stories and ideas about friendship, human rights, self-advocacy, and inclusion of all people.

This program highlights Bryce, a 12-year-old child with disabilities, and and his family. The program addresses broader societal issues. With Jack Pearpoint, Marsha Forest, Darryl Thomas, Janet Thomas, Bryce Thomas, and many

: WD10620004 Item no. **Format** : DVD Duration 24 minutes USD 165.00 Price

#### **INCLUSION HIGH**



To offer practical information and advice to students, teachers and administrators and to inspire an inclusive vision for people of all kinds.

This Chicago high school celebrates differences in nationality, race, ethnicity, and language, and has simply taken the next natural step - including students with Process is disabilities. everything. Teamwork is essential. Learn from

teachers, students, and administrators in this documentary video.

Item no. : VG10620005

Format : DVD
Duration : 18 minutes
Price : USD 165.00

## INCLUSION: ISSUES FOR EDUCATORS



To address concerns about inclusive education, nurture faith in the possibility of inclusion, and impart a sense of its great rewards.

This popular video focuses on teachers and administrators. Through interviews with those who provide inclusive opportunities, it addresses the realities of implementation, strategies for effective inclusion, and the necessity of support systems.

 Item no.
 :
 WN10620006

 Format
 :
 DVD

 Duration
 :
 20 minutes

 Price
 :
 USD 165.00

# STEP BY STEP: HEATHER'S STORY



To document one child's real-life inclusion into her neighborhood school over the course of two school years.

This documentary begins when Heather, a little girl with Down syndrome, is eight years old and in "special ed." It follows her through two years and into the fourth grade in "regular school."

Seeing is believing and this two-year, longitudinal study enables viewers to watch Heather blossom. It also provides the opportunity to watch her teachers, principal, family, and classmates, work together and grow along with her.

Item no. : LS10620007

Format : DVD (Closed Captioned)

**Duration** : 65 minutes **Price** : USD 190.00

#### **TOGETHER WE'RE BETTER**



To provide highlights of a weeklong Inclusion Workshop conducted by noted inclusion specialists Dr. Marsha Forest, Dr. Jack Pearpoint, and Ms. Judith Snow.

This set offers ready access to an acclaimed presentation on creating inclusive communities. Together We're Better introduces the possibilities of inclusion to parents, educators, and communities generally. It provides a basis for understanding individual and group dynamics. Drs. Forest and Pearpoint and Ms.. Snow demonstrate ways of analyzing a problem, mapping out the desired result, and finding ways to achieve the goal. They offer audiences a set of effective tools and strategies for fostering inclusive environments.

- 1: Intro to Inclusion (59 min.), introduces the philosophy of inclusion and the idea of "giftedness."
- 2: Strategies (37 min.), provides strategies for enhancing the inclusiveness of schools.
- 3: MAPS & PATHS (51 min.), demonstrates on stage the MAPS and PATH processes.

 Item no.
 : HL10620008

 Format
 : 3 DVDs

 Duration
 : 157 minutes

 Price
 : USD 290.00

#### NUTRITION

#### **CHOOSE MY PLATE**



Easy-to-understand overview of federal government's new food icon, MyPlate (which replaced MyPyramid) for a general audience. Explains how to use MyPlate to help "build" a healthy plate at mealtime. Provides details about the healthiest choices in each of the MyPlate categories. Also suggests tips on how to include more vegetables, fruits, whole grains, and dairy in diet.

 Item no.
 : CV01280181

 Format
 : DVD (Region 1)

 Duration
 : 15 minutes

 Copyright
 : 2012

 Price
 : USD 119.00

## CHOOSE MY PLATE FOR OLDER ADULTS

Overview of federal government's new food icon, MyPlate (which replaced MyPyramid). Offers advice on how to use MyPlate to "build" a healthy plate. Provides specific tips, geared toward older adults, on how to include more vegetables, fruits, whole grains, and dairy in diet. Also explains the specific benefits of good nutrition for older adults.

 Item no.
 :
 WV01280183

 Format
 :
 DVD (Region 1)

 Duration
 :
 15 minutes

 Copyright
 :
 2012

 Price
 :
 USD 119.00

# DIETARY GUIDELINES FOR AMERICANS

Easy-to-understand overview of the federal government's new dietary guidelines for a general audience. These guidelines are created to help people stay healthy, reduce their chances of disease, and help them maintain a healthy weight through better nutrition and exercise. Provides tips on ways people can implement guidelines in their daily lives.

 Item no.
 :
 WA03360185

 Format
 :
 DVD (Region 1)

 Duration
 :
 14 minutes

 Copyright
 :
 2012

 Price
 :
 USD 119.00

# HEALTHY EATING ON A BUDGET

This DVD reviews the basics ofhealthy nutrition and gives tips on how one can feed a family a healthy diet and save money in the process. Tips for meal planning, shopping and cooking included.

 Item no.
 : HR01280179

 Format
 : DVD (Region 1)

 Duration
 : 20 minutes

 Price
 : USD 119.00

# METHAMPHETAMINE AND THE BRAIN

This DVD describes the effects and side effects users of methamphetamine experience depending onhow they use it and how much they use. It also explains why the depression following a binge is so severe and the treatment so difficult.

 Item no.
 : FA01280180

 Format
 : DVD (Region 1)

 Duration
 : 21 minutes

 Price
 : USD 119.00

OBESITY, TYPE 2
DIABETES & CHOOSE MY

#### **PLATE**

Overview of federal government's new food icons MyPlate (which replaced MyPyramid) geared toward people who are obese, "pre-diabetic," or diagnosed with diabetes. Also provides information about general nutrition, diabetes, losing weight, taming portion sizes, and the benefits of physical activity.

 Item no.
 : YV01280186

 Format
 : DVD (Region 1)

 Duration
 : 15 minutes

 Copyright
 : 2013

 Price
 : USD 119.00

# STRATEGIES FOR SOBRIETY

This DVD addresses chemical dependency as a chronic self-induced central nervous system disorder. Alcoholism and drug addiction are terms for a chronic disease that can be managed with the help of education and various therapies. It shows that with support techniques the patient can achieve sobriety.

 Item no.
 : ME03150182

 Format
 : DVD (Region 1)

 Duration
 : 40 minutes

 Price
 : USD 119.00

# SUBSTANCE ABUSE & CHOOSE MY PLATE

Overview of federal government's new food icon, MyPlate (which replaced MyPyramid) geared toward persons in recovery. Provides overall nutritional guidelines, focusing on special challenges of those in recovery, including cravings. Special sections on nutritional myths, vitamins, and safe food handling.

 Item no.
 : HR03150187

 Format
 : DVD (Region 1)

 Duration
 : 17 minutes

 Copyright
 : 2012

 Price
 : USD 119.00

# PSYCHOLOGY AND COUNSELING

# (RE)FOCUSING INTERSECTIONALITY: FROM CURRENT STATUS TO ORIGINS AND PROMISE

In this video, filmed at the 32nd Annual Winter Roundtable on Cultural Psychology and Education, Dr. Bonnie Moradi discusses intersectionality.

 Item no.
 :
 SK08780288

 Format
 :
 DVD

 Duration
 :
 58 minutes

 Copyright
 :
 2015

 Price
 :
 USD 299.00

#### ASSESSMENT & TESTING: PSYCHOMETRIC TESTS -WHAT DO THEY REALLY TELL US?

By Shannon Dermer, Terri Christiansen

Drs. Dermer and Christiansen begin by discussing what psychometric tests are and how those instruments and measures used be to support conceptualization. Psychometric tests are a very helpful tool as an integrated part of assessment, intervention, effectiveness evaluation. Dr. Christiansen then moves on to a one-on-one supervision consultation. In this mock demonstration with an advisee, she discusses issues and challenges related to using psychometric tests. The program concludes with Drs. Dermer Christiansen reviewing the most important points addressed during the mock demonstration, such as the importance of using measures as a guide for treatment planning in an objective way.

 Item no.
 :
 FP08780294

 Format
 :
 DVD

 Duration
 :
 54 minutes

 Copyright
 :
 2015

 Price
 :
 USD 299.00

## BASICS OF PHARMACOLOGY, THE

With Cyrus Marcellus Ellis

Dr. Ellis addresses the basics of the psychology of pharmacology. The goal for this program is to understand how pharmacology works in the body system with particular mood disorders. Dr. Ellis addresses how we regulate dis-regulated system using medications. covers the basic terms psychopharmacology including how a drug is made, the primary use of that medication, and the side effects of that drug.

 Item no.
 :
 NB08780297

 Format
 :
 DVD

 Duration
 :
 24 minutes

 Copyright
 :
 2015

 Price
 :
 USD 299.00

# CHALLENGES TO SAFETY, IDENTITY, AND MENTAL HEALTH AMIDST VIOLENCE EXPOSURE AND DISCRIMINATION AMONG MINORITY YOUTH

In this video, filmed at the 32nd Annual Winter Roundtable on Cultural Psychology and Education, Usha Tummala-Narra discusses her research on the challenges faced by ethnic minority youth that are exposed to discrimination and violence.

 Item no.
 :
 LB08780303

 Format
 :
 DVD

 Duration
 :
 45 minutes

 Copyright
 :
 2015

 Price
 :
 USD 299.00

#### CULTIVATING CLIENT STRENGTHS IN CAREER COUNSELING

With Rebecca E. Michel

Dr. Michel shares a strengths-based approach to career counseling. She discusses how to answer the question "What are my strengths?" She addresses ways to define and understand individuals' talents and strengths, as well as career assessment options, and specific strategies and techniques for using a positive psychology approach to career counseling.

 Item no.
 :
 NH08780318

 Format
 :
 DVD

 Duration
 :
 31 minutes

 Copyright
 :
 2015

 Price
 :
 USD 299.00

#### **FEAR OF 13, THE**



Director: David Sington

After 23 years on Death Row a convicted murderer petitions the court asking to be executed. But as he tells his story, it gradually becomes clear that nothing is quite what it seems.

The Fear of 13 is a stylistically daring experiment in storytelling, a psychological thriller constructed from a single four-day long interview. In a monologue that is part confessional and part performance, Nick, the sole protagonist, tells a tale with all the twists and turns of classic crime drama. But as the story unfolds it reveals itself as something much deeper, an emotionally powerful meditation on the redemptive power of love and literature. A final shocking twist casts everything in a new light.

 Item no.
 :
 KN10800445

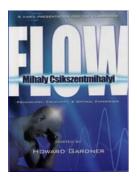
 Format
 :
 DVD

 Duration
 :
 96 minutes

 Copyright
 :
 2015

 Price
 :
 USD 295.00

#### FLOW: PSYCHOLOGY, CREATIVITY, & OPTIMAL EXPERIENCE



By Mihaly Csikszentmihalyi

For more than 30 years, Mihaly Csikszentmihalyi (pronounced CHICK-sent-me-high-ee) has studied states of "optimal experience"--those times when we report feelings of deep concetration and fulfillment--when we transcend our ordinary consciousness, and become so completely involved that we lose our senses of time and self. In this state, we are at the peak of our abilities. In this state, we are in Flow.

Csikszenthmihalyi's theory of Flow and his seminal work on creativity have revolutionized modern psychology, the social sciences, and even corporate management.

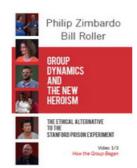
Now, join host Howard Gardner (Multiple Intelligences theory) as he leads your students on the intellectual journey through the life and mind of Mihaly Csikszenthmihalyi.

From war-torn Italy to a chance encounter with Carl Jung to a swimming accident in Hawaii that would catalyze the formation of "positive psychology," Mihaly Csikszenthmihalyi's fascninating story charts the course of a sweeping intellectual adventure. It is a story that plots decades of insights and breakthroughs that would ultimately crystallize in the theory of Flow, and his definitive treatise on creativity.

Item no. : VG06240005 Format : DVD

Duration : 50 minutes
Price : USD 250.00

GROUP DYNAMICS AND
THE NEW HEROISM: THE
ETHICAL ALTERNATIVE TO
THE STANFORD PRISON
EXPERIMENT



By Phil Zimbardo and Bill Roller

GROUP DYNAMICS AND THE NEW HEROISM is a six hour video series which captures the unscripted, spontaneous group process of eight individuals as they learn how to work together and form groups that will help motivate and sustain the courageous actions they wish to pursue.

Our film tracks them as they obey their conscience and act in concert with each other. The viewer can follow the steps of the group as they organize themselves to act courageously and nonviolently for an ethical cause—then see them carry their project to fulfillment. We supply commentaries to help viewers follow the progress of the group.

Scapegoating was the primary dynamic in the Stanford Prison Experiment. But scapegoating is not the only way to create drama in a narrative. We present a dramatic story that is fresh and new—of people who resist scapegoating in all its guises, challenge unjust authority, and act in the public interest.

Our film series will help people practice civil obedience to universal values enshrined in the Universal Declaration of Human Rights and the laws of the United States. It will guide viewers to act with respect for humanity, resist scapegoating of those who appear different, and activate the creative energy of nonconformity.

This film series is essential viewing for organizations dedicated to peace and justice who want to put their political and social thought to work in real life situations. College and university departments of social psychology, sociology, psychology, political science, anthropology, and other human sciences will find the format useful in creating classes that challenge and inspire students.

 Item no.
 : PA32920006

 Format
 : 3 DVDs

 Price
 : USD 395.00

#### HOODIESUP2015: BENDING TOWARD THE ARC OF SOCIAL JUSTICE

In this video, filmed at the 32nd Annual Winter Roundtable on Cultural Psychology and Education, Joseph L. White and Thomas A. Parham discuss breaking the cycle of violence.

 Item no.
 :
 TJ08780357

 Format
 :
 DVD

 Duration
 :
 122 minutes

 Copyright
 :
 2015

 Price
 :
 USD 299.00

# HUMAN GROWTH & DEVELOPMENT: WORKING WITH ADOLESCENTS AND YOUNG ADULTS

With Shannon Dermer, Rebecca E. Michel

Dr. Michel takes a positive psychology to promote optimum development and wellness in working with adolescents and young adults. She defines the strength-based approach and discusses the benefits of using that approach with this population. In Part 2, Dr. Michel facilitates a mock session with a high school student to demonstrate the strengths-based approach. In Part 3, Drs. Dermer and Michel review the mock client interview and discuss the strategies and techniques Dr. Michel demonstrated in the session.

 Item no.
 :
 GD08780360

 Format
 :
 DVD

 Duration
 :
 51 minutes

 Copyright
 :
 2015

 Price
 :
 USD 299.00

# PEACE: MATTERING, WELLNESS, AND FAIRNESS

In this video, filmed at the 32nd Annual Winter Roundtable on Cultural Psychology and Education, Isaac Prilleltensky discusses promoting wellness, fairness, and peace in communities.

 Item no.
 :
 PB08780395

 Format
 :
 DVD

 Duration
 :
 62 minutes

 Copyright
 :
 2015

 Price
 :
 USD 299.00

#### POSITIVE PSYCHOLOGY AND THE STUDY OF HUMAN STRENGTHS

With Rebecca E. Michel

Dr. Michel defines positive psychology as being the study of what makes life worth living, emphasizing both human strengths and areas of growth. Positive psychology has three broad areas of focus—positive emotions, positive subjective experiences, and interpersonal virtues. Dr. Michel discusses concrete examples of what mental health practitioners can do to incorporate positive psychology into their practice.

 Item no.
 : JB08780396

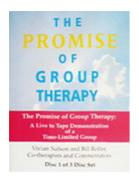
 Format
 : DVD

 Duration
 : 32 minutes

 Copyright
 : 2015

 Price
 : USD 299.00

#### PROMISE OF GROUP THERAPY, THE: THE BEGINNING PHASES



By Vivian Nelson, Bill Roller

THIS THREE-PART SERIES presents scenes from a spontaneous, unscripted group that met for ten sessions with individuals willing to reveal themselves before a live camera.

The six-hour series introduces a unique way to conceptualize small group process. As the group evolves, the videos demonstrate the phases of group therapy development and emergent leadership roles articulated by Ariadne P. Beck, founder of the Chicago Group Development Research Team and preeminent researcher in the field of group dynamics.

Throughout the series provide concise (and, we hope, incisive) commentary on the group, so that the viewer learns how object relations can be applied to the group therapy setting. The work of other systems theorists is also introduced, providing a practical method to contain conflict and intense affect by the skillful use of subgroups.

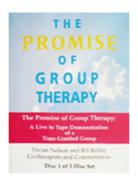
Such basic concepts as projective identification, dissociation, part-object transference, and countertransference are clearly illustrated. In our commentary we try to elaborate the meaning of the group structure and demonstrate how it maybe used to facilitate the growth of each member.

 Item no.
 : ZP32920002

 Format
 : DVD

 Price
 : USD 195.00

PROMISE OF GROUP THERAPY, THE: THE ENDING PHASES



By Vivian Nelson, Bill Roller

THIS THREE-PART SERIES presents scenes from a spontaneous, unscripted group that met for ten sessions with individuals willing to reveal themselves before a live camera.

The six-hour series introduces a unique way to conceptualize small group process. As the group evolves, the videos demonstrate the phases of group therapy development and emergent leadership roles articulated by Ariadne P. Beck, founder of the Chicago Group Development Research Team and preeminent researcher in the field of group dynamics.

Throughout the series provide concise (and, we hope, incisive) commentary on the group, so that the viewer learns how object relations can be applied to the group therapy setting. The work of other systems theorists is also introduced, providing a practical method to contain conflict and intense affect by the skillful use of subgroups.

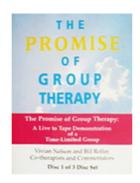
Such basic concepts as projective identification, dissociation, part-object transference, and countertransference are clearly illustrated. In our commentary we try to elaborate the meaning of the group structure and demonstrate how it maybe used to facilitate the growth of each member.

 Item no.
 : KY32920003

 Format
 : DVD

 Price
 : USD 195.00

#### PROMISE OF GROUP THERAPY, THE: THE MIDDLE PHASES



By Vivian Nelson, Bill Roller

THIS THREE-PART SERIES presents

scenes from a spontaneous, unscripted group that met for ten sessions with individuals willing to reveal themselves before a live camera.

The six-hour series introduces a unique way to conceptualize small group process. As the group evolves, the videos demonstrate the phases of group therapy development and emergent leadership roles articulated by Ariadne P. Beck, founder of the Chicago Group Development Research Team and preeminent researcher in the field of group dynamics.

Throughout the series provide concise (and, we hope, incisive) commentary on the group, so that the viewer learns how object relations can be applied to the group therapy setting. The work of other systems theorists is also introduced, providing a practical method to contain conflict and intense affect by the skillful use of subgroups.

Such basic concepts as projective identification, dissociation, part-object transference, and countertransference are clearly illustrated. In our commentary we try to elaborate the meaning of the group structure and demonstrate how it maybe used to facilitate the growth of each member.

 Item no.
 : KA32920004

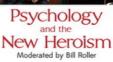
 Format
 : DVD

 Price
 : USD 195.00

# PSYCHOLOGY AND THE NEW HEROISM

Philip Daniel Zimbardo Ellsberg





PHILIP ZIMBARDO and DANIEL ELLSBERG in conversation

Philip Zimbardo is Professor Emeritus of Psychology at Stanford University and creator of the well-known Stanford Prison Experiment. Daniel Ellsberg is a former analyst at the Rand Corporation and served in the Pentagon under Secretary of Defense Robert McNamara. An author and political activist, he is best known as whistleblower who documents to the public which detailed the secrets and lies that shaped three decades of American foreign policy in Vietnam—documents which became known as the Pentagon Papers.

These two icons of progressive thought in America met for the first time to discuss a salient question for our times: Why are

55

some people willing to take courageous nonviolent action in defense of ethical principles -even at personal risk to themselves? This video captures that conversation and calls for a new era of truth-telling or whistle blowing by citizens privy to crucial and often classified information that the public deserves to know. Zimbardo and Ellsberg also call for a new ethic of accountability by those leaders who govern the United States, its judiciary and its military.

They challenge ordinary people to do extraordinary things—to envision themselves as active and empowered and willing to take calculated risks in the service of their conscience and their fellow citizens. This defines the New Heroism. Students of psychology, sociology, political science, and recent United States history will find much to learn from this poignant and historic encounter.

Note: Not Available in USA and Canada.

Item no. : RU32920005 DVD Format Duration 87 minutes Copyright : 2012 : USD 195.00 Price

#### **PSYCHOPHARMACOLOGY** OF ANXIETY, THE

With Cyrus Marcellus Ellis

Dr. Ellis begins by discussing the particular warning signs that accompany clinical anxiety and then discusses how pharmacology can be used as part of a comprehensive approach for treating anxiety. He defines pharmacology as: how a drug is made, its primary use (in this case for the treatment of anxiety) and its side effects. He describes the impact of medication on the body to reduce anxiety symptoms and the other possible side effects to the body's systems that may be affected. He discusses what clinical anxiety really looks like along with the accompanying characteristics such as constant worry, extreme rumination, and debilitating anxiety.

: HE08780400 Item no. : DVD Format Duration 24 minutes 2015 Copyright : USD 299.00 Price

#### **PSYCHOPHARMACOLOGY** OF BIPOLAR DEPRESSION, THE

With Cyrus Marcellus Ellis

Dr. Ellis covers the psychopharmacology of bi-polar depression. He begins by defining depression and bipolar depression from а brain-based perspective. He provides a basic description of the bio-functions of the brain. Furthermore, he addresses how clinicians understand, and approach

medications specific to the treatment of bi-polar depression.

: EC08780401 Item no. **Format** DVD **Duration** 23 minutes Copyright : 2015 USD 299.00 **Price** 

#### **PSYCHOPHARMACOLOGY** OF DEPRESSION, THE

With Cyrus Marcellus Ellis

Dr. Ellis defines and discusses clinical depression. He provides a basic explanation of brain functioning and how particular medications work within the brain to address depression. He discusses how a typical brain and body work and what happens in the brain and body when a client is clinically depressed.

CD08780402 Item no. DVD **Format** 24 minutes Duration Copyright : 2015 USD 299.00 **Price** 

#### **UNDERSTANDING PSYCHOTHERAPY OUTCOME RESEARCH**

With Evelvn Behar

Dr. Behar addresses general methodological considerations thoroughly addressing topics including: random assignment, session parameters, therapy manuals, adherence checks, therapist competence, expectancy and credibility checks, dropout and attrition, sources of participants, client/participant characteristics, selection criteria, severity and duration of the problem, concurrent and part treatment, diagnosis, and more.

: CN08780445 Item no. DVD **Format** Duration 52 minutes Copyright : 2015 USD 299.00

#### **UNDERSTANDING THE ROLE OF OBJECTIFICATION AND MISOGYNY IN AGGRESSION AND VIOLENCE**

In this video, filmed at the 32nd Annual Winter Roundtable on Cultural Psychology and Education, Brian Van Brunt discusses misogyny and objectification and its role in violence and mass casualty events.

Item no. : SV08780446 DVD Format **Duration** 55 minutes Copyright 2015 : USD 299.00 Price

#### VIOLENCE IN INDIAN COUNTRY

In this video, filmed at the 32nd Annual Winter Roundtable on Cultural Psychology and Education, Jacqueline Gray discusses violence in Indian country.

Item no. : RJ08780448 **Format** DVD 46 minutes Duration Copyright : 2015 Price : USD 299.00

#### **SCIENCES**

#### **BIOSPHERE, THE**

Global warming, ozone depletion and acid rain all make headlines and the evening news. In order to understand these and other global environmental problems, students need to understand biologists call the biosphere.

Part 1. A Brief History of the Biosphere. How did the biosphere come to be? Traces the history of four billion years of the growth of the atmosphere and of changing life on planet earth.

Part 2. The Biosphere Today. Gives the student a clear, dramatic picture of the scientific concepts needed to understand the biosphere today.

In The Biosphere the keys to scientific literacy include:aerobic, ages of earth, anaerobic, amino acids, ammonia, bacteria, biosphere, carbon dioxide, chemical cycles, ecosystem, enzymes, evolution, fossil fuels, Gaia, global warming, greenhouse effect. methane. homeostasis. meteor. molecules,natural selection. niche. nitrogen, nitrogen cycle, nucleic acids, phosphorus, oxygen, ozone, photosynthesis, pollution, proteins, recycling, respiration, sulfur.

Item no. EN00450055

**DVD** (Closed Captioned) Format Duration 38 minutes

Secondary, College : Copyright 2007 USD 104.50 Price

**Audience** 

#### **BIOTECHNOLOGY ON EARTH**



The 20th century saw the dramatically changed by industrial technology. The 21st century will see the earth even more dramatically changed by progress in biotechnology and its

handmaiden, nanotechnology. Urge your students to think instead of dogmatize about their future with the help of this comprehensive video that presents both the science and the ethical issues in a global perspective.

Item no.:BW00450056Format:DVDDuration:22 minutesAudience:Secondary, College

Copyright : 2006 Price : USD 84.50

#### **DISEASE AND HEALTH**

Michael Moore's movie Sicko captured the attention of many Americans. Our program Disease and Health avoids scare tactics, selective anecdotes and biased logic. Instead it adds much needed historical perspective to questions of disease and health today. Also stresses the need for science and for common sense in dealing with health.

Part 1. Disease and Health in Past Ages. Many of the proudest and many of the saddest moments in human history have centered on disease and health. Here we focus on some of the giant steps that medical science has taken to conquer disease and to foster health. Highlighted is the work of pioneers like Jenner, Koch, Pasteur and Jonas Salk.

Part 2. The Science of Health. An overview of consensus and dispute within the scientific community today about health and disease. Personal choice issues in health like smoking, diet and drugs are emphasized.

In Disease and Health the keys to scientific literacy include:AIDS, anatomy, anesthetic, anthrax, antibiotics, Black Death, cancer, epidemic, health quackery, Hippocrates, holistic medicine, immunization, Jenner, Koch, malaria, oxygen, Pasteur, physiology, placebo, pollution, smallpox, toxic wastes, tuberculosis, vaccine, vitamins.

Item no.:EF00450057Format:DVDDuration:38 minutesAudience:Secondary, College

**Copyright** : 2007 **Price** : USD 104.50

#### **ECOSYSTEMS**

What is ecology? How can it help us understand the world we live in? A 2005 revised and updated program ideal for life science and environmental studies.

Part 1. From Nature Study to Ecology. The naturalist tradition of Henry David Thoreau is contrasted with the hard science tradition of modern quantitative ecology. New video footage from Walden Pond and from Silver Springs, Florida, where Eugene and Howard Odum did their pioneering work in the 1950s.

Part 2. The Web of Life. Carefully outlines

concepts used by ecologists to study ecosystems today. Program includes a look at how human values play key roles in environmental choices.

In Ecosystems the keys to scientific literacy include: abiotic, acid rain, biosphere, Rachel Carson, chemical cycles, consumer, decomposer, ecology, food chains, greenhouse effect, natural selection, niche, ozone, parasite, photosynthesis, predator, producer, recycling, quantitative, species, thermodynamics, Thoreau, toxic wastes.

Item no. : WT00450051

Format : DVD (Closed Captioned)

Duration : 36 minutes
Audience : Secondary, College

Copyright : 2005 Price : USD 104.50

#### **ENERGY AND SOCIETY**

Relying on evidence from the past as well as the present, this program explains how energy availability relates to economic growth and human progress. Updated in 2007 it provides ideal introduction to energy issues of 21st century in secondary and college classrooms. This new DVD version includes guided questions and quizzes to help the teacher reinforce concepts recommended in the National Science Education Standards.

Part 1. A Brief History of Energy and Society. Traces the part played by energy throughout human history-muscle power to wind and water to fossil fuels to nuclear and solar energy and to large increases in efficiency today.

Part 2. Energy for Today and Tomorrow. Explains basic concepts in energy science and offers insights into energy production and use for today and tomorrow.

In Energy and Society the keys to scientific literacy include: acid rain, agricultural revolution, carbon dioxide, democracy, efficiency, energy, fission, foot-pounds, fossil fuels, fusion, global warming, greenhouse effect, horsepower, Industrial Revolution, kilowatt, laws of thermodynamics, nuclear energy, photosynthesis, power, renewable energy, solar energy, solar voltaic cells, Watt, watt.

**Item no.** : AP00450052

Format : DVD (Closed Captioned)

Duration : 38 minutesAudience : Secondary, College

**Copyright** : 2007 **Price** : USD 104.50

#### **ENERGY ON EARTH**

As the third millennium begins, earth relies ever more heavily on fossil fuel energy. This program helps students understand basic laws of energy flow, the importance of energy supplies for industrial civilizations, and the options for the new century. Stresses the importance of research into alternatives, including nuclear power, that do not add to global

warming.

#### Review

 "One of the BEST SCIENCE FILMS FROM THE PAST FIVE YEARS" -Science Books & Films, May/June 2004

Item no.:VY00450058Format:DVDDuration:24 minutesAudience:Secondary, College

Copyright: 2006 Price: USD 84.50

# EVOLUTION: HOW THEORIES OF EVOLUTION WERE

# DEVELOPED/EVOLUTION BY NATURAL SELECTION

Teaches the basic science of modern evolution theory. Includes a history of how evolution was discovered and reviews present-day controversies. Significantly updated in 2007. Would be of effective help to teachers challenged by students who hold to non-scientific "theories" like Creationism and Intelligent Design.

Part 1. How Theories of Evolution Were Developed. Exclusive Hawkhill on-site video in the Galapagos Islands and at Darwin's study in England help demonstrate the achievement of this pioneer.

Part 2. Evolution by Natural Selection. A straight-forward presentation of the theory of evolution by natural selection as it is understood by most biologists today.

In Evolution the keys to scientific literacy include:ages of earth, Age of Reptiles, amphibian, binomial nomenclature, Cenozoic, creationism, Darwin, dinosaur extinction, fossil, genus, heredity, Homo sapiens, Stephen Jay Gould, Lamarck, Linnaeus, Mesozoic, mutation, natural selection, Neanderthal, paleontology, Precambrian, punctuated equilibrium, species, theory, trilobite, vertebrate, Wallace.

**Item no.** : SE00450059

Format : DVD (Closed Captioned)

Duration : 41 minutes Audience : Secondary, College

#### **GLOBAL WARMING**

Explains the science and the uncertainties behind current global warming debates in Congress and the press. Program includes interviews with experts like: Richard Lindzen, MIT; Reid Bryson, University of Wisconsin-Madison; Howard Odum, University of Florida; Thomas Lovejoy, Smithsonian Institute and others.

Item no.:KR00450072Format:DVDDuration:35 minutes

Audience : Secondary, College

Copyright: 2005 Price: USD 84.50

## HUMAN GENOME PROJECT, THE



Help your students learn why the Human Genome Project is revolutionary. The goal of the project (already achieved in rough form in 2001) is to decipher all of the genes in the human species, that is, to make public the detailed blueprints for making a human being.

This program takes you inside an automated gene sequencing laboratory where your students will learn how human genes are isolated, fragmented and how their DNA base sequences are determined. Controversial ethical issues are also addressed.

**Item no.** : FA00450027

Format : DVD (Closed Captioned)

Duration : 34 minutes
Audience : Secondary, Col

Audience : Secondary, College Copyright : 2005

Price : USD 84.50

## INTELLIGENCE UNDER THE MICROSCOPE



According to several IQ studies, our intelligence is declining as populations grow. Why should that be? And is IQ an adequate measure of human intelligence the amazing faculty that has enabled us to achieve dominion over nature? Scientists from many different fields are scrutinizing our intelligence, be it innate (genetic) or acquired through environment, education and learning processes, in an attempt to determine what intelligence really is.

Meanwhile, others are working on ways of boosting our brain power. An experiment in which human brain cells were grafted onto the brains of mice found that their abilities increased tenfold. This and other similar discoveries are sparking new ideas for ways to improve our abilities. Via a fascinating journey through the maze of the human brain, we learn that there are several forms of human intelligence, among which creativity appears to be one of the most unusual and the most uniquely human.

 Item no.
 :
 SZ29830067

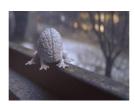
 Format
 :
 DVD

 Duration
 :
 52 minutes

 Copyright
 :
 2016

 Price
 :
 USD 1100.00

#### KEY TO CONSCIOUSNESS, THE: A JOURNEY INTO THE STUFF OF THOUGHTS



What is consciousness? Where do our thoughts come from? What are the connections between mind and matter? Even today, no one knows the answers. Human consciousness - the small inner voice that says "I", through which we apprehend the world, is one of the greatest mysteries in contemporary science.

Scientists believe that our thoughts and feelings do not spring from a disembodied mind but from the body, and specifically from one particular organ: the brain. As far as they are concerned, our every least whim and all our choices are written into the tangle of neurons in a code that has yet to be deciphered. But that still does not tell us where decisions are made. Is it possible to identify the physical seat of free will? How does our consciousness influence the workings of our brain? From the dawning of consciousness in newborn babies via dreams, states of coma and meditation, this documentary takes us on an exploration of the extraordinary enigma of consciousness.

 Item no.
 :
 JE29830068

 Format
 :
 DVD

 Duration
 :
 52 minutes

 Copyright
 :
 2016

 Price
 :
 USD 1100.00

#### **NUCLEAR POWER**



This up-to-date program brings knowledge and perspective to an emotionally charged subject. Includes video footage from Los Alamos, Three Mile Island, Oak Ridge and other centers of nuclear research. Program can help provide a base in science and history for discussion of nuclear power issues, including new developments in connections between energy production and global warming.

Part 1. The History of Nuclear Power. Tells the story of how nuclear power was developed in World War II and how it has come to be an important source of power (and controversy) today.

Part 2. Nuclear Power Today and Tomorrow. Helps the student understand the basic scientific principles involved in nuclear reactions. Includes pros and cons of nuclear energy in the future.

In Nuclear Power the keys to scientific literacy include: atomic number, atomic weight, background radiation, Niels Bohr, chain reaction, Chernobyl, Marie Curie, Albert Einstein, e=mc2, Enrico Fermi, fission, fusion, half-life, Hiroshima, hydrogen bomb, isotopes, meltdown, neutrons, plutonium, protons, radiation, radioactive wastes, Three Mile Island, U-235.

**Item no.** : GW00450053

Format : DVD (Closed Captioned)

Duration : 39 minutesAudience : Secondary, College

**Copyright** : 2007 **Price** : USD 104.50

#### **POPULATIONS ON EARTH**

Is the world overpopulated? Will population continue to explode in the cmning century or will it level off as it did after the agricultural revolution? Students usually hear only one side of this important issue. (In 2003 a United Nations panel reversed itself, and now fears population decline more than population explosion-even in the developing world!). This program presents many sides using new year-2000 video footage from China, India, Africa, Europe and the U.S.

Item no.:WB00450061Format:DVDDuration:26 minutesAudience:Secondary, College

Copyright: 2006 Price: USD 84.50

#### **RADIATION**

The world is made of atoms. The world is powered by radiation. Few subjects are so important and few so misunderstood. This 2007 updated DVD will help students learn what radiation is, how it was discovered and what are the risks and benefits for people today.

Part 1. How Radiation Was Discovered. Students will learn how scientists like Newton, Young, Maxwell, Becquerel and Curie discovered basic facts about radiation.

Part 2. Radiation and You. Students will learn facts and theories about radiation today, both the benefits and the risks.

In Radiation the keys to scientific literacy include: alpha rays, Becquerel, beta rays, cancer, Chernobyl, cosmic rays, Curie, DNA, electromagnetic spectrum, Faraday, fission, fusion, gamma rays, infrared, ions,

ionizing radiation, iodine 131, isotopes, microwaves, neutron, nucleus, ozone, radar, radioactive, radium, rem, Roentgen, speed of light, Three Mile Island, ultraviolet, uranium, wavelength, x rays, Young.

Item no. : GD00450062

Format : DVD (Closed Captioned)

Duration : 38 minutes Audience : Secondary, College

Copyright : 2007

**Price**: USD 104.50

#### SOCIAL SCIENCES

#### **AMERICAN REDS**



Director: Richard Wormser

Weaving powerful and compelling personal stories told by American Communists with objective historical sources and analysis, American Reds: "What Must We Dream Of?" illuminates the epic story of the rise and fall of the American Communist Party.

Between 1920 and 1960, more than one million men and women joined the Party to fight for the emancipation of American workers from economic tyranny and plutocracy, for the freedom of minorities from racism and sexism, for the defense of America from fascism, and for the ultimate creation of a radiant society based on freedom, equality, justice, and fraternity.

American Reds features unseen interviews by Richard Wormser of notable Party members such as Gus Hall, Henry Winston, Anne Burlak Timpson, Robert Schrank, and Steve Nelson; rare footage from the Moscow archives; and interviews with scholars such as Glenda Gilmore, Beverly Gage, Harvey Klehr, John Haynes, Vivian Gornick, and Eric Arnesen.

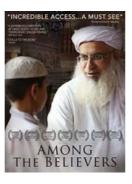
Professors of both U.S. and social history will be find a valuable teaching tool in American Reds. It provides a perspective on the past that few Americans are aware of while raising a number of key issues concerning social change, idealism, ideology, and the nature of our economic and political system that continue to remain vital issues in contemporary America.

Item no.:VH10800424Format:DVDDuration:86 minutesCopyright:2015

: USD 345.00

**Price** 

#### **AMONG THE BELIEVERS**



Directors: Hemal Trivedi & Mohammed Ali Nagvi

Firebrand cleric Abdul Aziz Ghazi, an ISIS supporter and Taliban ally, is waging jihad against the Pakistani government with the aim of imposing Shariah law. His primary weapon is his expanding network of Islamic seminaries for children as young as four. Among the Believers follows Aziz's personal quest, and charts the lives of two of his teenage students who are pawns in his ideological war.

Item no. : JB10800462

Format : DVD (English and Urdu

with English subtitles)

**Duration** : 84 minutes **Copyright** : 2015

Price : USD 295.00

# ACTIVISTS, THE: WAR, PEACE, AND POLITICS IN THE STREETS



Directed by Melody Shemtov

The story of activists who opposed the wars in Iraq and Afghanistan, including their lives, the tactics they used, and the historical context.

Activists and activism have long been a part of the struggle for peace and justice in American politics and society. Activists have fought battles for civil rights, voter enfranchisement, collective bargaining, and an end to wars. While these struggles have sometimes yielded significant victories, and at other times resulted in disappointing defeats, activism has always been driven by ordinary people who give freely of their time and resources to try to bring about their visions for a new world. However, activists -- as well as how they fit into the political process -- are often overlooked or misunderstood by their fellow citizens.

The Activists: War, Peace, and Politics in the Streets brings to life the stories of ordinary people who tried to stop and end the U.S. wars in Iraq and Afghanistan. At best, activists had limited influence over the conduct of military policy after 9/11. Yet, their experiences in the antiwar movement helped them to learn about speaking out in the face of injustice. They inspired others to do the same during the Arab Spring and Occupy Wall Street movements. Indeed, democracy requires more than just one vote every four years. It requires continued pressure by citizens on their government. This is what democracy looks like!

Featuring leading activists and scholars including Tom Hayden, Leslie Cagan, Medea Benjamin, and Michael Heaney.

Item no.: KY02790924Format: DVDDuration: 60 minutes

Audience: Grades 9-12, College,

Adults

 Copyright
 : 2017

 StdBkNo
 : 1941545750

 Price
 : USD 295.00

## BEST AND MOST BEAUTIFUL THINGS



Director: Garrett Zevgetis

Off a dirt road in rural Maine, a precocious 20-year-old woman named Michelle Smith lives with her mother Julie. Michelle is quirky and charming, legally blind and diagnosed on the autism spectrum, with dreams and varied passions. Searching for connection, Michelle explores love and empowerment outside limits of "normal" through a the provocative sex-positive community. Michelle's joyful story of self-discovery celebrates outcasts everywhere.

 Item no.
 :
 PG10800465

 Format
 :
 DVD

 Duration
 :
 91 minutes

 Copyright
 :
 2016

 Price
 :
 USD 295.00

BONSAI PEOPLE: THE VISION OF MUHAMMAD YUNUS



Directed by Holly Mosher Starring Muhammad Yunus

Bonsai People is a feature length documentary film that explores the work of Nobel Peace Prize winner Muhammad Yunus and his vision from microcredit to social business.

What if you could harness the power of the free market to solve the problems of poverty, hunger, and inequality? To some, it sounds impossible. But Nobel Peace Prize winner Muhammad Yunus is doing exactly that. Bonsai People celebrates Yunus' extraordinary humanitarian work, which started by lending \$27 to 42 people out of his own pocket and has now grown to helping 1 out of every 1,000 people on earth. But he didn't stop there - whenever he sees a problem he starts a business, creating a mix between business and social work, which he's coined "social business." By tackling some of the world's most vexing problems from healthcare, education to alternative energy, he is demonstrating to the world that complex problems sometimes do have simple answers. Microcredit is just the tip of the icebera!

Item no. : JD30980001 Format : 3 DVDs (With Study

Guide) `

Duration : 78 minutes
Price : USD 250.00

#### **BURDEN OF PEACE**

By Joey Boink

Burden of Peace tells the remarkable story of Claudia Paz y Paz, the first woman to lead the Public Prosecutor's Office of Guatemala. A country that has been ravaged for years by a devastating civil war, in which nearly 200,000 Mayan Indians were systematically massacred, is currently one of the most violent countries in the world. Drug cartels, corruption, rape, and violence rule everyday Guatemalan life, with little repercussions for offenders. As prosecutor, Claudia seeks justice for her nation's victims, and begins an assault that starts at the top, with government officials. She manages the extraordinary achievement of convicting former dictator Efraín Rios Montt on charges of genocide.

Since her first year in office, Claudia bravely gave access to documentary filmmakers, which resulted in an intimate glimpse into the life of a woman who will stop at nothing to break the cycle of violence and seek justice in the name of her nation's people. Her achievements don't come without sacrifices, however, and it isn't long before the government seeks to remove Claudia from office and threatens her life. This intense film shows

an unfiltered look at the way those in power will stop at nothing to silence those who threaten their existence. Will Claudia be able to break the cycle of violence and corruption in her country? What will be the burden of the peace she seeks?

 Item no.
 :
 FG07061066

 Format
 :
 DVD

 Duration
 :
 54 minutes

 Copyright
 :
 2015

 Price
 :
 USD 295.00

#### **DISTURBING THE PEACE**



Directed by Stephen Apkon, Andrew Young

A film about people born into conflict, sworn to be enemies, Palestinians and Israelis, who challenged their fate and joined together to say "enough."

In a world torn by conflict--in a place where the idea of peace has been abandoned--an energy of determined optimism emerges. When someone is willing to disturb the status quo and stand for the dream of a free and secure world, who will stand with them?

DISTURBING THE PEACE is a story of the human potential unleashed when we stop participating in a story that no longer serves us and, with the power of our convictions, take action to create new possibilities. DISTURBING THE PEACE follows former enemy combatants--Israeli soldiers from elite units and Palestinian fighters, many of whom served years in prison--who have joined together to challenge the status quo and say "enough."

The film reveals their transformational journeys from soldiers committed to armed battle to nonviolent peace activists, leading to the creation of Combatants for Peace. While based in the Middle East, DISTURBING THE PEACE evokes universal themes relevant to us all and inspires us to become active participants in the creation of our world.

PN02560923

Format : DVD
Duration : 86 minutes
Audience : Grades 9-12, College

Adults

Copyright : 2016

StdBkNo : 1941545661

Price : USD 350.00

Item no.

DR. FEELGOOD: DEALER OR HEALER?



Directed by Eve Marson

The case of Dr. William Hurwitz educates audiences on the complexities involved in opioid painkiller prescriptions.

The story of Dr. William Hurwitz - a preeminent pain specialist sentenced to 25 years in prison for drug trafficking provides a window into the ethical dilemma of opioid prescriptions. Painkillers give doctors tremendous power to relieve pain, a primary goal of any physician. But this power begets trouble when the same drugs can lead to addiction, abuse and death.

In 2004 Dr. William Hurwitz was convicted of over 50 counts of narcotics distribution and handed a 25-year prison sentence. DR. FEELGOOD traces Dr. Hurwitz's trial and eventual appeal, detailing the events that led to his arrest.

Testimonies from the witnesses in Dr. Hurwitz's case contradict one another some revere him, while others condemn him. Taken together, their accounts reveal a profile of a compassionate yet flawed doctor. The film, in telling his story, underscores the tension between every patient's right to pain relief and the lawful need for drug control. There could not be a more critical time to spark discussion on the topic, and call for careful thought and action.

Item no.: DE01110921Format: DVDDuration: 84 minutes

Audience : Grades 10 - 12, College,

Adults 2016

 Copyright
 : 2016

 StdBkNo
 : 1941545696

 Price
 : USD 350.00

#### **DREAM ON**

Dream On investigates the perilous state of the American Dream after decades of rising income equality and declining economic mobility. In an epic road trip, comedian John Fugelsang political retraces the journey of Alexis de Tocqueville, whose study of our young country in 1831 came to define America as a place where anyone, of any background, could climb the ladder of economic opportunity. Following in the Frenchman's footsteps, Fugelsang asks whether the optimistic spirit of the American Dream that Tocqueville popularized is alive and well in the twenty-first century, or whether George Carlin was right when he famously quipped, "It's called the American Dream because you have to be asleep to believe

Item no.: TK07001340Format: DVDDuration: 101 minutes

**Copyright** : 2015 **Price** : USD 295.00

#### **EAST OF SALINAS**



Directed by Laura Pacheco, Jackie Mow

Jose Anzaldo is an excellent student with a bright future except that he is undocumented, the child of migrant farm laborers in California's Salinas Valley.

EAST OF SALINAS begins with 3rd grader Jose Anzaldo telling us what he wants to be when he grows up. His parents work from sun up to sun down in the heart of California's "Steinbeck Country," the Salinas Valley. With little support available at home, Jose often turns to his teacher, Oscar Ramos, once a migrant farm kid himself. In fourth grade his teacher told him if he worked hard he could have a different life. Oscar won a scholarship to the University of California, Berkeley. The day he earned his degree, he bought a car and drove home to the fields. He's been teaching ever since.

Jose is Oscar's most gifted student. But how do you teach students like Jose who have no place to do their homework? How do you teach a kid who moves every few months? This is what Oscar is up against every day. Oscar not only teaches his students reading, math and science, he gives them access to a world beyond their reach.

But Jose was born in Mexico--and he's on the cusp of understanding the implications of that. As we watch this play out over three years, we begin to understand the cruelty of circumstance--for Jose and the many millions of undocumented kids like him.

EAST OF SALINAS asks, What is lost when kids like Jose are denied opportunities?

Item no. : ET02560911 Format : DVD Duration : 53 minutes

Audience: Grades 7-12, College,

Adults

Copyright: 2015 Price: USD 295.00

#### **EL POETA**



Directed by Katie Galloway, Kelly Duane de la Vega

After his only son is murdered in the Mexican drug war, a mystic poet launches an international crusade to save his country.

EL POETA tells the story of renowned Mexican poet Javier Sicilia, who ignited mass protests and an ongoing movement for peace after the brutal murder of his 24-year-old son Juan Francisco - collateral damage in a drug war that has left 60,000+ dead since 2006 - the majority civilians.

Drawing on the philosophical, artistic and spiritual dimensions of Sicilia and his movement, EL POETA reinterprets the "hard news" horror story of the Mexican drug war as a deeply personal, poetic and at times even hopeful one, tracing Sicilia's path from poet and father to movement leader and international symbol of grief and redemption.

Item no.: WV02560907Format: DVDDuration: 55 minutes

Audience: Grades 10-12, College,

Copyright : 2015 StdBkNo : 1941545467 Price : USD 275.00

#### **FAREWELL PARTY, THE**



Director: Tal Granit & Sharon Maymon

The Farewell Party is a unique, compassionate and unlikely funny story of a group of friends at a Jerusalem retirement home who decide to help their terminally ill friend. When rumors of their assistance begin to spread, more and more people ask for their help, and the friends are faced with a life and death dilemma. Co-directors Sharon Maymon and Tal Granit have tackled an extremely sensitive issue in a vibrant and unique way.

Item no. : HT10800428
Format : DVD (Hebrew with English subtitles)

Duration : 95 minutes
Copyright : 2015

Price : USD 295.00

#### **FARMER AND THE CHEF,**

#### THE

David Kinch of Manresa Restaurant is a world famous chef with a new project, aiming to create a two-star Michelin dining experience that reflects the Northern Californian culture he loves. Cynthia Sandberg of Love Apple Farms is a farmer who has dedicated her life to creating sustainably produced and impeccably nurtured ingredients. Will the collaboration between these two food geniuses create a world-class restaurant, or will their differences destroy both the farmer and the chef?

The Farmer & The Chef follows this ambitious pair as they work together to make the perfect biodynamic meal. It delves into their shared passion for sustainable farming and quality product, showing their return to the old values of farm-grown produce while never shying away from the latest techniques. The film provides excellent examples of how farms and restaurants do business, following Cynthia's move from a 2-acre garden to an 80-acre farm with over 300 products to keep up with Chef Kinch as he increases his cooking ten-fold.

The documentary details the in-depth interdependence of farms and restaurants, and, above all, emphasizes the respectful relationship between the chef, the farmer, and the land they both depend on for survival.

 Item no.
 :
 ZB07001349

 Format
 :
 DVD

 Duration
 :
 66 minutes

 Copyright
 :
 2015

 Price
 :
 USD 295.00

#### **FIRST DEGREE**

By Roger Weisberg

Nationwide, nearly half of released inmates return to prison within 5 years. First Degree takes viewers inside Sing Sing Prison, one of the nation's most infamous maximum-security prisons, and presents a remarkable program that has dropped the recidivism rate to under 2%. Mercy College has partnered with the prison to provide an opportunity for inmates to earn a college degree, and with it, an entirely new life upon release. This inspiring documentary introduces us to the inmates who are actively choosing to change their life paths by participating in the college program, including convicted murderers and gang members who have now become role models for other inmates. First Degree shows how the diploma these men earn is far more than just a piece of paper; it is a second chance at life itself.

 Item no.
 :
 HK07061350

 Format
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 DVD

 Duration
 :
 27 minutes

 Copyright
 :
 2015

 Price
 :
 USD 295.00

#### **GERMANS & JEWS**



Director: Janina Quint

Today, Europe's fastest growing Jewish population is in Berlin. Germany is considered one of the most democratic societies in the world, assuming the position of moral leader of Europe as they embrace hundreds of thousands of refugees. Through hard work, grassroots action, and productive confrontation of the moral responsibilities of democratic citizenship, the German people have given Hitler his greatest defeat.

Through personal stories, Germans & Jews explores Germany's transformation as a society, from silence about the Holocaust to facing it head on. Unexpectedly, a nuanced story of reconciliation emerges. What began as a private conversation between the two filmmakers and friends. Tal Recanati (Jewish) and Janina Quint (non-Jewish German), grew into a cultural exchange among many. Sitting in on a dinner party of the Germans and Jews featured in the film, we see a people whose lives are inextricably linked through the memory of the Holocaust. What does it mean to take responsibility for the past? How can we do it? The scholars, intellectuals, and citizens in this film are diligently and actively seeking thoughtful and honest answers.

This is a lesson in modern history, as well as a measured study in the most radically successful example of social and cultural reconciliation in modern times. Watch and learn how tolerant and thoughtful confrontation of the past can radically re-form the social fabric of the present and create a shared vision for a united and enlightened future. Great mechanisms of democracy - the school classrooms, public discourse, public art - are productively at work. As movements in the United States such as Black Lives Matter shed light on persisting racial injustice and the deep trauma of unresolved conflict, those who want to imagine what it would look like to successfully encounter the legacy of white privilege can look to Germans & Jews as an essential roadmap to meaningful progress.

Germans & Jews is at once uncomfortable and provocative, unexpected and enlightening.

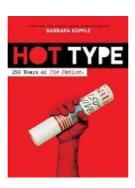
Item no. : KV10800447
Format : DVD (English and

German with English

subtitles) **Duration**: 76 minutes

**Copyright** : 2015 **Price** : USD 345.00

# HOT TYPE: 150 YEARS OF THE NATION



Director: Barbara Kopple

Hot Type: 150 Years of The Nation is a vivid, inside look at America's oldest continuously published weekly magazine. Shot over three years in intimate, cinema verite style, the film captures the day-to-day pressures and challenges of publishing the progressive magazine as it follows reporters out into the field, the editors who shape their work, and the editor-in chief who tries to keep all of the plates spinning.

Writers are the heart and soul of the magazine, and the film follows them extensively. Sasha Abramsky travels to West Texas to report on the years-long drought that has gripped the region and the devastating economic impact on farmers and residents. John Nichols unpacks what's going on behind the effort to recall Wisconsin governor Scott Walker. Amy Wilentz visits the "temporary" tent camps of Haiti, three years after the earthquake, to shed light on the dire conditions and lackluster international response. And Dani McClain reports on the Moral Monday movement in North Carolina, and its dynamic leader Rev. William Barber, as they push back against an extreme right-wing takeover of the state legislature.

In all of the current-day reported stories, The Nation's incredible trove of archival articles - and roster of writers - acts as an historical touchstone and illuminates how the past continuously ripples through and shapes current events.

At a fascinating moment in American history - politically, socially and culturally - the media landscape is changing at breathtaking speed. The film charts the journey of The Nation - and the nation - evolving into the future, as it is guided by its remarkable past.

 Item no.
 :
 LH10800454

 Format
 :
 DVD

 Duration
 :
 92 minutes

 Copyright
 :
 2015

 Price
 :
 USD 295.00

#### **HUMMINGBIRD**



Directed by Holly Mosher

An award-winning emotionally moving documentary about how two nonprofits in Brazil use the pedagogy of affection to help street kids and women break the vicious cycle of domestic violence.

Hummingbird is an emotionally moving and inspirational documentary that looks at two non-profits working with street children and women suffering domestic violence.

In the beautiful coastal city of Recife, Brazil lurks a world capital for sex tourism. This award-winning documentary exposes the heart-wrenching realities and follows two groups of determined women who strive to get kids off the streets and break the cycle of domestic violence. Hummingbird shows us how these nonprofit groups use the pedagogy of affection to empower individuals and inspire positive life change - offering many a second chance.

#### Awards

- Best Documentary for Human Rights in Rome
- Best Short for Children's Advocacy at the Artivist Film Festival

 Item no.
 :
 W\$30980003

 Format Duration
 :
 DVD

 Price
 :
 48 minutes

 USD 124.99

#### **IN OUR SON'S NAME**

Directed by Gayla Jamison

Phyllis and Orlando Rodríguez's lives shatter when their son, Greg dies with thousands of others in the World Trade Center on September 11, 2001. Instead of seeking revenge, the grieving parents begin a journey of reconciliation that transforms their lives. The film follows their odyssey, which thrusts them reluctantly into the public eye as they speak out against war in Iraq and Afghanistan, oppose the death penalty for 9/11 conspirator Zacarias Moussaoui, and befriend his mother.

Seeking to understand the nature of violence, they engage in an emotional dialog with men incarcerated at Sing Sing prison for violent crimes, who themselves seek reconciliation. Over time Phyllis and Orlando reach a new understanding of

their rebellious son, who had just begun to find his way when his life was cut short.

The film mixes in-depth interviews with on-location footage and striking archival photographs and video to create a deeply personal story that invites us to re-consider conventional concepts of justice and healing.

: DD07001355 Item no. **Format** DVD Duration : 64 minutes Copyright 2015 : : USD 295.00 **Price** 

#### **INCARCERATING US**



Directed by Regan Hines

Exposes America's prison problem and explores various criminal justice reforms.

Incarcerating US exposes America's prison problem and explores ways to unshackle the "land of the free" through vital criminal justice reforms. With 2.3 million people behind bars, the U.S. has the largest prison population in the history of the world.

Through dramatic first-hand accounts, expert testimony, and shocking statistics, Incarcerating US asks fundamental questions about the prison system in America: What is the purpose of prison? Why did our prison population explode in the 1970s? What can make our justice system more just?

The film begins with a brief overview of U.S. prisons and the flawed policies that fueled unprecedented overincarceration. In many cases, these laws exacerbate problems they were designed to solve. Through both empirical evidence and the eyes of those tragically affected by the system for committing minor crimes, we see the failures of two major initiatives: the War on Drugs and mandatory minimum sentences.

Incarcerating US tells the story of America's broken criminal justice system through the eyes of those who created it, those who have suffered through it, and those who are fighting to change it. After decades of failures, now is the time to unshackle the land of the free.

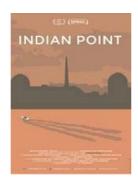
: ED01110914 Item no. Format : DVD Duration 84 minutes

Grades 9-12, College, Audience

Adults 2016

Copyright : 1941545629 StdBkNo **Price** : USD 350.00

#### **INDIAN POINT**



Director: Ivy Meeropol

Indian Point Nuclear Power Plant looms just 35 miles from Times Square. With over 50 million people living in close proximity to the aging facility, its continued operation has the support of the plant's operators and the NRC - Nuclear Regulatory Commission - yet has stoked a great deal of controversy in the surrounding community, including a vocal anti-nuclear contingent concerned that what happened at Japan's Fukushima nuclear plant could happen here. In the brewing fight for clean energy and the catastrophic possibilities of government complacency, director Ivy Meeropol presents a balanced argument about the issues surrounding nuclear energy and offers a startling reality check for our uncertain nuclear future.

Item no. RA10800431 DVD **Format** 94 minutes Duration Copyright 2015 USD 345.00 **Price** 

#### **INVISIBLE SCARS**



Director: Johnna Janis & Sergio Myers

"I am Johnna Janis and 'Invisible Scars' is based on my life as a survivor of child sexual abuse. Many years ago someone shared their personal story of abuse, and urged me to begin focusing on healing from my past. Years later, this gave me strength and courage to begin my own healing journey." - Johnna Janis, Filmmaker

Although she projects strength and confidence, Johnna reveals the life-long struggles she has faced from the events that have haunted her since childhood. With the help of experts and leaders in the fight against CSA, she comes to understand how her emotional trauma has negatively impacted her self-image, her inter-personal relationships, and nearly all significant decisions in her life. Armed with this awareness, she explores tools and resources which are available to help CSA victims overcome the debilitating effects of their childhood experiences.

Every child deserves to be loved, and the opportunity to lead a happy and healthy life. Unfortunately, statistics show that childhood sexual abuse is rampant in our society: one in four girls and one in six boys will be sexually abused by the age of 18. There are currently somewhere around 40 million adult survivors of CSA; the odds are we all know someone who was targeted.

Those children who are victimized carry 'invisible scars' throughout their adult lives. Child sexual abuse is difficult for people to talk about, causing fear, shame, and anxiety, all of which promote silence. Predators rely on that silence to remain undetected and perpetrate their abuse, while imposing a lifetime of suffering on their innocent victims. The first step in the fight against CSA is to raise awareness of the devastating traumatic impact on its victims - to shatter the silence that protects the perpetrators. Invisible Scars opens that dialogue.

: LF10800432 Item no. DVD Format Duration 86 minutes 2015 Copyright Price : USD 295.00

#### **LAW NOT WAR: BEN FERENCZ'S FIGHT FOR JUSTICE**

By Ulabritt Horn

Law Not War is a moving portrait of the last surviving Chief Prosecutor of the Nuremberg Trials, 95-year-old Benjamin Ferencz. The film offers both a look back into history as well as an examination of current issues of war, justice and the International Criminal Court (ICC). From historic Court Room 600 in Nuremberg, Benjamin Ferencz relives his memories of the famous trials through intimate interviews, which are interwoven with historic film footage and statements from other international leaders in the field.

Ferencz's life is defined by his remarkable journey from a poor, immigrant family in Hell's Kitchen, New York through Harvard Law School, to become Chief Prosecutor at the Nuremberg trials at the age of 27. At an age when most people's careers have not even begun, Ferencz was prosecuting the Einsatzgruppen, the group of Nazi soldiers who were known as death squads, and who were responsible for mass killings that took place during the Holocaust.

After the Nuremberg Trials, Ferencz became a tireless fighter for the ideals that they represented. He devoted his life to the principle that war crimes should be prosecuted, and he worked relentlessly for the ICC to actualize that, despite the fact that the political climate during the Cold War was not favourable to his position.

Ferencz still travels the world today, 70 years after the Nuremberg Trials, seeking both peace and justice for those who commit war crimes. 70 years later, his struggle is as relevant now as it was in 1945. As Ferencz himself says, "We have to turn to law instead of war. Or else we will destroy the whole world."

 Item no.
 :
 BA07061356

 Format
 :
 DVD

 Duration
 :
 90 minutes

 Copyright
 :
 2015

 Price
 :
 USD 295.00

# LOVE & SOLIDARITY: JAMES LAWSON & NONVIOLENCE IN THE SEARCH FOR WORKERS' RIGHTS



Directed by Michael Honey

An exploration of nonviolence and organizing through the life and teachings of Rev. James Lawson.

LOVE & SOLIDARITY is an exploration of nonviolence and organizing through the life and teachings of Rev. James Lawson. Lawson provided crucial strategic guidance while working with Martin Luther King, Jr., in southern freedom struggles and the Memphis sanitation strike of 1968. Moving to Los Angeles in 1974, Lawson continued his nonviolence organizing in multi-racial community and worker coalitions that have helped to remake the LA labor movement.

Through interviews and historical documents, acclaimed labor and civil rights historian Michael Honey and award-winning filmmaker Errol Webber put Lawson's discourse on nonviolent direct action on the front burner of today's struggles against economic inequality, racism and violence, and for human rights, peace, and economic justice.

Item no.: TH01110913Format: DVDDuration: 38 minutes

Audience : Grades 9-12, College,

Adults

 Copyright
 : 2016

 StdBkNo
 : 1941545599

 Price
 : USD 225.00

### MONEY TALKS: PROFITS BEFORE PATIENT SAFETY



By Kathleen Slattery-Moschkau, Holly Mosher, John Wellington Ennis

Award winning documentary on the marketing tactics of drug companies.

Money Talks exposes the questionable tactics that big drug companies use to make record profits by playing with the safety of our family's health care. Using misleading advertising, attractive "drug reps" who wine and dine doctors and other unethical practices, the drug industry makes billions of dollars every year selling us unsafe, unnecessary and overpriced drugs. If you want to protect the people you love from their dangerous practices that compromise the safety and quality of our health care, Money Talks is a must-see film.

 American Library Association (ALA) honors Money Talks as one of the most important films of 2008.

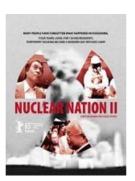
 Item no.
 : TP30980002

 Format
 : DVD

 Duration
 : 50 minutes

 Price
 : USD 124.99

#### **NUCLEAR NATION II**



Director: Atsushi Funahashi

Nuclear Nation II follows a new group of people exiled from Futaba, the region occupied by the crippled Fukushima Daiichi nuclear power plant. Since the 1960s, Futaba had been promised prosperity with tax breaks and major subsidies to make up for the presence of the plant... until the townspeople lost their homeland on March 11, 2011.

The film portrays their lives as refugees in an abandoned high school, and in temporary housing. The political fallout from the nuclear disaster results in conflict between residents, and the mayor is forced to resign. Many decide to move back to Fukushima prefecture, just outside the evacuation zone. The town finds itself divided by the arbitrariness of evacuation, radiation levels, and compensation guidelines from the plant's operator. And then, the Japanese government announces a plan to turn Futaba into an official, literal wasteland.

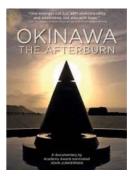
Is it possible to truly compensate the townspeople for what they have lost? Through their agonies and frustrations, the film questions the real cost of nuclear energy and unbridled capitalism. But perhaps more important, this film gives a fully textured, all-access account of governmental bureaucracy's attempt and ultimate incapacity to adequately deal with displaced peoples. This is a problem we continue to face: Hurricane Katrina uprooted over a million people in the Gulf Coast region, more than a million migrants and refugees entered Europe in 2015, and over 11 million unauthorized immigrants seek home in the United States. There are over 60 million refugees worldwide.

Teachers and students looking to understand the depth of challenges facing the fair and efficient administration of human rights in times of crisis will be pleased to find Nuclear Nation II.

Item no. : MU10800455
Format : DVD (Japanese with English subtitles)

Duration : 114 minutes
Copyright : 2015
Price : USD 295.00

## OKINAWA: THE AFTERBURN



Director: John Junkerman

Okinawa: The Afterburn is the first documentary to provide a comprehensive look at the battle and the ensuing 70-year occupation of Okinawa by the United States military.

On April 1, 1945, American troops landed on Okinawa, beginning a battle that lasted 12 weeks and claimed the lives of some 240,000 people. The film depicts the Battle through the eyes of Japanese and American soldiers who fought each other on the same battlefields, along with Okinawa civilians who were swept up in the fighting, with carefully selected footage

from the U.S. National Archives.

The film also conveys the complex postwar fate of Okinawa, an island that has had to live side-by-side with an extensive array of US bases, and the related crimes, accidents, and pollution they have caused, while coexisting, on a personal level, with the occupying soldiers.

In Okinawa, the legacy of the war translates into a deeply rooted aversion to military force. This has been expressed in recent years by the island-wide rejection of the plan to build a new US base at Henoko, a source of controversy to this day. Okinawa: The Afterburn explores the roots of this resistance and Okinawa's vision for the future.

THE FILM IS DIVIDED INTO FOUR PARTS:

PART 1: The Battle of Okinawa depicts the ferocious battle through the testimony of Japanese and American soldiers who faced off in the conflict.

PART 2: Occupation reveals how military occupation policies were implemented.

PART 3: The Afterburn confronts the history of sexual violence that has accompanied the American military presence on Okinawa.

PART 4: To the Future explores the Japanese government's decision to build a new base in Henoko.

: USD 295.00

Item no. : KM10800456 Format : DVD (English and

Japanese with English

subtitles) **Duration** : 121 minutes **Copyright** : 2015

**Price** 

#### **OUR MOCKINGBIRD**



Directed by Sandy Jaffe

Harper Lee's novel, and the story of a remarkable high school production of the adapted play, are used as a lens to examine race, class, gender, and justice - then and now.

OUR MOCKINGBIRD is a documentary that uses Harper Lee's 1960 novel To Kill a Mockingbird as a lens to view race, class, gender and justice, then and now. Woven through the film is the story of two extraordinarily different high schools in Birmingham, Alabama - one black, one white - who collaborate on a remarkable production of the adapted play, To Kill a Mockingbird.

In addition to this unique collaboration, we hear the voices of political leaders (Congressman John Lewis, Attorney General Eric Holder), journalists (Katie Couric, Rick Bragg), actors (Mary Badham "Scout", Phillip Alford "Jem" in 1962 movie), writers 'horter, Rick Bragg), (Diane McWhorter, scholars (Charles Ogletree, Wayne Flynt, Cynthia E. Jones, Marshall Ganz), lawyers (Doug Jones, Reginald Lindsay, Richard Jaffe) and activists (Bryan Stephenson, Rev. Joseph Lowery, Morris Dees) mingle with those of students and teachers. Together these diverse voices reveal that as a country we have made progress but are still struggling with the issues of race, class and justice addressed in the novel.

Item no.: FA02790912Format: DVDDuration: 65 minutes

Audience: Grades 7-12, College,

Adults
Copyright : 2015
StdBkNo : 1941545572
Price : USD 295.00

#### **RETURN, THE**



Directed by Kelly Duane de la Vega, Katie Galloway

After California's "Three Strikes" law was amended, thousands of lifers were suddenly freed, but re-entry presented problems for the lifers, their families and their communities.

In 2012, California amended its "Three Strikes" law--one of the harshest criminal sentencing policies in the country. The passage of Prop. 36 marked the first time in U.S. history that citizens voted to shorten sentences of those currently incarcerated. Within days the reintegration of thousands of "lifers" was underway.

THE RETURN examines unprecedented reform through the eyes of those on the front lines--prisoners suddenly freed, families turned upside down, reentry providers helping navigate complex transitions, and attorneys and judges wrestling with an untested law. At a reckoning moment of on mass incarceration, what can California's experiment teach the nation?

 Item no.
 :
 SS02560919

 Format
 :
 DVD

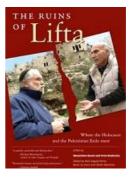
 Duration
 :
 84 minutes

 Audience
 :
 Grade Level: 9 - 12,

Adults Copyright : 2016

**StdBkNo** : 1941545688 **Price** : USD 350.00

#### **RUINS OF LIFTA, THE**



Directors: Menachem Daum and Oren Rudavsky

Lifta is the only Arab village abandoned in the 1948 Arab-Israeli war that has not been completely destroyed or repopulated by Jews. Its ruins are now threatened by an Israeli development plan that would convert it into an upscale Jewish neighborhood. Discovering that parents' Holocaust experiences may have distorted his views of the Israeli-Palestinian conflict, Menachem the filmmaker and an Orthodox Jew from Brooklyn - sets out to establish a personal relationship with a Palestinian. He meets Yacoub, who was expelled from Lifta and now leads the struggle to save the haunting ruins of his village from Israeli plans to build luxury villas on the site. Learning that Lifta was once a place where Jews and Arabs got along, Menachem joins Yacoub's campaign in the hopes that Lifta can serve as a place of reflection and reconciliation. This sets up a climactic encounter between a Holocaust survivor and a Nakba refugee amidst the ruins of Lifta.

 Item no.
 :
 NS10800463

 Format
 :
 DVD

 Duration
 :
 77 minutes

 Copyright
 :
 2016

 Price
 :
 USD 295.00

# SECRET LIFE OF YOUR CLOTHES, THE



Directed by Andy Wells

The revealing story of what happens to the mountain of clothes--castoffs in today's world of fast fashion--that are donated to charity. Few make it to your local charity thrift store.

Each year, we give thousands of tons of our unwanted clothes to charity. But where do they actually go? It turns out most are exported to Africa. And even though we have given them away for free, our castoffs have created a multimillion-dollar

industry and some of the world's poorest people pay good money to buy them.

this revealing film, charismatic paralympian Ade Adepitan tells the fascinating story of the afterlife of our clothes. He follows the trail to Ghana, the biggest importer of our castoffs where thousands of tons of our old clothes arrive every week. Ade meets the people who make a living from our old clothes, from wholesalers and markets traders to the importers raking in more than the average yearly wage in a single day!

But not everyone is profiting. With cheaply made western clothes flooding the market, the local textile industry has been decimated. And the deluge of our clothes isn't just destroying jobs; it has an effect on Ghanaian culture. Western outfits are fast replacing traditional garb. Prepare to open your eyes...to the secret life of your clothes.

Item no. : TA02790908 DVD **Format** Duration 59 minutes

Grades 9-12, College, **Audience** 

Adult

Copyright: 2014 StdBkNo 1941545513 **Price** : USD 295.00

#### **SPEED SISTERS**



Director: Amber Fares

The Speed Sisters are the first all-woman race car driving team in the Middle East. Grabbing headlines and turning heads at improvised tracks across the West Bank. these five women have sped their way into the heart of the gritty, male-dominated Palestinian street car-racing scene. Weaving together their lives on and off the track, Speed Sisters takes you on a surprising journey into the drive to go further and faster than anyone thought you could.

: GH10800460 Item no.

DVD (Arabic and English Format

with English subtitles)

Duration 80 minutes Copyright : 2016 USD 295.00 **Price** 

#### **STRAY DOG**



Directed by Debra Granik

Oscar-nominated filmmaker Debra Granik ("Winter's Bone") returns to SW Missouri for her first documentary, looking at the life of Vietnam vet, Ron "Stray Dog" Hall, and shattering some stereotypes.

Ron "Stray Dog" Hall lives in Southern Missouri where he owns and operates the At Ease RV Park. After years of living alone with his dogs, he is adjusting to life with his wife, Alicia, who is newly arrived from Mexico. Anchored by his small dogs and big bikes, Stray Dog seeks to strike a balance between his commitment to his family, neighbors, biker brotherhood, and fellow veterans. As part of the legacy of fighting in the Vietnam War, he wrestles with the everlasting puzzle of conscience, remorse, and forgiveness.

With Stray Dog as our guide, we experience the restlessness of ex-warriors as he tries to make peace with what he change and weathers the incomprehension of those who have never been to war. Stray Dog navigates the pressures of everyday life including the economic survival of his grandchildren and the increasing poverty of his community. The arrival of Alicia's twin sons from Mexico throws into harsh relief the current state of opportunity that newcomers seek and that America can or cannot offer.

Stray Dog continues to tally the cost of war, bearing witness to the soldiers coming home from Iraq and Afghanistan: both the dead and the living. The questions of contemporary American life loom larger and thornier, leaving us to wonder what is next for Stray Dog and his blended, multi-ethnic family.

: HY01110917 Item no. **Format** DVD Duration 102 minutes

Audience Grades 8-12, College,

Adults Copyright 2014 StdBkNo 1941545637 Price USD 390.00

#### **UNLOCKING THE CAGE**



Director: Chris DA Hegedus and Pennebaker

Unlocking the Cage follows animal rights lawyer Steven Wise in his unprecedented challenge to break down the legal wall that separates animals from humans. Arguing that cognitively complex animals such as chimpanzees, whales, dolphins and elephants have the capacity for limited personhood rights, Steve and his legal team are making history by filing the first lawsuits that seek to transform a chimpanzee from a "thing" with no rights to "person" with legal protections. the Cage captures Unlocking monumental shift in our culture, as the public and judicial system show increasing receptiveness to Steve's impassioned arguments. It is an intimate look at a lawsuit that could forever transform our legal system, and one man's lifelong quest to protect "nonhuman" animals.

: TC10800466 Item no. **Format** : DVD Duration 91 minutes : Copyright 2016 : USD 345.00 **Price** 

#### **WECONOMICS: ITALY**



Directed by Melissa Young and Mark Dworkin

Weconomics: Italy reports on the extensive and innovative cooperative economy in the region around Bologna.

The Emilia-Romagna region in northern Italy has one of the highest concentrations cooperative businesses in the developed world. The capital, Bologna is industrial powerhouse, an where is widely shared, prosperity and cooperatives of teachers and social workers play a key role in the provision of government services.

Item no. : NU01110909 Format DVD Duration 19 minutes

Audience Grades 9-12, College,

Adult

Copyright 2016 StdBkNo

1941545548 **Price** USD 195.00

#### WHEN JUSTICE ISN'T JUST



Director: David Massey

Directed by Oscar-nominated and NAACP Image Award winner David Massey, this dynamic documentary features legal experts, local activists, and law

enforcement officers delving into ongoing charges of inequality, unfair practices, and politicized manipulations of America's judicial system. Additionally, the Black Lives Matter movement and citizens nationwide question the staggering number of police shootings of unarmed Black men and women.

 Item no.
 : DL10800461

 Format
 : DVD

 Duration
 : 40 minutes

 Copyright
 : 2015

 Price
 : USD 215.00

14 million kids are on their own. Known as the "prime time for crime," kids are more likely to shoplift, use drugs or alcohol, have sex or drive recklessly. Learn about ways to keep kids safe.

Item no.: RU11520003Format: DVD (Region 1)Duration: 22 minutes

Audience : Parents and Educators All

Grades 2011

Copyright: 2011
Price: USD 109.95

#### **BIG HURT, THE**



Obesity is an epidemic in this country among both adults and children. It is a complicated issue involving lifestyle, exercise, education, working parents, etc. At the same time, body image continues to be an issue for America's young, and now boys are almost as vulnerable to this anxiety as girls.

#### **Award**

 Winner of the 2005 Parents' Choice Award

Item no.: PN11520007Format: DVD (Region 1)Duration: 22 minutes

Audience : Elementary, Middle and

High School **Copyright**: 2011

Price : USD 109.95

# DEATH & DYING: CLOSE THE CIRCLE

Encouages students to come to terms with their own feelings about death and to understand how others deal with it. Dr. Robert Lifton discusses the effects of the current emphasis on technology and the 'youth culture.' Author Doris Lund discusses how she came to terms with her son's struggle against leukemia.

 Item no.
 :
 MW06500567

 Format
 :
 DVD

 Duration
 :
 88 minutes

 Price
 :
 USD 99.00

#### **INVISIBLE WEAPONS**

Kids say that teasing, taunting, exclusion or physical bullying happen every day. These bullies and "mean girls" leave wounds that often go deeper than broken bones and bloody noses. This Emmy&#0174 award-winning presentation addresses this bullying epidemic - and what can be done - through the eyes of both victims and bullies.

#### Award

EMMY, PARENT'S CHOICE AWARD!

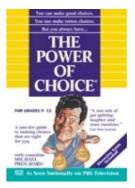
Item no.: GF11520021Format: DVD (Region 1)Duration: 22 minutes

Audience : Upper Elementary, Middle

and High School

Copyright : 2011 Price : USD 109.95

#### POWER OF CHOICE, THE: VOLUME 1 - THE POWER OF CHOICE



Featuring Michael Pritchard

In this program comedian/teen counselor Michael Pritchard visits high schools in San Francisco, Denver, New York City, and Biloxi, Mississippi to show young people how to be V.I.P.'s -to use Vision, Initiative, and Perspective as tools for making good choices. Among the many topics they discuss are peer pressure, self esteem, parent relations, teen pregnancy, and drug and alcohol use.

Objectives: To empower young people to take control of their lives by making their own choices, and to give them guidelines for making the kinds of choices that are right for them.

Item no. : AN11370095

Format : DVD (With Facilitator's

Guide)
Audience : Grades 9-12

# WHEN TWO WORLDS COLLIDE



Directors: Heidi Brandenburg & Mathew Orzel

In this tense and immersive Sundance award-winner, audiences are taken directly into the line of fire between powerful, opposing Peruvian leaders who will stop at nothing to keep their respective goals intact. On the one side is President Alan Garcia, who, eager to enter the world stage, begins aggressively extracting oil, minerals, and gas from untouched indigenous Amazonian land. He is quickly met with fierce opposition from indigenous Alberto Pizango, impassioned speeches against Garcia's destructive actions prove a powerful rallying cry to throngs of his supporters. When Garcia continues to ignore their pleas, a tense war of words erupts into deadly violence.

Item no. : EY10800464
Format : DVD (Spanish with

English subtitles)
: 103 minutes

**Copyright** : 2016 **Price** : USD 295.00

Duration

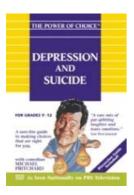
#### **TEEN GUIDANCE**

#### **AFTER THE BELL**



After school, between 3 p.m. and 6 p.m.,

#### **POWER OF CHOICE, THE: VOLUME 10 - DEPRESSION AND SUICIDE**



#### Featuring Michael Pritchard

This program, which was videotaped in two high schools still reverberating from recent suicides, presents a clear minded look at what to do if you or someone you care about is at risk. Host Michael Pritchard and teens in Phoenix and South Bend, Indiana identify the signs frequently exhibited by people who are at risk for suicide and discuss the recommended procedures for intervening. In addition, they examine ways of coping with the depression and stress that often leads to suicide, and encourage people to ask for help when they feel themselves at risk. As one student emphatically puts it, "Suicide is a permanent solution to a temporary problem.'

Objectives:To sensitize young people to some of the warning signs of suicide. To provide some guidelines for how to respond to a potential suicide victim. To suggest ways of getting help when they, or someone they care about, is at risk.

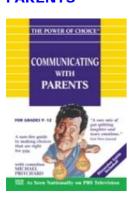
: KT11370096 Item no.

DVD (With Facilitator's Format

Guide)

Audience Grades 9-12 USD 94.95 Price

#### **POWER OF CHOICE, THE: VOLUME 11-COMMUNICATING WITH PARENTS**



#### Featuring Michael Pritchard

In this program, comedian/teen counselor Michael Pritchard visits high schools in Nashville and Boston to explore the critical issue of teen-parent communications. probing Through dialogue hypothetical situations, they examine some of the ways in which family communication gets blocked, and consider what kinds of choices they can make to improve the situation.

Objectives:To stimulate young people to think critically about how they and their parents communicate with each other. To help them see themselves as having the power to improve those communications by making the right choices. To focus their thoughts on what they can do differently to cause a change for the better.

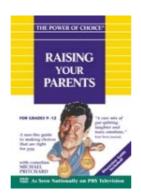
Item no. : GU11370097

DVD (With Facilitator's Format

Guide) Grades 9-12

Audience USD 94.95 Price

#### **POWER OF CHOICE, THE: VOLUME 12 - RAISING** YOUR PARENTS



#### Featuring Michael Pritchard

In this program, host Michael Pritchard and high school students in Washington, D.C.; San Rafael, CA; Columbia, S.C.; Boston, and Atlanta take on the age old question of how to make their relationship with their parents work better. By defining what they want in their relationship with their parents, and examining how their own actions affect that relationship, these teenagers uncover some of the keys to getting what they want in the teen/parent

Objectives:To stimulate teenagers to think critically about their relationships with their parents. To help them see that they have the power to improve their relationships by making the right choices. To encourage them to take the initiative in improving their relationships with their parents by looking at what they can do differently to cause the change.

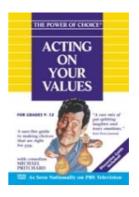
Item no. : JB11370098

**Format** DVD (With Facilitator's

Guide) Audience : Grades 9-12

#### **POWER OF CHOICE, THE: VOLUME 2 - ACTING ON** YOUR VALUES

: USD 94.95



Price

#### Featuring Michael Pritchard

this comedian/youth program, counselor Michael Pritchard, talks with students in Philadelphia, Atlanta. Cleveland, and Minneapolis, to discover how our values can guide us in making choices that are right for us. It is a candid exploration of the values on which today's teens base their lives, where those values come from, and what meaning they have, as teenagers grow toward adulthood.

Objectives: To stimulate young people to think critically about their behaviors and beliefs. To explore the benefits of knowing what our own values are. To discover how our values can serve as tools for making good choices. To reveal how living by our values gives us power over our lives and elevates our self esteem.

: LU11370099 Item no.

**Format** DVD (With Facilitator's

Guide) Grades 9-12 Audience **Price** USD 94.95

#### **POWER OF CHOICE, THE: VOLUME 3 - SELF-ESTEEM**



#### Featuring Michael Pritchard

In this program, host Michael Pritchard school students high Albuquerque, Detroit, Dallas, Wichita, and Columbia, S.C., discuss self-esteem: what is is, what it does for us, how we can

enhance it, how we can undermine it, and how we affect the self-esteem of those around us. The underlying message of this show is that good self-esteem leads to good choices, and good choices lead to higher self-esteem. As one boy in Detroit said, "Really, the only thing that you can really count on in your life is that you know yourself. I have my self-esteem. I know what I can do. You have to take it from there."

Objectives:To stimulate young people to think about their level of self-esteem. To make them aware of the relationship between their self-esteem and the quality of the choices they make. To uncover some of the factors that can enhance or diminish their self-esteem. To sensitize them to the affect their own actions have on the self-esteem of others.

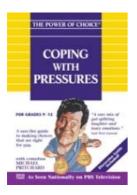
Item no. : PL11370100 Format : DVD (With Facilitator's

Guide)

Audience : Grades 9-12

Price : USD 94.95

#### POWER OF CHOICE, THE: VOLUME 4 - COPING WITH PRESSURES



#### Featuring Michael Pritchard

In this program, comedian/teen counselor Mike Pritchard and students from St. Louis; New York City; Cleveland; Detroit; Columbia, SC.; and Gainesville, FL, talk about the pressures they face, from academic competition to peer acceptance to parental expectations. In small group dialogues, they grapple with ways of keeping pressure in perspective and handling it in a manner that serves their best interests.

Objectives: To stimulate young people to think critically about the kinds of pressures they live with. To encourage and empower them to choose for themselves how they will respond to those pressures. To explore the differences between legitimate and illegitimate pressures.

**Item no.** : JU11370101

Format : DVD (With Facilitator's

Guide)

Audience : Grades 9-12 Price : USD 94.95

#### POWER OF CHOICE, THE: VOLUME 5 - DRUGS AND ALCOHOL - PART 1



#### Featuring Michael Pritchard

In this program, host Michael Pritchard encourages teenagers to come to grips with the question of what to do when "just say no" and "just say yes" just won't do. Students from high schools in Atlanta and Albuquerque talk openly and honestly about the choices (good and bad) they have made with alcohol and drug use. As one teenager relates, "I look back, it felt good then. Now I could cry. Once it wore off, I had to face myself again."

Objectives:To stimulate teens to think critically about their choices involving drugs and alcohol. To help them see that they have the power to make those choices for themselves, regardless of social pressures. To make them aware of how drugs and alcohol can take over their power of choice and reduce the amount of control they have over their own lives.

Item no. : TN11370102

Format : DVD (With Facilitator's

Guide)

Audience : Grades 9-12 Price : USD 94.95

#### POWER OF CHOICE, THE: VOLUME 6 - DRUGS AND ALCOHOL - PART 2



#### Featuring Michael Pritchard

In this program, Pritchard and high school students in Albuquerque; Atlanta; Cleveland; Madison, Wisconsin; and Fremont, California, examine how chemical abuse damages relationships,

what you can and cannot do about it, and how to respond when a chemically dependent person asks you for help. It is a useful and enlightening look at what to do when someone you care about is hooked.

Objectives:To show how drug and alcohol abuse affects friends and family members of the user. To reveal some ways of responding or intervening that often do work. To clarify what power friends and family members do and do not have in the situation. To show them they can make a difference and inform them about where they can go for help.

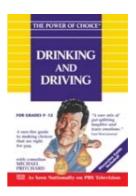
**Item no.** : TY11370103

Format : DVD (With Facilitator's

Guide)

Audience : Grades 9-12 Price : USD 94.95

#### POWER OF CHOICE, THE: VOLUME 7 - DRINKING AND DRIVING



#### Featuring Michael Pritchard

In this program, comedian/teen counselor Michael Pritchard visits with teenagers in Los Angeles; Nashville; and Madison, Wisconsin, to talk about how to stay out of get out of) drinking/driving predicaments and still be cool. As one boy so honestly put it, "It's hard for guys like me who aren't very popular. Friendships I have with guys who brag about dope, drinking, and wild parties are important. A lot of times you just go along with it and tell yourself next time you won't do it. But then you go along with them anyway.'

Objectives:Build young people's awareness of the issue of drunk driving. Show them that driving drunk, or going along with others who do, is always a matter of choice. Encourage them to anticipate when a drinking/driving situation may arise and plan alternatives. Help them to see themselves as having the power to prevent drunk driving.

Item no. : TH11370104

Format : DVD (With Facilitator's

Guide)

Audience : Grades 9-12 Price : USD 94.95

#### **POWER OF CHOICE, THE:**

#### **VOLUME 8 - SEX**



#### Featuring Michael Pritchard

In this program, Michael Pritchard and students from Columbia, S.C.; Gainesville, FL; Wayne, NJ; Washington, D.C.; Dallas, TX; and New York City, take on the thorny issues they face in making decisions about sex. As they attempt to juggle runaway hormones, religious values, peer pressures, sexually transmitted diseases, and unwanted pregnancies, these teens search for an answer to the age-old riddle of how to make choices tonight that you can live with tomorrow.

Objectives:To stimulate young people to think critically about their expectations and behaviors regarding sexual involvement. To get them to look realistically at the potential consequences of choosing to be sexually active. To motivate them to make those choices for themselves, and to act responsibly on the choices they make.

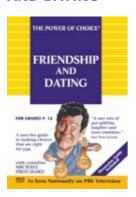
Item no. : ZP11370105

Format : DVD (With Facilitator's

Guide)

Audience : Grades 9-12 Price : USD 94.95

#### POWER OF CHOICE, THE: VOLUME 9 - FRIENDSHIP AND DATING



#### Featuring Michael Pritchard

In this program, host Michael Pritchard and high school students in Detroit, Wichita, Brooklyn, and Gainesville, Florida take a heartwarming look at how to create and maintain quality relationships. They identify the ingredients of good friendships, consider how their own actions affect those friendships, examine the dynamics

and expectations of romantic and dating relationships, and discuss how these relationships change as we grow up. As one boy in Brooklyn said, "When I started dating, my Mom told me to treat girls the way I'd want boys to treat my sister." Pritchard's response: "You have a great mother."

Objectives:To stimulate young people to look critically at the nature of their relationships with others, and to choose for themselves what they want in a relationship. To empower them take the initiative in shaping their relationships the way they want.

Item no. : EW11370106 Format : DVD (With Facilitator's

Guide)
Audience : Grades 9-12
Price : USD 94.95

#### **PRIMARY COLORS**



This program analyzes racism, prejudice and cultural diversity, and includes stories of role models: young people from diverse backgrounds who have become close friends.

Item no. : MK11520033 Format : DVD (Region 1) Duration : 22 minutes

Audience : Middle and High School

Copyright: 2011

Price : USD 109.95

#### **SILENT WITNESS**



Experts say when it comes to reversing today's bullying epidemic, it's the silent witnesses - those who stand by and do nothing - who may be the most powerful weapon of all. Watch Silent Witness to learn ways to help kids stand up for themselves - and others.

Item no.: TN11520042Format: DVD (Region 1)Duration: 22 minutes

Audience : Elementary, Middle and

High School 2011

Copyright: 2011 Price: USD 109.95

#### **SOMEONE YOU KNOW**



Statistics show that one-in-three women has been beaten, abused or raped - and that's just reported cases. And over 75 percent of the cases are by someone the victim knows. This half-hour program helps kids identify the risks that can occur in dating, including the psychological assault that is not uncommon in some teenage relationships.

Item no.: AN11520043Format: DVD (Region 1)Duration: 22 minutes

Audience : Middle and High School

Copyright: 2011 Price: USD 109.95

#### **STICKS AND STONES**



But "...words will never hurt me" turns out to be very wrong. In fact, the scars from verbal abuse and harassment are often deeper and longer-lasting than physical scars. And even there are rules to protect students from dangerous physical weapons, what's being done about verbal weapons? Sticks and Stones examines the emotional scars left from verbal bullying and how the bullies often learn from their superiors.

 Item no.
 : EJ11520044

 Format
 : DVD (Region 1)

 Duration
 : 22 minutes

Audience : Middle and High School

Copyright : 2011

**Price** : USD 109.95

**VIOLENT AGE, A** 



Robbery, weapons, road rage, bullying. Violence is a troubling part of growing up for too many kids in America. It's often caused by a characteristic common among the young: an inability to envision consequences. Watch real stories about consequences - the pain and ruin experienced by both the victim and the perpetrator - and help viewers to rethink aggression and violence in society and their own lives.

Item no.: FN11520048Format: DVD (Region 1)Duration: 22 minutes

Audience : Middle and High School

Copyright: 2011 Price: USD 109.95

#### **WARNING SIGNS**

Depression, anxiety, thoughts of suicide ... many health care professionals argue that these mental health problems afflict more of our children today than ever, and many of these kids are undiagnosed. 80 percent more teenage girls are hospitalized for depression, compared to ten years ago. And the CDC reports that one in five teens will consider suicide, and one in ten will make a serious attempt. What are the warning signs of these illnesses? How can parents help? And can kids help each other?

Item no. : WH11520072
Format : DVD (Region 1)
Duration : 22 minutes

Audience : Middle and High School

Copyright: 2011 Price: USD 109.95

# WHO WILL CRY FOR ME? AVOIDING SUICIDE

This ground breaking program about teen suicide brings a new prespective to a sensitive topic. Specially trained psychologists, viewers find out what circumstances may lead to suicide, how to help troubled friends, and how to build self-confidence and self-worth.

 Item no.
 : GY06500563

 Format
 : DVD

 Duration
 : 50 minutes

 Price
 : USD 99.00

#### **WORKPLACE**

# HEALTH AND SAFETY

#### **CONFLICT AT WORK**



Essential skills to manage conflict at work.

Learn to deal with conflict in a constructive and measured way.

Conflict is an inevitable part of today's ever changing business environment. This training video package will help your staff handle conflict in the most constructive way which benefits them, the other person and the organisation.

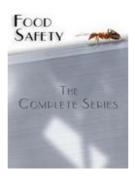
 Item no.
 :
 BZ25430163

 Format
 :
 DVD

 Duration
 :
 23 minutes

 Price
 :
 AUD 895.00

# FOOD SAFETY SERIES (ALL 19 TITLES)



This safety training on DVD provides a comprehensive, yet easy to understand guide to the food laws and safe food handling practices.

Titles in this series:

#### 1. The Law and You

Food poisoning is an illness that can affect anyone, and has the potential to cause serious harm.

#### 2. Food Safety Programs

A food safety program is based on the principles of H.A.C.C.P, an internationally accepted prevention and risk based safety program.

#### 3. Food Adulteration

This program provides a simple checklist to assist food handlers in the prevention of food adulteration.

#### 4. What is Bacteria?

Bacteria comes in many forms and is beneficial in many processes, such as digestion, water treatment and food processing.

#### 5. Temperatures

For anyone in the business of handling food, it is important that you know the impact that temperature has on food.

# 6. 10 Causes of Food Poisoning Explores the 10 main causes of food poisoning.

#### 7. Potentially Hazardous Food

This video looks at potentially high risk food and gives some handy hints on how to prepare them and what temperatures to store them at.

#### 8. Hygiene

This safety training video explores some must do's and must not do's when preparing food.

#### 9. Clothing

When preparing or handling food, appropriate clothing and footwear must be worn, this is to ensure that the body or clothing itself does not lead to contamination of the food.

#### 10. Food Handling Controls

This safety training video takes an in depth look at food storage, food processing, food display, food packaging, the importance of temperature control when cooling food and the correct way to take the temperature of food.

#### 11. Hazards

A hazard is anything that can cause harm to a consumer.

#### 12. Chemical Safety

This sfaety training video looks at the 5 basic steps when cleaning and sanitizing food contact surfaces as well as the importance of cleaning schedules.

#### 13. Pest Control

This safety trraining video looks at the 3 main types of pests in food preparation areas.

#### 14. Food Delivery

This safety training video highlights the importance of using suppliers and delivery providers of the highest caliber and routinely reviewing them to make sure that they are delivering food safely to you.

#### 15. Food Storage

This video contains 13 general rules for storing food as well as another 24 tips for storing cold, frozen, dried and canned food correctly.

#### 16. Egg Safety

This video shows how to buy, store, and use eggs in a manner that will prevent any contamination.

#### 17. Allergens

Allergen control is now a legislative requirement and managing allergen risks requires specified procedures in your workplace.

#### 18. Food Handler's Health

Learn about the food handler's obligation and what to do if you feel you may be ill.

19. Product Recall

This video addresses: How best to store products? What to do when a food product is recalled? How to find out what foods are being recalled?

<I>Remarks: Minimum purchase of 5 copies on same or assorted titles per order is required.

 Item no.
 : HR25430158

 Format
 : 19 DVDs

 Price
 : AUD 1995.00

## MANUAL HANDLING HEALTHCARE SERIES



This 6 Part manual handling training series is produced specifically for the healthcare industry.

The series covers a range of areas including catering, non-clinical, sterilisation, peri-operative, resident handling and patient handling.

Manual Handling Series - An Introduction An introduction to manual handling in the healthcare industry and provides a range procedures and techniques to reduce the risk of injury.

Manual Handling Series - Catering Thinking ahead before moving any sort of load, and ensuring that the route is clear are both important to the reduction of risk with associated hazards.

Manual Handling Series - Non Clinical It looks at how Manual Handling affects the non clinical area of the health care industry and considers issues.

Manual Handling Series - Patient and Resident Handling

Patient handling, if carried out improperly can cause needless physical stress and exertion among nurses and caregivers.

Manual Handling Healthcare Peri-operative

Shows how to perform the various lifts prevalent in the peri-operative area to make them relatively risk free. It also demonstrates how to use the various lifting aids available.

Manual Handling Series - Sterilisation Talks about the various risks and looks at the controls that are worth considering.

 Item no.
 : JY25430159

 Format
 : 6 DVDs

 Price
 : AUD 1995.00

# MINDFUL LEADERSHIP AND THE LAW

Part 1 Aspects of Mindful Leadership (16 mins)

- Why Safety Management Systems may be less than effective
- Safety Audits- in incidents at Moura, Longford, Piper Alpha
- Communication of leaders- Boots on for Safety model
- Time management in safety- the Ladbroke Rail inquiry

Part 2 The Role of the Law in Mindful Leadership (19 mins)

- The prosecutions in the Gretley incident
- Responsibility or liability without faultthe Coca Cola example
- Punitive response versus Restorative response
- Community conferencing- ACCC prosecution / Life insurance case

 Item no.
 : WA25430164

 Format
 : DVD

 Price
 : AUD 450.00

# OUTDOOR WORKER SAFETY SERIES



Outdoor workers are exposed to many types of hazards, depending on their type of work, geographic region, season, and duration of time they are outside.

Part 1 - What We Use

This is a 19 minute safety training program that deals with various health and safety aspects of several types of machinery used by outdoor workers.

- 1. Introduction (1 min)
- 2. Pre Start Checks (1.5 min)
- 3. Getting In and Out of Vehicles (1 min)
- 4. Moving Vehicles (2.5 min)
- 5. Hand Tool Safety (3 min)
- 6. Machinery & Lawnmowers (2 min)
- 7. Outdoor Power Tools (3 min)
- 8. Road Safety (2.5 min)
- Elevated Work Platform Safety EWPS (1 min)

Part 2 - Who We are

This 15 minute safety training program deals with the various personal health and safety challenges that face the outdoor worker on a daily basis.

- 1. Introduction (1 min)
- 2. Drugs & Alcohol (2.5 min)
- 3. Personal Protective Equipment (1.5 min)
- 4. Éye Safety (1.5 min)
- 5. Hearing Protection (2.5 min)
- 6. Manual Handling (2.5 min)
- 7. Lifting and Carrying (3 min)
- 8. Fatigue (3.5 min)

Part 3 - Where We Work

This is a 20 minute safety training program that looks at the physical and environmental challenges encountered by the outdoor worker on a daily basis and what they can do to make their wokplace a healthier and safer environment.

- 1. Introduction (1 min)
- 2. Know your Surroundings (2 mins)
- 3. Snake and Spider Bites (3.5 min)
- 4. Skin Cancer (3 mins)
- 5. Infection Control (2 min)
- 6. Working in heat (2.5 min)
- 7. Wader Safety (1.5 min)
- 8. Herbicides and Pesticides (3.5 min)

#### Part 4 - How We Do It

This is a 14 minute safety training program that looks at how the outdoor worker can contribute to a healthier and safer workplace.

- 1. Introduction (1 min)
- 2. Duty of Care (1 min)
- 3. Consultation (1.5 min)
- 4. Accident & Incident Reporting (2.5 min)
- 5. Risk Assessment and Hazard Control (2.5 min)
- 6. Safe Work Method Statement SWMS (2 min)
- 7. Dealing with Difficult People (2 min)
- 8. Harassment and Bullying (2 min)

 Item no.
 : CC25430169

 Format
 : DVD

 Price
 : AUD 995.00

#### **RULES ARE MEANT TO BE?**



Rules are meant to be....?

This safety training video program combines the universal language of football, English Premier League and US Soccer footage with real industry case studies, to deliver a powerful and consistant message.

Rules are meant to be ....? will revitalize your rules training and encourage the behavioural change you need in your operators, team leaders and managers.

Organisations which have built strong safety cultures know that they need to keep their communications fresh and innovative if they are going to effectively communicate desired behaviours.

 Item no.
 : PH25430170

 Format
 : DVD

 Price
 : AUD 995.00

# SAFE WORK PRACTICES IN WELDING

72



This program will assist students in identifying the work-specific hazards welding associated with including electrical safety, light and heat, confined spaces, manual handling, and metal fumes and gases.

Units Of Competency:

CPCPCM2043A -Carry out WHS requirements

AURVTW2003 - Carry out gas metal arc welding procedures

CPCCOHS1001A - Work safely in the construction industry.

: YR33180005 Item no. DVD (With English **Format** Subtitles, CD-ROM) Duration 21 minutes

> Senior Secondary to Professional

Copyright 2014 USD 199.00 Price

Audience

#### SAFE WORKPLACE FOR ALL, A



A comprehensive overview of making Australian workplaces safe.

1- A Safe Workplace for All.

In Brian's first day at work, an accident happens- and he is seriously injured. An accident affects the victim and family both physically and emotionally. Further, there is a financial cost to them, the organisation, and the entire nation. Accident statistics and costs, both direct and indirect, are explored. A case study follows of how one organisation, though an innovative safety program has saved over \$1.25 million annually. Explaining Duty of Care is just part of a wider program towards an improved safety culture. Also suitable for accident investigation exercises.

2- A Safe Workplace for All - Managers and Supervisors

Explores risk management programs, newer regulations with increased penalties, the wider responsibilities including the concept of health and well being, the managerial, physical and behavioural OH&S systems. This video also covers the statistics of the costs of accidents and examines the case study where Workers Compensation costs fell over three years more than \$1.25 million. The ingredients of a positive safety culture and how it can be achieved are outlined.

Item no. : RN25430171 Format DVD Duration 31 minutes AUD 430.00 **Price** 

#### **USING POWER TOOLS SAFELY**



program presents the potential hazards and the correct use of, angle grinders, jack-hammers, circular saws, and power drills. Using examples and commentary from a Master Builder, a practical guide of how to use each power tool is demonstrated and explained.

Units Of Competency:

CPCCOHS1001A - Work safely in the

construction industry

CPCPCM2043A WHS Carry requirements.

Item no. : WH33180004 **Format** DVD (With English Subtitles, CD-ROM) 20 minutes Duration

**Audience** Senior Secondary to

Professional

2014 Copyright **Price** USD 199.00

#### **WE NEED TO TALK**

How to deal with poor staff performance.

Give managers the skills and the confidence to confront their staff about performance issues.

The video details the 7 steps that comprise a successful structure for these meetings and the key counselling techniques. These are shown through typical workplace scenarios.

A proven structure for a positive outcome.

The techniques to deal with the emotions and barriers which happen during these difficult counselling meetings.

Item no. : WC25430172 : DVD Format Duration 23 minutes AUD 895.00 **Price** 

#### WHS IN ELECTRICAL **TRADES**



This program looks at the risks of working with electricity, recognising where hazards may come from and how the hazards can be identified. We examine the factors that should be considered when undertaking a risk assessment such as work practices, availability of test instructions and the types of equipment being used.

Units Of Competency:

CPCPCM2043A -Carry out WHS

requirements

CPCCOHS2001A OHS Apply requirements, policies and procedures in the construction industry UETTDRRF01B - Apply ESI safety rules, codes of practice and procedures for work on or near electrical apparatus

UEENEEE033B - Document occupational hazards and risks in electrical work

UETTDREL16A - Working safely near live

electrical apparatus

CPCCOHS1001A - Work safely in the construction industry.

Item no. : PG33180003 DVD (With English Format Subtitles, CD-ROM) Duration 16 minutes

**Audience** Senior Secondary to

Professional

Copyright : 2014 Price : USD 199.00

#### WHS INDUCTION SERIES



3 - 5 minute toolbox talks for induction or refresher safety training. 36 induction video topics to choose from for your WHS training.

#### An Introduction

This module is perfect introduction to compliment any of the other modules in this series.

#### **Accident & Incident Reporting**

Reporting accidents and injuries forms an integral part of managing health and safety in the workplace, and is a legislative requirement under the WHS Act.

#### Code of Conduct

Under the WHS act, there are mutual obligations between an organisation and it's workers, whether you are an employee or a subcontractor.

#### **Computer Ergonomics**

Many occupations involve sitting in front of a computer for long periods of time.

#### Consultation

It's a well-recognised fact that consultation

is by far the best means of approaching health and safety issues at work.

#### **Electrical Safety**

Electrical accidents can occur at any time and has the potential to cause serious injuries or even death.

#### **Equal Employment Opportunity**

Equal employment opportunity is about giving everybody a "fair go"

#### **Forklift Safety**

Because of their wide range of uses, forklifts are one of the most versatile and widely used pieces of machinery in our workplaces.

#### **Harassment & Bullying**

Everyone has the right to work in an environment free from bullying, harassment, discrimination and violence!

#### **Hazardous Substances**

Over 35,000 different types of chemicals are used today in our places of work. Approximately 200 new chemicals are introduced into Australia each year.

#### Hot Work

Hot work is a term used to describe tasks such as welding, thermal or oxygen cutting or heating, grinding, in fact any work that may create heat or a continuous stream of sparks.

#### Safe Work Method Statement (SWMS)

One of the most common tools used for assessing and controlling risks is the document known as the Safe Method Work Statement - SMWS (previously JSA).

#### **Machinery Safety**

Most machinery injuries occur when people come into contact with the moving parts of a machine.

#### **Manual Handling**

Manual handling injuries and illnesses can occur suddenly or over a long period, and whilst they may not be as graphic as many other workplace injuries, they are certainly just as debilitating.

#### **Outdoor Tools**

Outdoor power tools have their own set of risks and hazards.

#### **Personal Protective Equipment**

Personal Protective Equipment is necessary in many working environments to protect workers from a number of occupational hazards.

#### **Protecting Your Hearing**

Each year in Australia thousands of workers are diagnosed as having noise-induced hearing loss. Exposure to excessive noise can also result in stress, fatigue, irritability and tinnitus or ringing in the ears.

#### Road Safety

Safety on the road is something that impacts on all of us. The road is generally a busy place and a dangerous place but it can be made safer if everyone shows a little courtesy and common sense.

#### **Working with Ladders**

Falling from heights is a common cause of injury and death in the workplace. In most cases these accidents could have been prevented.

#### **Confined Space Safety**

Tragically, many confined space accidents result in more than one fatality when attempted rescues of colleagues trapped in the confined space are unplanned and rescuers unprepared.

#### **Emergency Evacuation**

There are many different reasons why an evacuation of a workplace may need to

#### The Environment

There are many reasons for workers to be environmentally conscious around the workplace.

#### **Eye Safety**

People in a variety of different working environments are putting their eyesight at risk every day.

#### **Fatigue Management**

Fatigue and insufficient sleep can put your health at risk in many ways.

#### **Fire Prevention**

Fires are a preventable catastrophe that can cause hundreds of thousands of dollars damage, loss of production, loss of jobs and loss of lives.

#### **Handheld Power Tools**

Power tools can be potentially dangerous.

#### **Hazard Identification & Risk Control**

A successful hazard management program is essential to ensuring the safety of everyone in the workplace.

#### **Herbicides & Pesticides**

Herbicides and pesticides are designed to kill organisms, thus making them extremely dangerous to humans.

#### **Infection Control**

Many employees are at risk of contracting infectious diseases in the course of their work.

#### Lifting & Carrying

It is important to think ahead before moving any sort of load, whether it is big or small.

#### **Lockout Tag Out**

Many industrial accidents and serious injuries are caused by the uncontrolled release of hazardous energy.

#### **Skin Cancer**

Skin cancers account for over two thirds of all cancers diagnosed in Australia.

#### Slips Trips and Falls

Falls both from heights and as a result of slips and trips are a common cause of injury and death.

#### Working at Heights

Falling from heights is a common cause of injury and death in workplaces.

#### Working with Gas

There are certain precautions that must be taken when working with gases.

#### **Drugs & Alcohol**

In the interests of health and safety, it is a requirement that all staff come to work in a fit state.

Remarks: Minimum purchase of 5 copies on same or assorted titles per order is required.

 Item no.
 : GK25430160

 Format
 : 36 DVDs

 Price
 : AUD 2995.00

## WORKPLACE BULLYING FOR OFFICERS



Bullying can impact on your organisation socially as well as economically.

Everyone has the right to work in an environment free from bullying, harassment, discrimination and violence.

This program explains the role of the Fair Work Commission and their powers if a bullying complaint has been lodged.

 Item no.
 : WR25430173

 Format
 : DVD

 Duration
 : 13 minutes

 Price
 : AUD 395.00

# WORKPLACE BULLYING FOR WORKERS



This program explains the role of the Fair Work Commission and their powers if a bullying complaint has been lodged.

Everyone has the right to work in an environment free from bullying,

harassment, discrimination and violence.

The incidence of workplace bullying and harassment in the workplace is a significant problem in today's workforce.and has been on the rise.

It can impact on your organisation socially as well as economically.

This training DVD offers practical and easy to follow instructions and coping skills for the victims and witnesses of bullying. It also offers some suggestions for the bullies themselves.

 Item no.
 : YR25430174

 Format
 : DVD

 Duration
 : 15 minutes

 Price
 : AUD 395.00

# WORKSITE COMMUNICATION SKILLS



program comprises communication skills as they are applied within industrial or commercial trade settings such as construction sites, engineering or fabrication workshops and manufacturing enterprises. We explore why clear communication is critical in ensuring that the working environment poses minimal or no risk to workers, and work tasks are completed correctly and quality is maintained. Workers can come from a wide range of cultural and linguistic backgrounds. It is vital that communication in all its forms is appropriate and inclusive for all. Communication with CALD workers is examined as well as using the phone and face-to-face verbal communication.

Units Of Competency:
BSBCMM101A - Apply basic communication skills
CPCPCM2039A - Carry out interactive workplace communication.

Item no. : HU33180002 Format : DVD (With English Subtitles, CD-ROM)

**Duration**: 19 minutes

Audience : Senior Secondary to

Professional

Copyright: 2014

Price : USD 199.00



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